

# Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



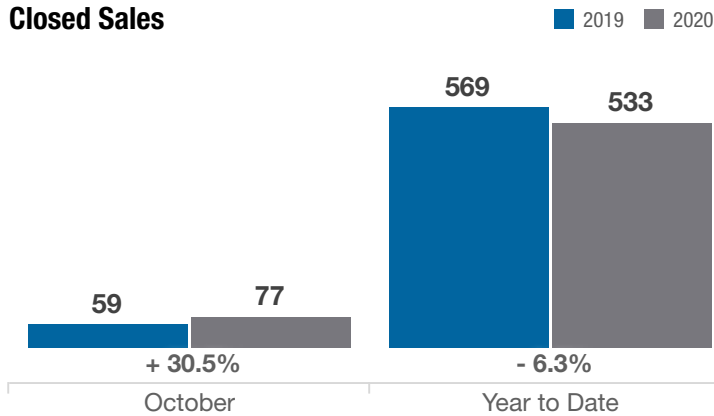
## Lancaster City School District

Fairfield County

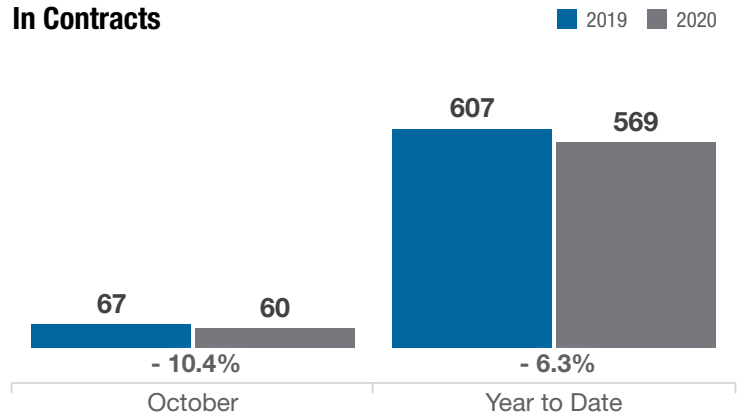
| Key Metrics                              | October   |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
|  | 2019      | 2020      | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| Closed Sales                             | 59        | 77        | + 30.5%  | 569          | 533          | - 6.3%   |
| In Contracts                             | 67        | 60        | - 10.4%  | 607          | 569          | - 6.3%   |
| Average Sales Price*                     | \$145,107 | \$172,751 | + 19.1%  | \$154,526    | \$174,934    | + 13.2%  |
| Median Sales Price*                      | \$125,000 | \$155,000 | + 24.0%  | \$147,500    | \$157,000    | + 6.4%   |
| Average Price Per Square Foot*           | \$100.18  | \$112.20  | + 12.0%  | \$102.21     | \$112.65     | + 10.2%  |
| Percent of Original List Price Received* | 96.4%     | 99.3%     | + 3.0%   | 96.6%        | 98.5%        | + 2.0%   |
| Percent of Last List Price Received*     | 99.7%     | 99.9%     | + 0.2%   | 98.6%        | 99.9%        | + 1.3%   |
| Days on Market Until Sale                | 27        | 20        | - 25.9%  | 34           | 28           | - 17.6%  |
| New Listings                             | 70        | 59        | - 15.7%  | 681          | 596          | - 12.5%  |
| Median List Price of New Listings        | \$147,400 | \$180,000 | + 22.1%  | \$145,900    | \$165,750    | + 13.6%  |
| Median List Price at Time of Sale        | \$124,900 | \$150,450 | + 20.5%  | \$146,900    | \$156,000    | + 6.2%   |
| Inventory of Homes for Sale              | 92        | 55        | - 40.2%  | —            | —            | —        |
| Months Supply of Inventory               | 1.6       | 1.0       | - 37.5%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

