

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Whitehall (Corp.)

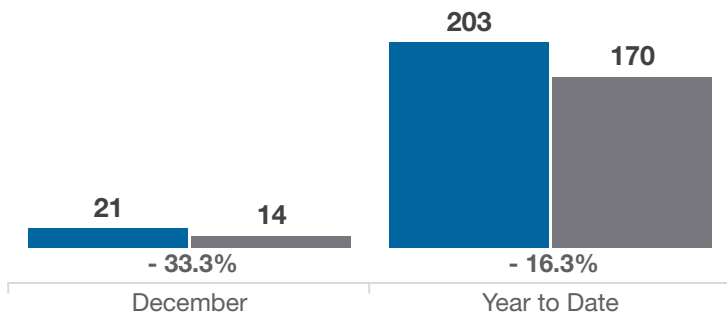
Franklin County

Key Metrics	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Closed Sales	21	14	- 33.3%	203	170	- 16.3%
In Contracts	10	14	+ 40.0%	207	174	- 15.9%
Average Sales Price*	\$106,924	\$93,421	- 12.6%	\$89,511	\$100,107	+ 11.8%
Median Sales Price*	\$102,000	\$84,700	- 17.0%	\$85,000	\$97,650	+ 14.9%
Average Price Per Square Foot*	\$74.28	\$84.91	+ 14.3%	\$68.39	\$82.66	+ 20.9%
Percent of Original List Price Received*	94.7%	95.7%	+ 1.1%	97.0%	97.4%	+ 0.4%
Percent of Last List Price Received*	97.8%	97.6%	- 0.2%	97.9%	98.5%	+ 0.6%
Days on Market Until Sale	33	60	+ 81.8%	34	32	- 5.9%
New Listings	15	14	- 6.7%	242	206	- 14.9%
Median List Price of New Listings	\$76,900	\$109,700	+ 42.7%	\$89,900	\$100,000	+ 11.2%
Median List Price at Time of Sale	\$104,900	\$90,950	- 13.3%	\$88,900	\$98,450	+ 10.7%
Inventory of Homes for Sale	32	28	- 12.5%	—	—	—
Months Supply of Inventory	1.9	1.9	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

