

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



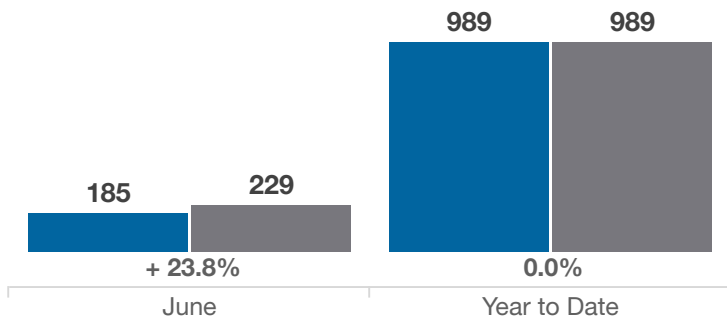
Fairfield County

Key Metrics	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Closed Sales	185	229	+ 23.8%	989	989	0.0%
In Contracts	257	260	+ 1.2%	1,150	1,172	+ 1.9%
Average Sales Price*	\$214,000	\$238,108	+ 11.3%	\$209,535	\$228,539	+ 9.1%
Median Sales Price*	\$204,000	\$219,900	+ 7.8%	\$195,444	\$215,000	+ 10.0%
Average Price Per Square Foot*	\$113.21	\$119.83	+ 5.8%	\$108.65	\$116.45	+ 7.2%
Percent of Original List Price Received*	97.6%	98.7%	+ 1.1%	97.1%	97.5%	+ 0.4%
Percent of Last List Price Received*	99.2%	99.5%	+ 0.3%	98.5%	98.8%	+ 0.3%
Days on Market Until Sale	34	22	- 35.3%	41	38	- 7.3%
New Listings	292	261	- 10.6%	1,313	1,293	- 1.5%
Median List Price of New Listings	\$215,000	\$220,000	+ 2.3%	\$214,900	\$219,900	+ 2.3%
Median List Price at Time of Sale	\$209,900	\$218,800	+ 4.2%	\$198,250	\$215,000	+ 8.4%
Inventory of Homes for Sale	343	302	- 12.0%	—	—	—
Months Supply of Inventory	1.9	1.6	- 15.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

