

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



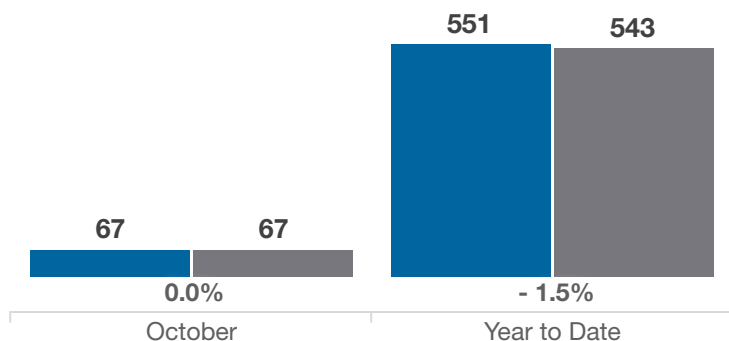
Pickaway County

Key Metrics	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Closed Sales	67	67	0.0%	551	543	- 1.5%
In Contracts	61	63	+ 3.3%	578	575	- 0.5%
Average Sales Price*	\$186,564	\$233,379	+ 25.1%	\$196,476	\$222,212	+ 13.1%
Median Sales Price*	\$178,000	\$229,000	+ 28.7%	\$187,750	\$211,250	+ 12.5%
Average Price Per Square Foot*	\$115.92	\$124.93	+ 7.8%	\$109.78	\$123.08	+ 12.1%
Percent of Original List Price Received*	94.7%	98.3%	+ 3.8%	96.1%	97.8%	+ 1.8%
Percent of Last List Price Received*	97.9%	99.7%	+ 1.8%	98.1%	99.2%	+ 1.1%
Days on Market Until Sale	27	15	- 44.4%	35	28	- 20.0%
New Listings	86	77	- 10.5%	683	634	- 7.2%
Median List Price of New Listings	\$184,995	\$249,000	+ 34.6%	\$191,400	\$219,900	+ 14.9%
Median List Price at Time of Sale	\$179,316	\$229,000	+ 27.7%	\$189,900	\$214,945	+ 13.2%
Inventory of Homes for Sale	122	68	- 44.3%	—	—	—
Months Supply of Inventory	2.2	1.2	- 45.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

