

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



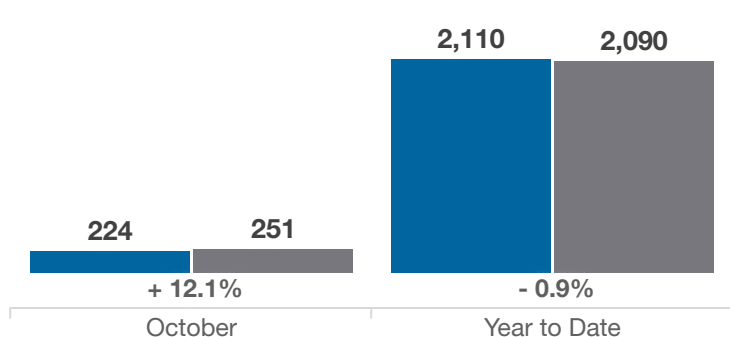
Licking County

Key Metrics	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Closed Sales	224	251	+ 12.1%	2,110	2,090	- 0.9%
In Contracts	270	239	- 11.5%	2,269	2,218	- 2.2%
Average Sales Price*	\$221,464	\$267,153	+ 20.6%	\$220,105	\$245,831	+ 11.7%
Median Sales Price*	\$203,000	\$253,500	+ 24.9%	\$205,000	\$230,000	+ 12.2%
Average Price Per Square Foot*	\$121.43	\$138.87	+ 14.4%	\$118.85	\$131.08	+ 10.3%
Percent of Original List Price Received*	96.2%	99.7%	+ 3.6%	96.7%	98.5%	+ 1.9%
Percent of Last List Price Received*	97.7%	100.3%	+ 2.7%	98.3%	99.5%	+ 1.2%
Days on Market Until Sale	31	20	- 35.5%	34	32	- 5.9%
New Listings	275	233	- 15.3%	2,648	2,280	- 13.9%
Median List Price of New Listings	\$218,500	\$229,900	+ 5.2%	\$215,000	\$229,900	+ 6.9%
Median List Price at Time of Sale	\$209,450	\$249,900	+ 19.3%	\$208,000	\$229,900	+ 10.5%
Inventory of Homes for Sale	434	211	- 51.4%	—	—	—
Months Supply of Inventory	2.0	1.0	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