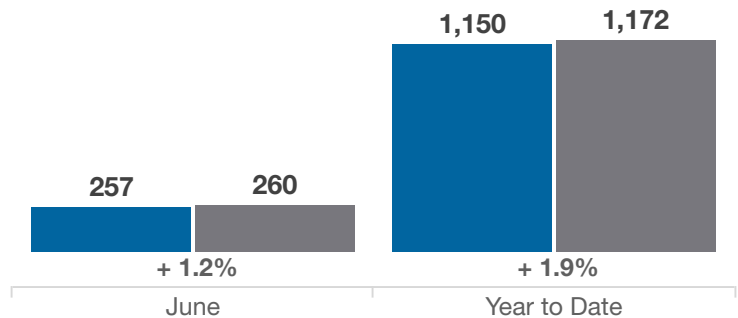
Closed Sales

■ 2018 ■ 2019



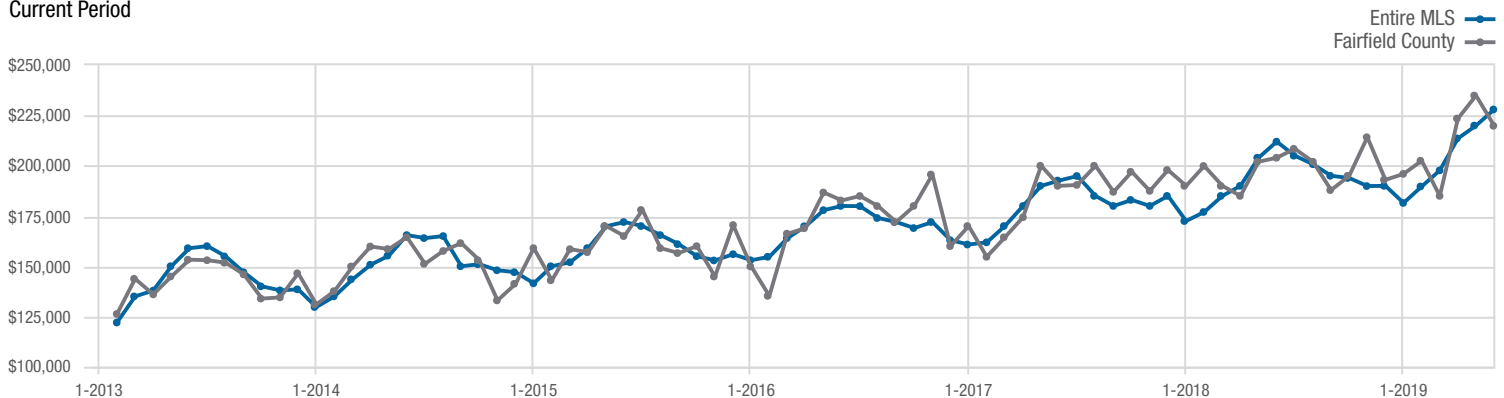
In Contracts

■ 2018 ■ 2019



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – June 2019

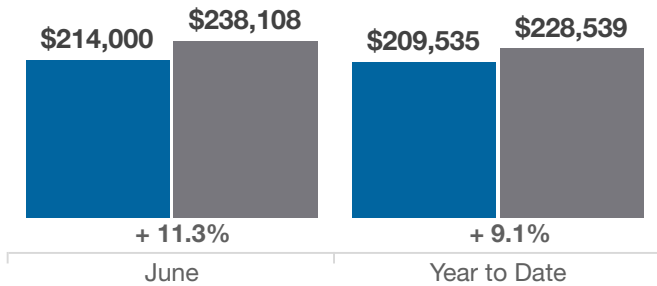
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Fairfield County

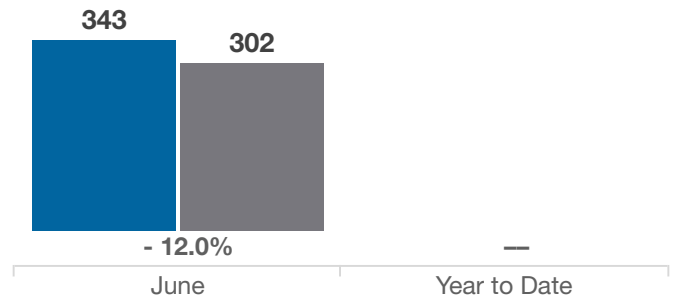
Average Sales Price

■ 2018 ■ 2019



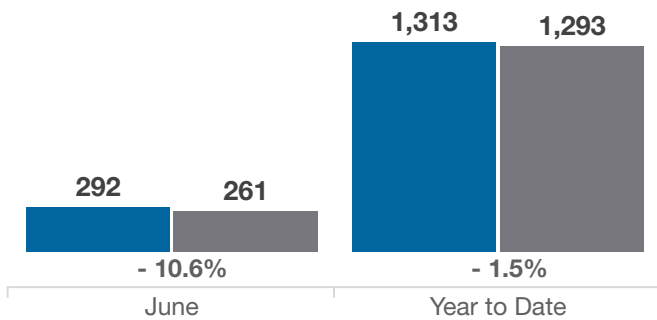
Inventory of Homes for Sale

■ 2018 ■ 2019



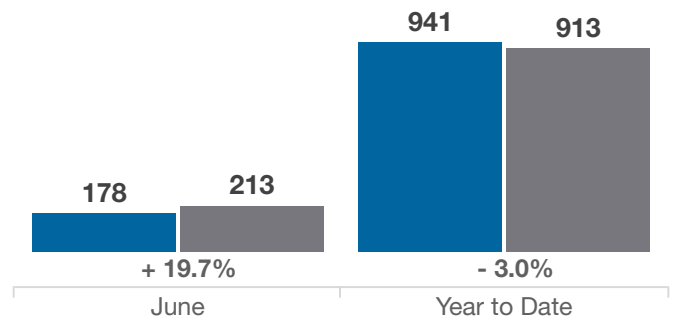
New Listings

■ 2018 ■ 2019



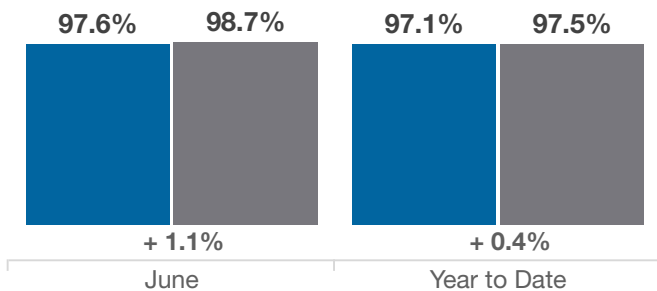
Single Family Sales

■ 2018 ■ 2019



Pct. Of Orig. List Price Received

■ 2018 ■ 2019



Condo Sales

■ 2018 ■ 2019