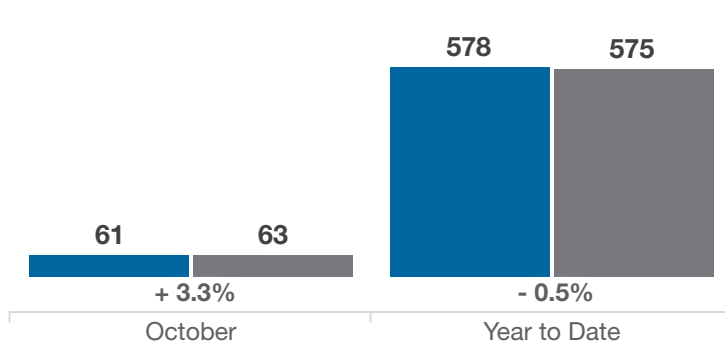
Closed Sales

■ 2019 ■ 2020



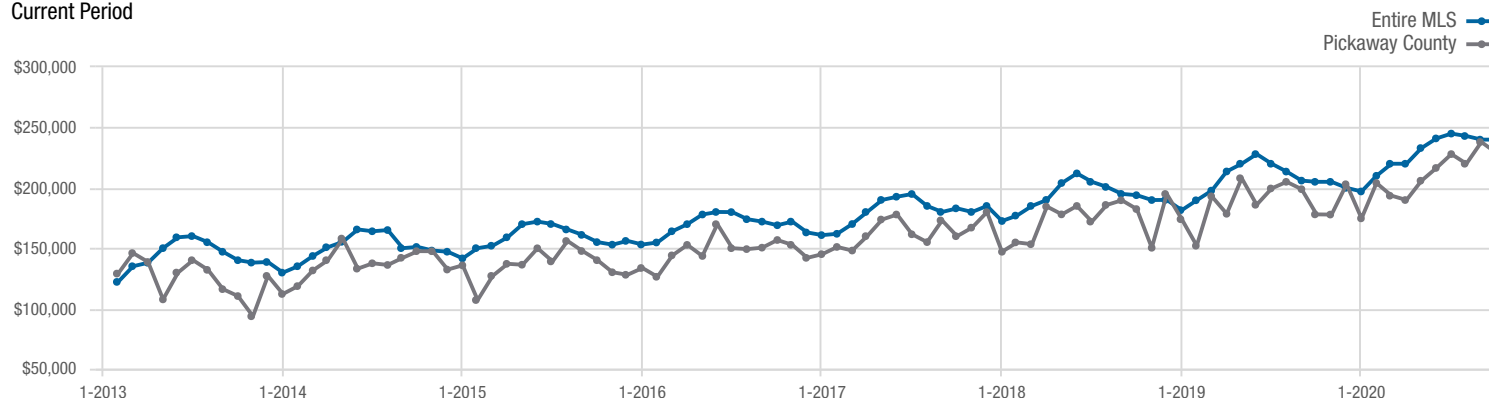
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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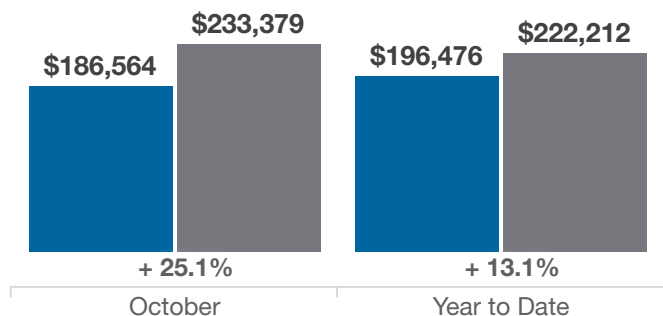
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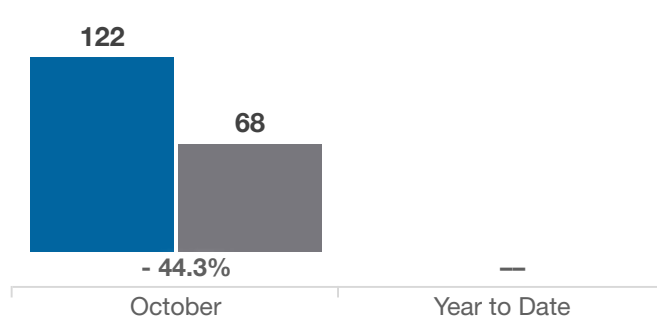
Average Sales Price

■ 2019 ■ 2020



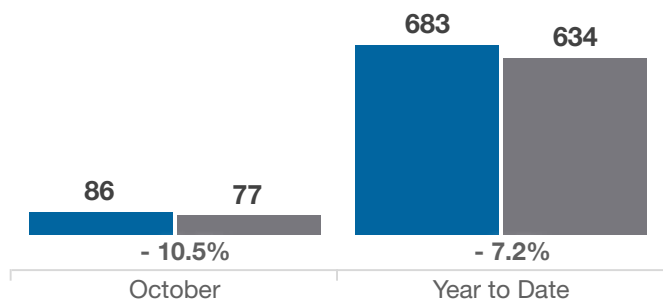
Inventory of Homes for Sale

■ 2019 ■ 2020



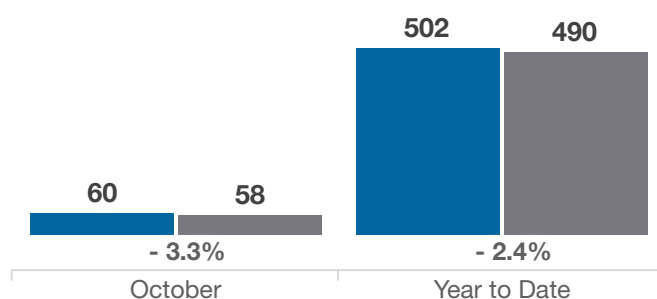
New Listings

■ 2019 ■ 2020



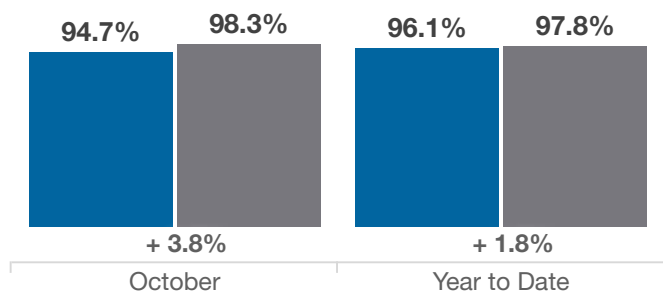
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

