

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



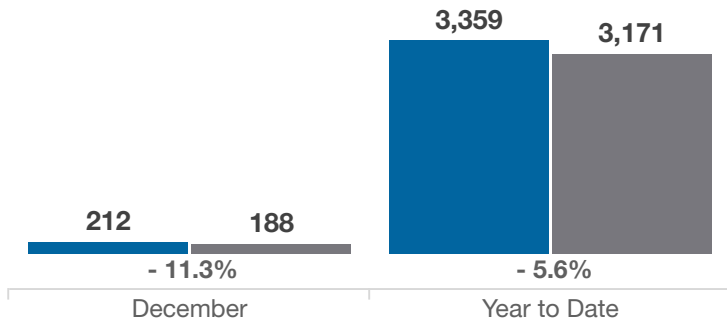
Delaware County

Key Metrics	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Closed Sales	212	188	- 11.3%	3,359	3,171	- 5.6%
In Contracts	183	190	+ 3.8%	3,403	3,221	- 5.3%
Average Sales Price*	\$320,359	\$331,168	+ 3.4%	\$328,502	\$346,737	+ 5.6%
Median Sales Price*	\$299,200	\$287,000	- 4.1%	\$305,000	\$322,257	+ 5.7%
Average Price Per Square Foot*	\$138.41	\$144.33	+ 4.3%	\$138.13	\$145.95	+ 5.7%
Percent of Original List Price Received*	95.8%	95.5%	- 0.3%	97.2%	97.1%	- 0.1%
Percent of Last List Price Received*	98.2%	97.7%	- 0.5%	98.6%	98.6%	0.0%
Days on Market Until Sale	47	55	+ 17.0%	41	41	0.0%
New Listings	121	101	- 16.5%	3,897	3,819	- 2.0%
Median List Price of New Listings	\$324,400	\$300,000	- 7.5%	\$325,000	\$339,900	+ 4.6%
Median List Price at Time of Sale	\$299,900	\$299,900	0.0%	\$307,500	\$325,000	+ 5.7%
Inventory of Homes for Sale	447	458	+ 2.5%	—	—	—
Months Supply of Inventory	1.6	1.7	+ 6.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