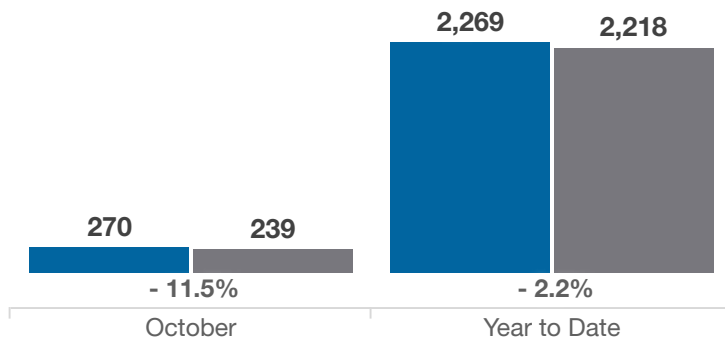
Closed Sales

■ 2019 ■ 2020



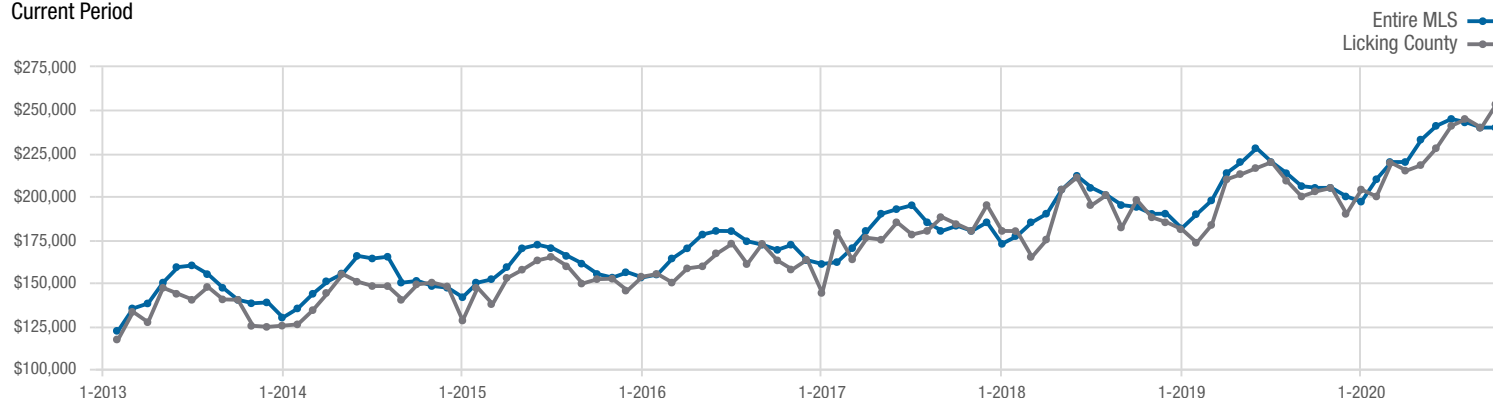
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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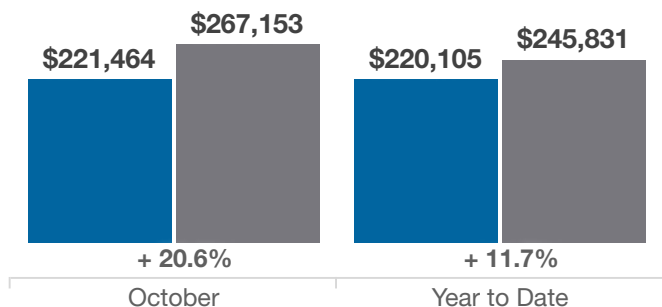
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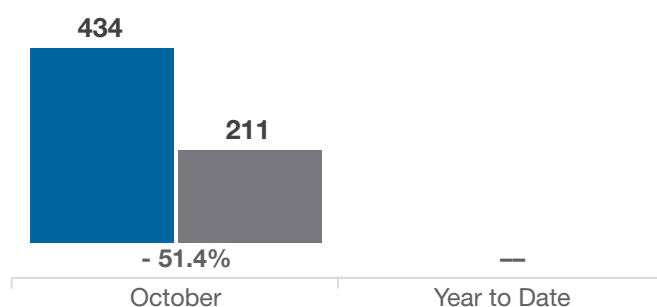
Average Sales Price

■ 2019 ■ 2020



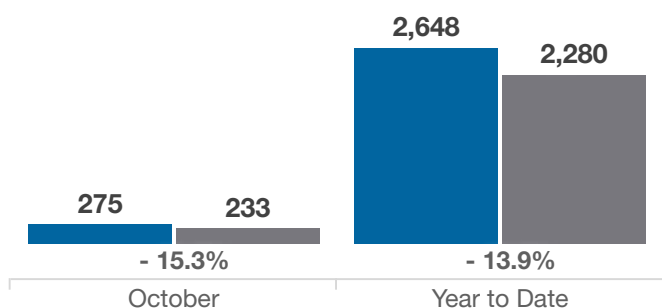
Inventory of Homes for Sale

■ 2019 ■ 2020



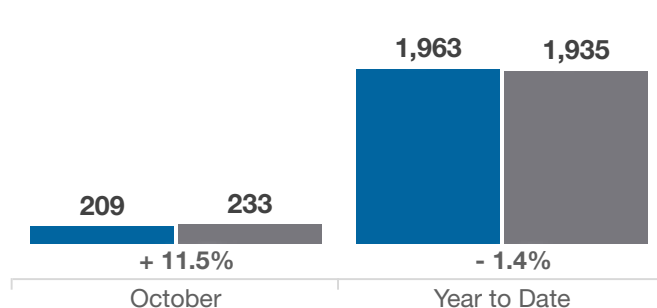
New Listings

■ 2019 ■ 2020



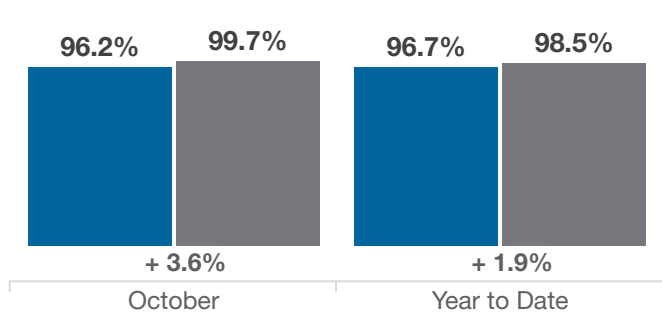
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

