

# Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



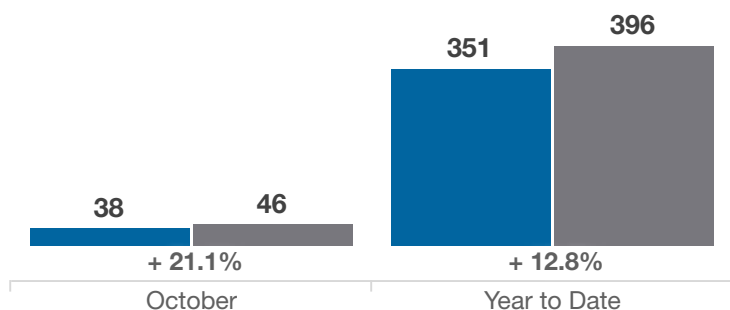
## Madison County

Key Metrics	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Closed Sales	38	46	+ 21.1%	351	396	+ 12.8%
In Contracts	50	43	- 14.0%	381	417	+ 9.4%
Average Sales Price*	\$233,347	\$230,660	- 1.2%	\$225,916	\$222,214	- 1.6%
Median Sales Price*	\$184,000	\$210,000	+ 14.1%	\$186,001	\$190,000	+ 2.1%
Average Price Per Square Foot*	\$115.72	\$134.85	+ 16.5%	\$119.23	\$129.79	+ 8.9%
Percent of Original List Price Received*	95.4%	99.2%	+ 4.0%	96.3%	98.0%	+ 1.8%
Percent of Last List Price Received*	96.7%	99.5%	+ 2.9%	98.3%	99.0%	+ 0.7%
Days on Market Until Sale	42	9	- 78.6%	33	29	- 12.1%
New Listings	52	55	+ 5.8%	437	436	- 0.2%
Median List Price of New Listings	\$177,400	\$209,900	+ 18.3%	\$189,000	\$199,250	+ 5.4%
Median List Price at Time of Sale	\$189,900	\$213,700	+ 12.5%	\$189,900	\$192,000	+ 1.1%
Inventory of Homes for Sale	72	47	- 34.7%	—	—	—
Months Supply of Inventory	2.0	1.2	- 40.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