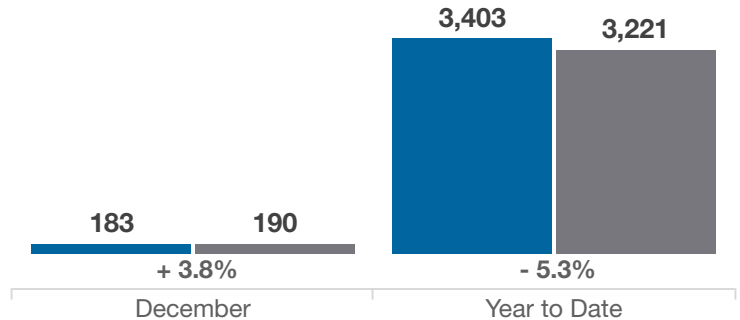
Closed Sales

■ 2017 ■ 2018



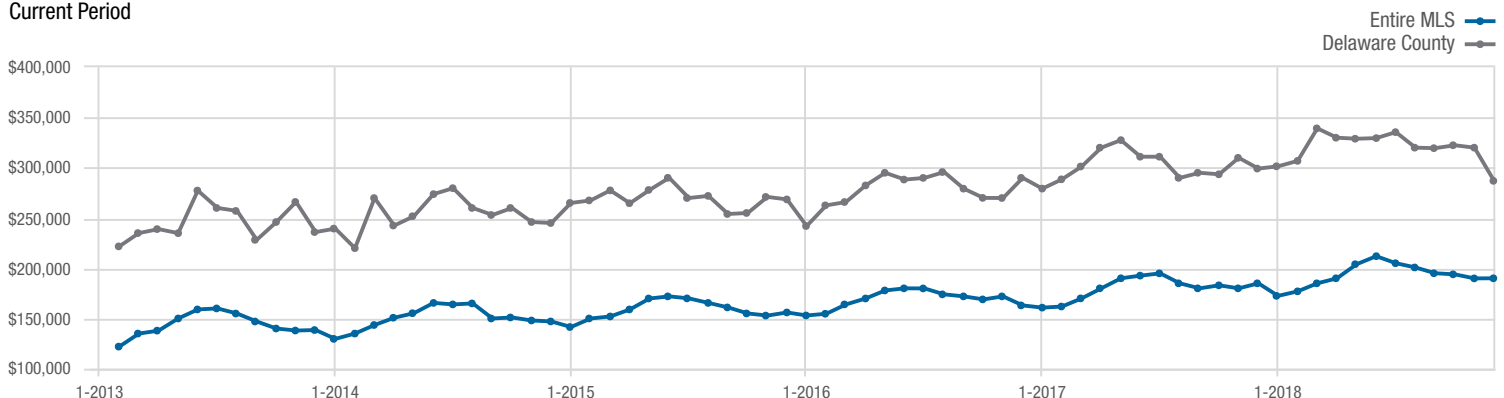
In Contracts

■ 2017 ■ 2018



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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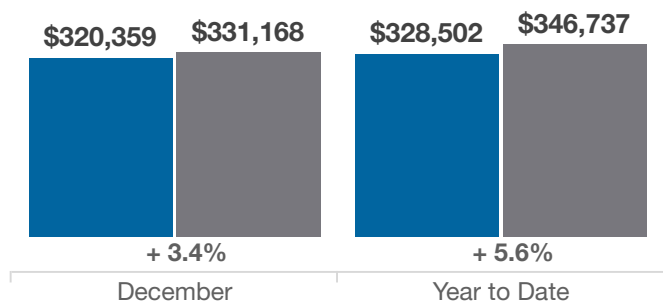
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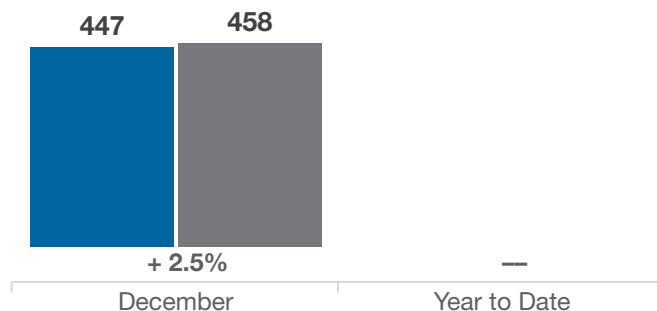
Average Sales Price

■ 2017 ■ 2018



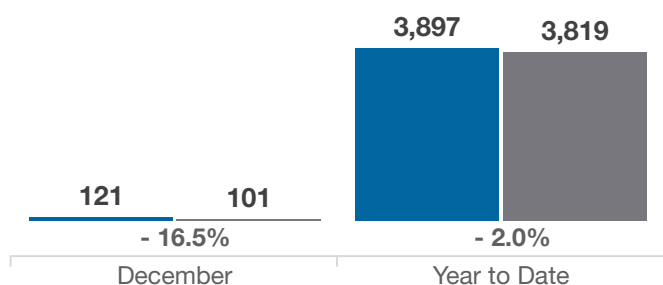
Inventory of Homes for Sale

■ 2017 ■ 2018



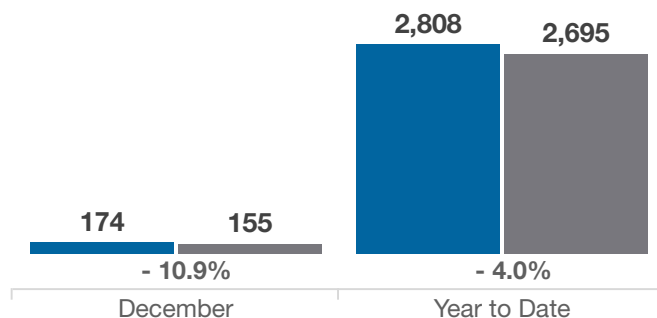
New Listings

■ 2017 ■ 2018



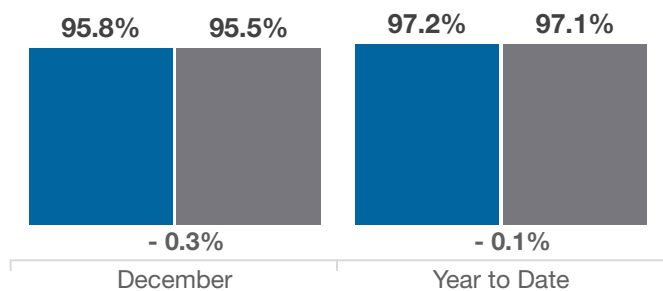
Single Family Sales

■ 2017 ■ 2018



Pct. Of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