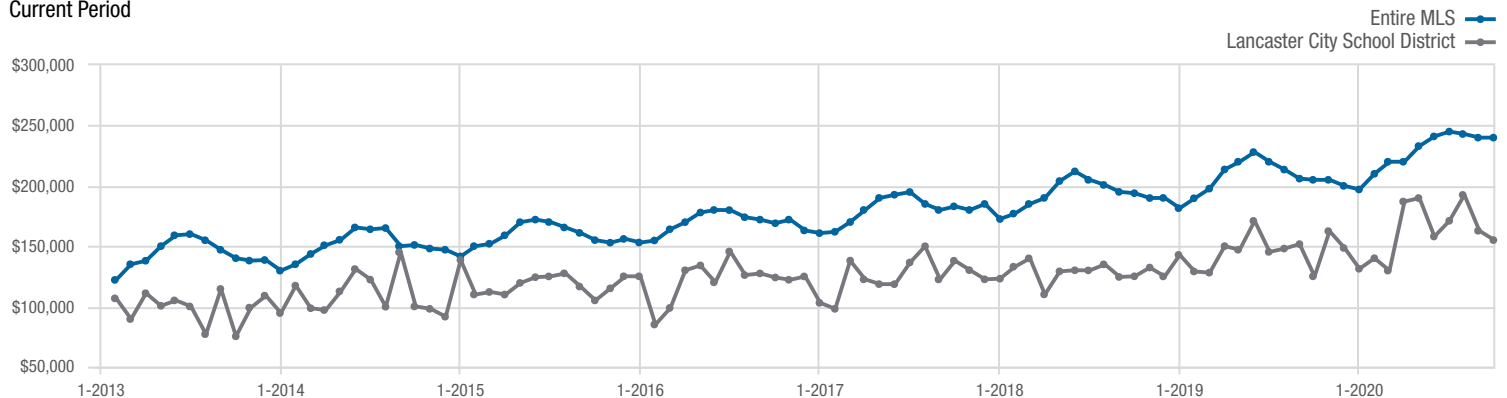


### In Contracts



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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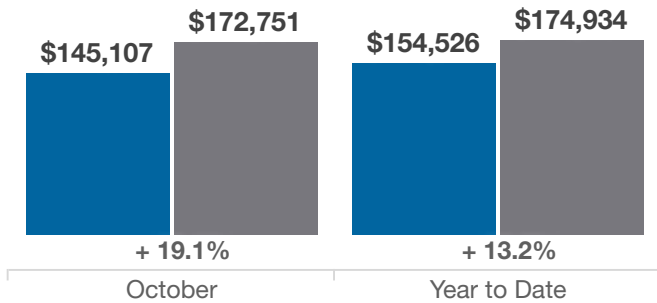


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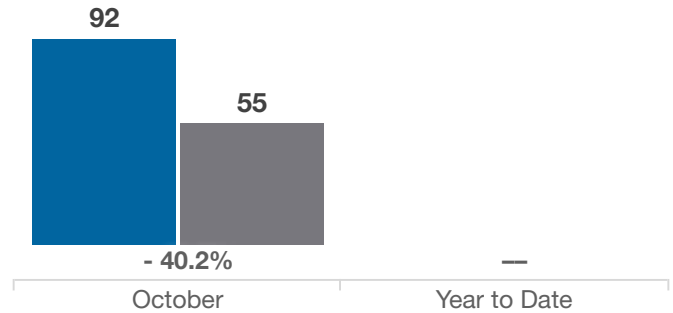
### Average Sales Price

■ 2019 ■ 2020



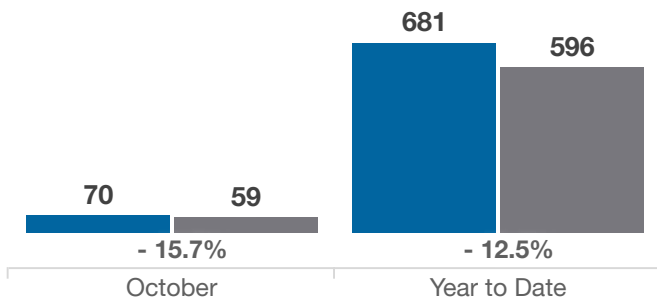
### Inventory of Homes for Sale

■ 2019 ■ 2020



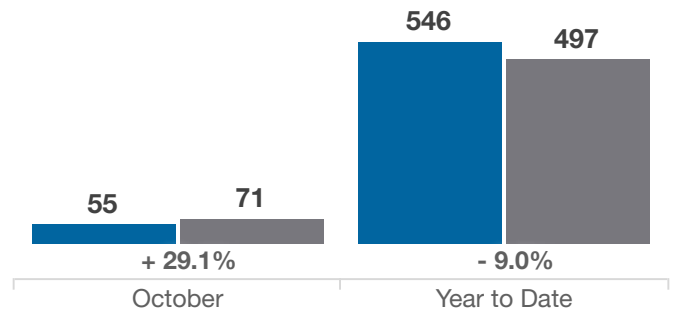
### New Listings

■ 2019 ■ 2020



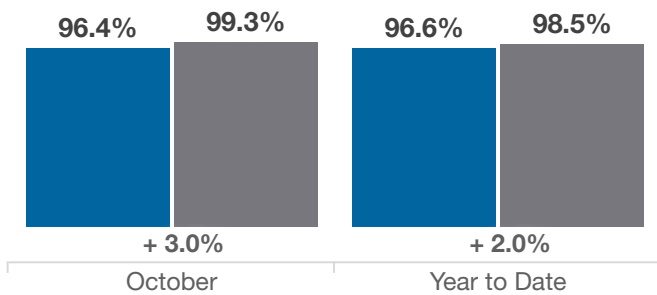
### Single Family Sales

■ 2019 ■ 2020



### Pct. Of Orig. List Price Received

■ 2019 ■ 2020



### Condo Sales

■ 2019 ■ 2020