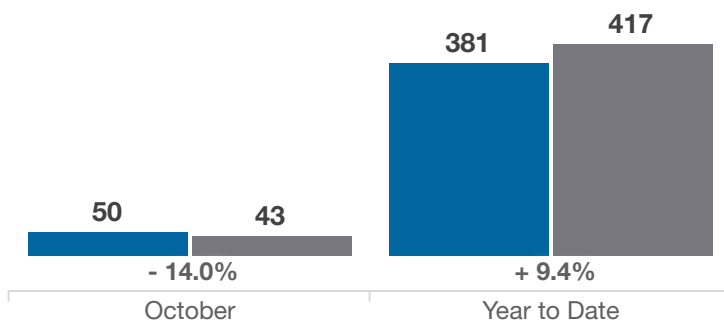
### Closed Sales

■ 2019 ■ 2020



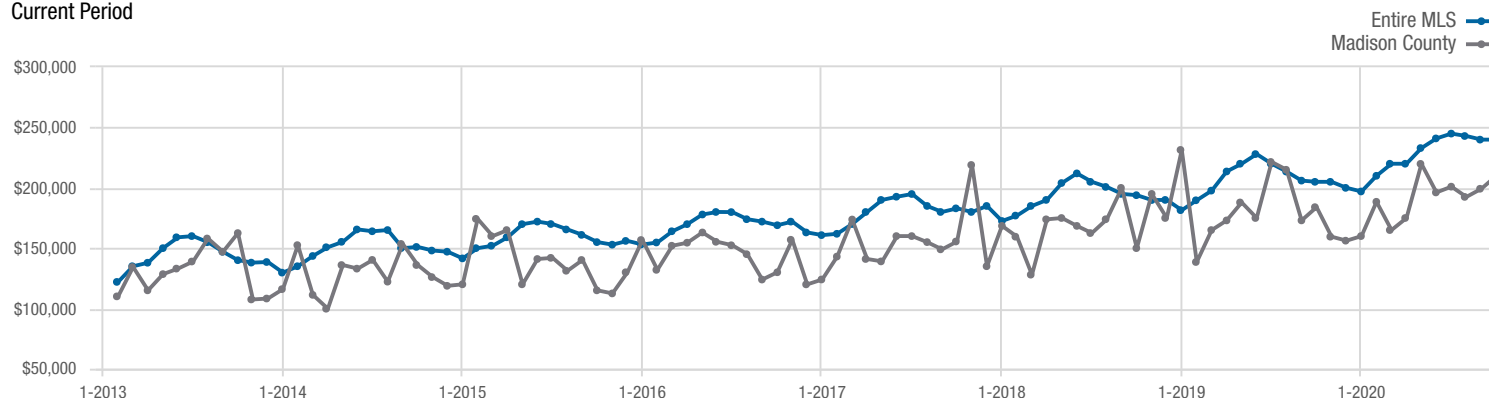
### In Contracts

■ 2019 ■ 2020



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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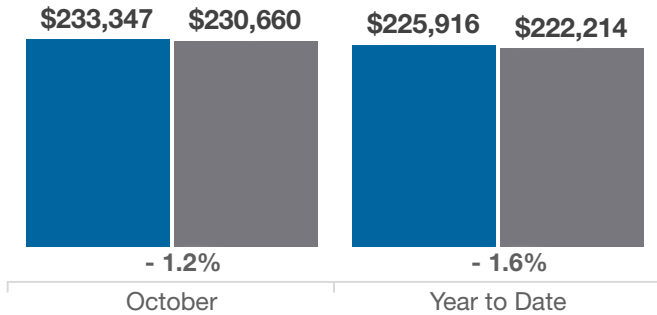
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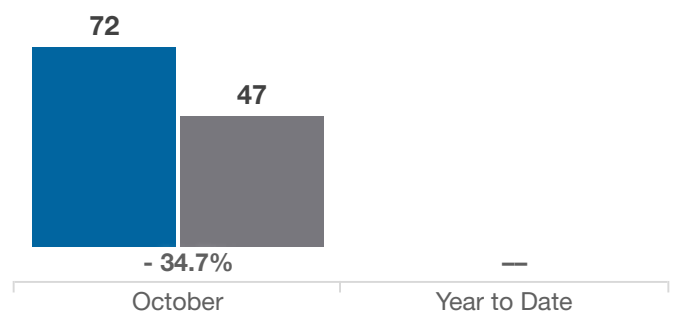
### Average Sales Price

■ 2019 ■ 2020



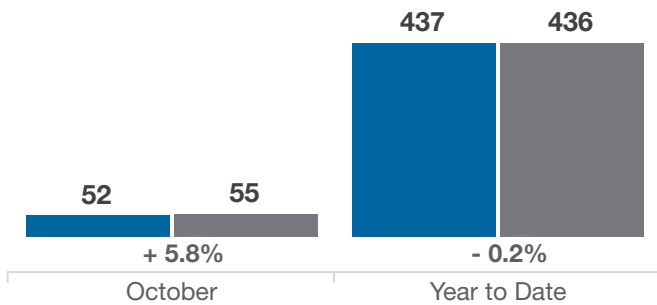
### Inventory of Homes for Sale

■ 2019 ■ 2020



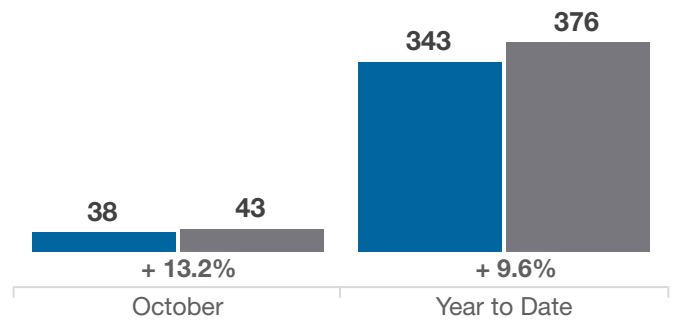
### New Listings

■ 2019 ■ 2020



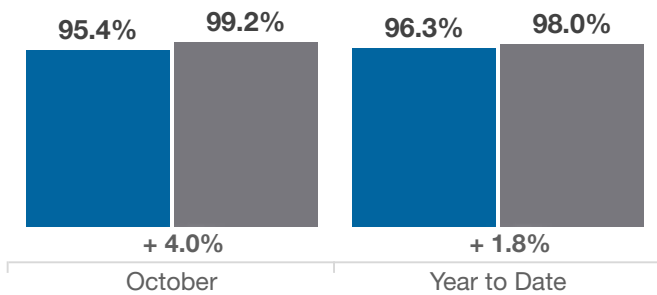
### Single Family Sales

■ 2019 ■ 2020



### Pct. Of Orig. List Price Received

■ 2019 ■ 2020



### Condo Sales

■ 2019 ■ 2020