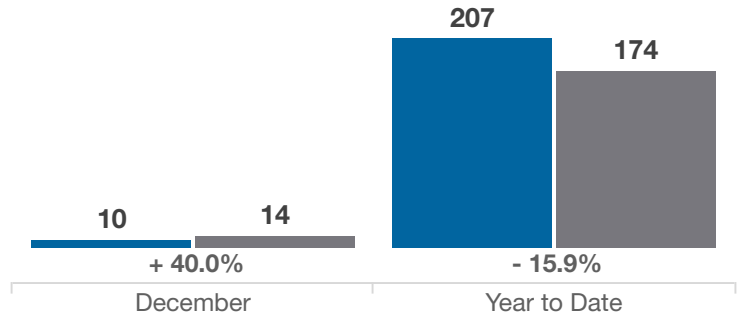
Closed Sales

■ 2017 ■ 2018



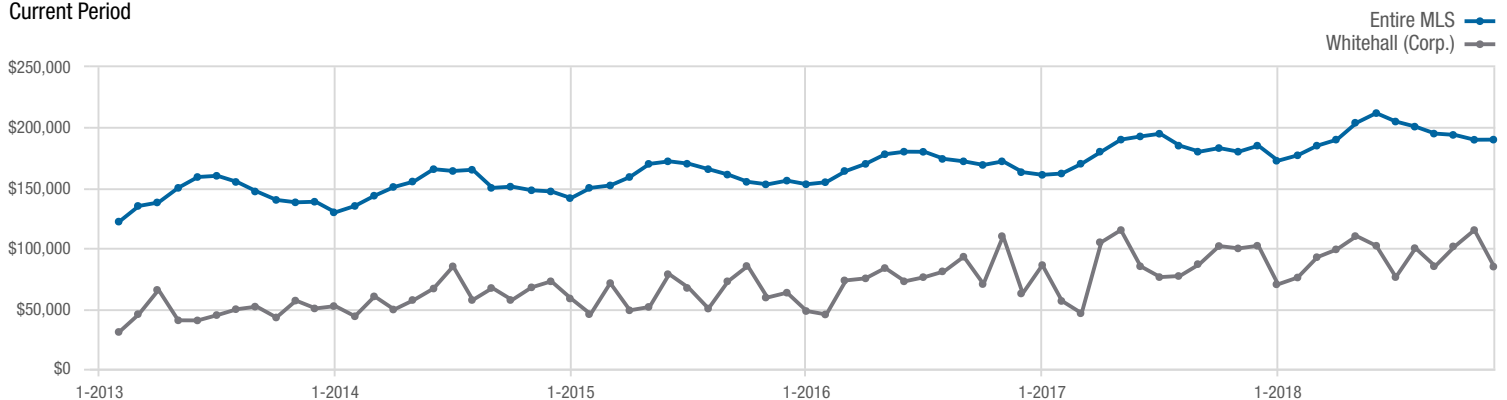
In Contracts

■ 2017 ■ 2018



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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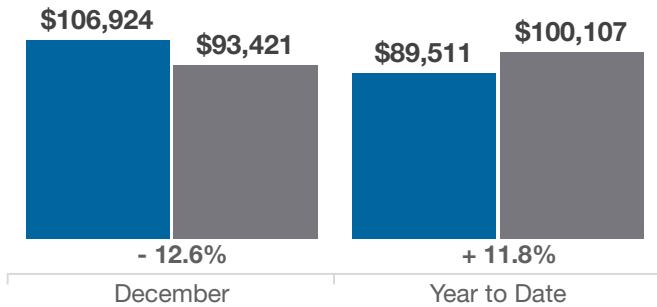


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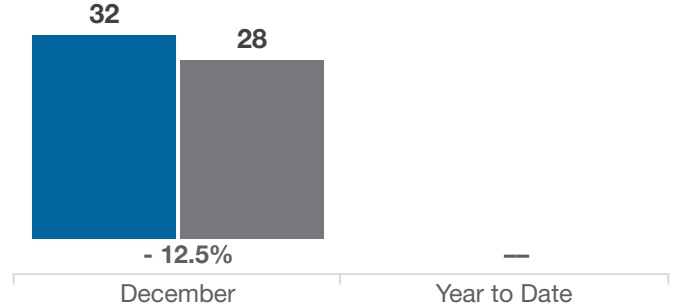
Average Sales Price

■ 2017 ■ 2018



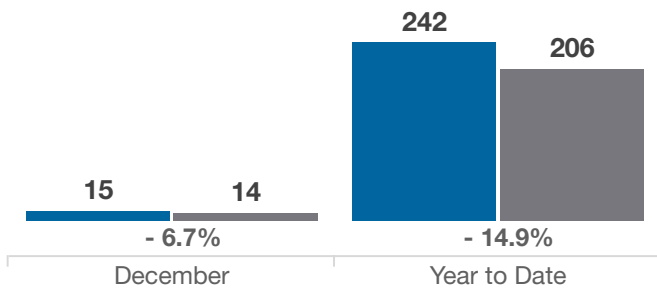
Inventory of Homes for Sale

■ 2017 ■ 2018



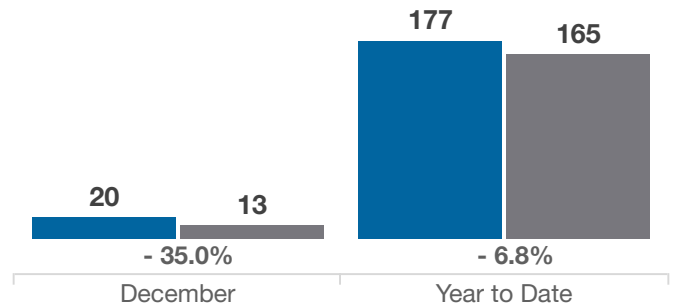
New Listings

■ 2017 ■ 2018



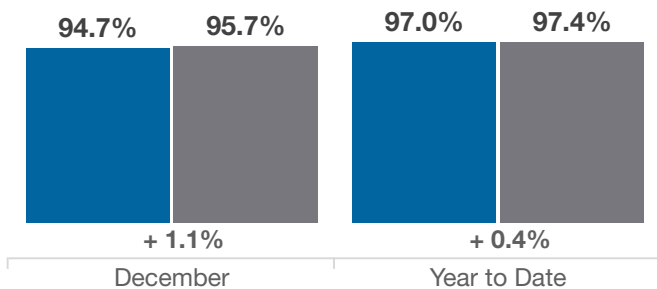
Single Family Sales

■ 2017 ■ 2018



Pct. Of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

