

# Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Lithopolis (Corp.)

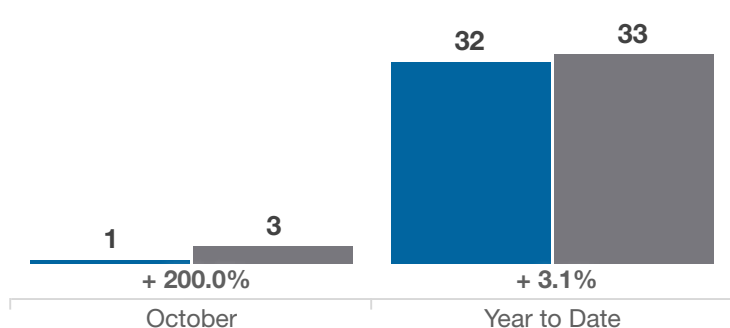
Franklin and Fairfield Counties

| Key Metrics                              | October   |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
|  | 2019      | 2020      | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| Closed Sales                             | 1         | 3         | + 200.0% | 32           | 33           | + 3.1%   |
| In Contracts                             | 5         | 5         | 0.0%     | 35           | 35           | 0.0%     |
| Average Sales Price*                     | \$170,000 | \$261,133 | + 53.6%  | \$256,242    | \$267,085    | + 4.2%   |
| Median Sales Price*                      | \$170,000 | \$258,000 | + 51.8%  | \$243,250    | \$264,990    | + 8.9%   |
| Average Price Per Square Foot*           | \$81.73   | \$122.93  | + 50.4%  | \$123.85     | \$125.67     | + 1.5%   |
| Percent of Original List Price Received* | 97.2%     | 99.3%     | + 2.2%   | 96.5%        | 98.4%        | + 2.0%   |
| Percent of Last List Price Received*     | 97.2%     | 99.3%     | + 2.2%   | 98.4%        | 99.2%        | + 0.8%   |
| Days on Market Until Sale                | 10        | 8         | - 20.0%  | 35           | 44           | + 25.7%  |
| New Listings                             | 3         | 5         | + 66.7%  | 48           | 39           | - 18.8%  |
| Median List Price of New Listings        | \$329,900 | \$399,900 | + 21.2%  | \$264,950    | \$279,900    | + 5.6%   |
| Median List Price at Time of Sale        | \$174,900 | \$270,000 | + 54.4%  | \$252,445    | \$270,000    | + 7.0%   |
| Inventory of Homes for Sale              | 10        | 5         | - 50.0%  | —            | —            | —        |
| Months Supply of Inventory               | 2.9       | 1.5       | - 48.3%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

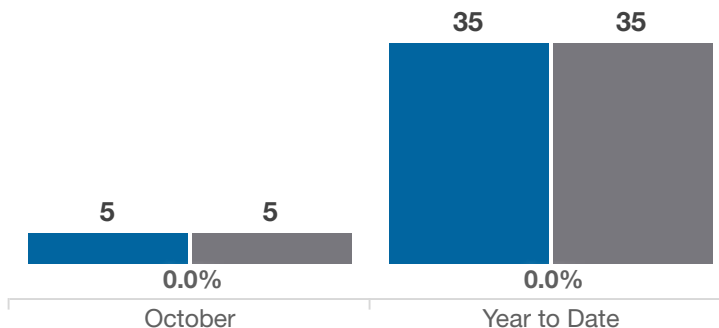
### Closed Sales

■ 2019 ■ 2020



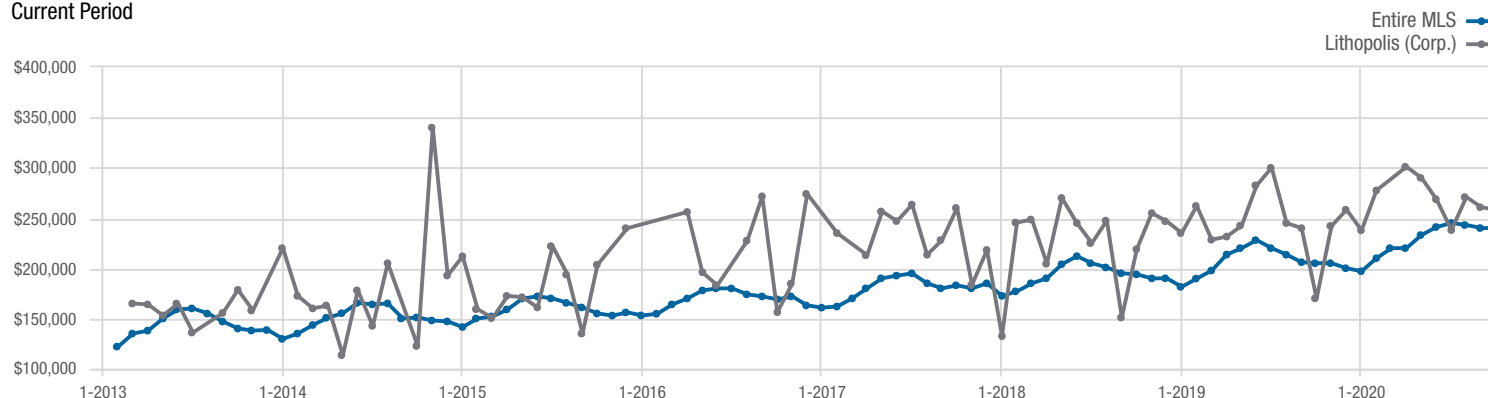
### In Contracts

■ 2019 ■ 2020



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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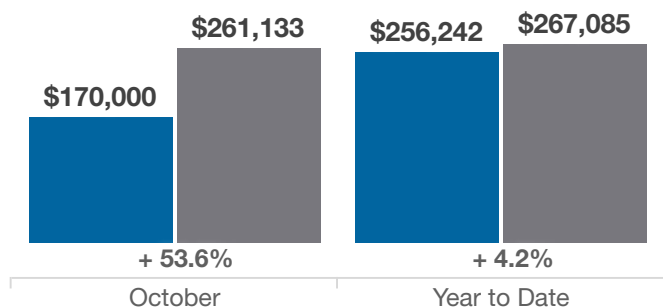


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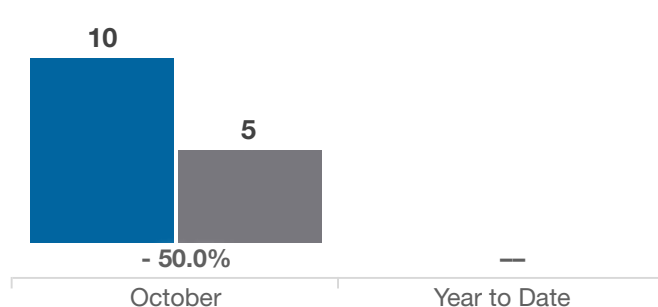
### Average Sales Price

■ 2019 ■ 2020



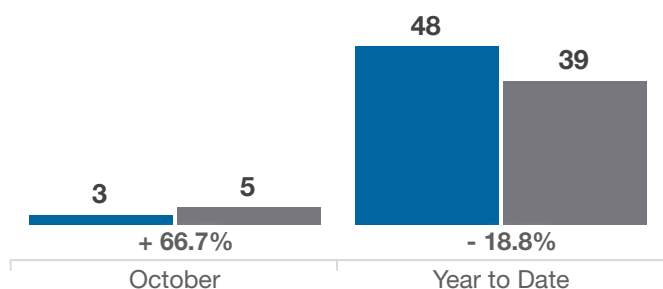
### Inventory of Homes for Sale

■ 2019 ■ 2020



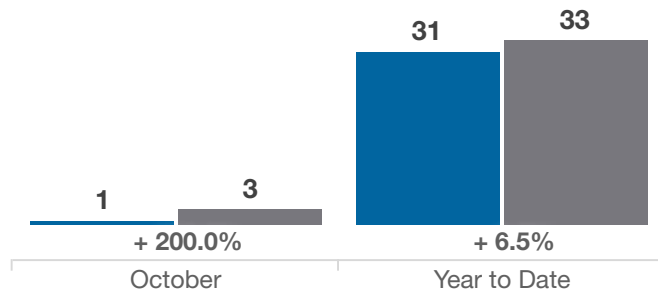
### New Listings

■ 2019 ■ 2020



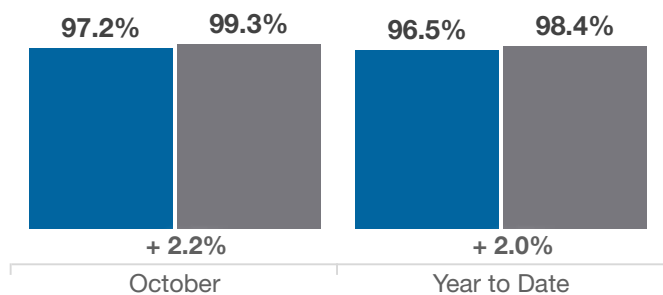
### Single Family Sales

■ 2019 ■ 2020



### Pct. Of Orig. List Price Received

■ 2019 ■ 2020



### Condo Sales

■ 2019 ■ 2020

