

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

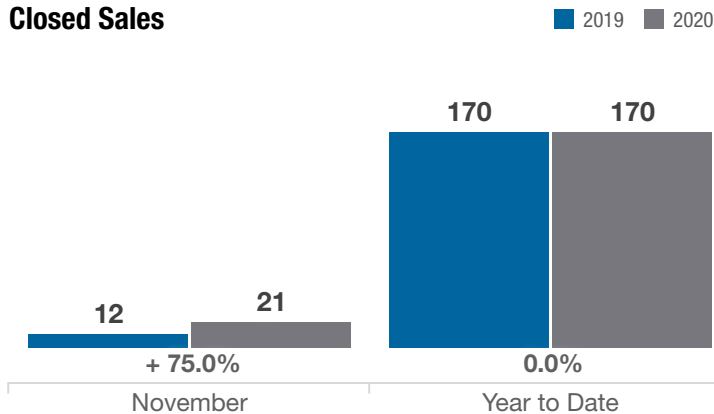


Champaign County

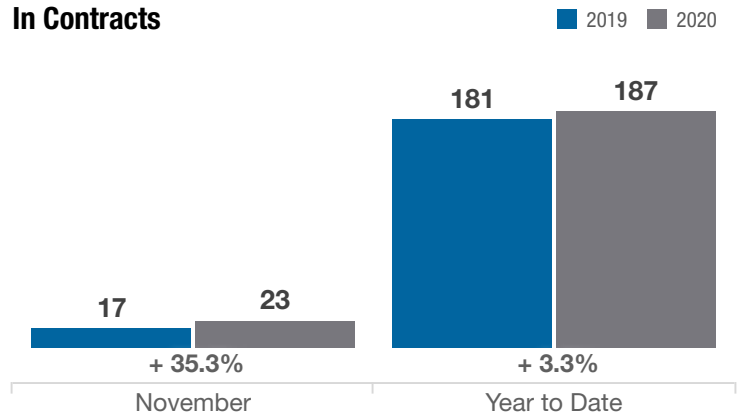
Key Metrics	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Closed Sales	12	21	+ 75.0%	170	170	0.0%
In Contracts	17	23	+ 35.3%	181	187	+ 3.3%
Average Sales Price*	\$160,092	\$185,495	+ 15.9%	\$165,142	\$191,257	+ 15.8%
Median Sales Price*	\$150,950	\$165,000	+ 9.3%	\$148,500	\$168,450	+ 13.4%
Average Price Per Square Foot*	\$105.71	\$113.47	+ 7.3%	\$97.46	\$102.53	+ 5.2%
Percent of Original List Price Received*	95.3%	96.8%	+ 1.6%	94.9%	96.9%	+ 2.1%
Percent of Last List Price Received*	98.6%	98.9%	+ 0.3%	97.9%	99.0%	+ 1.1%
Days on Market Until Sale	30	24	- 20.0%	43	37	- 14.0%
New Listings	17	14	- 17.6%	205	195	- 4.9%
Median List Price of New Listings	\$139,000	\$146,900	+ 5.7%	\$150,000	\$169,900	+ 13.3%
Median List Price at Time of Sale	\$151,650	\$174,900	+ 15.3%	\$149,900	\$169,900	+ 13.3%
Inventory of Homes for Sale	36	18	- 50.0%	—	—	—
Months Supply of Inventory	2.2	1.1	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

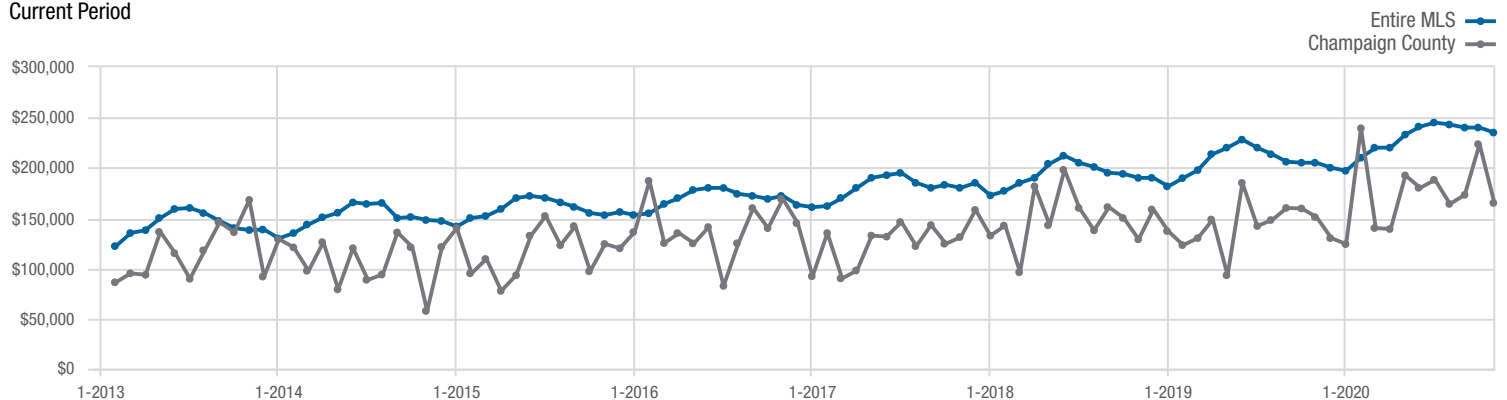


In Contracts



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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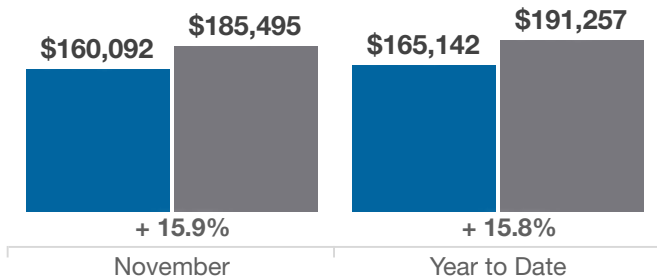
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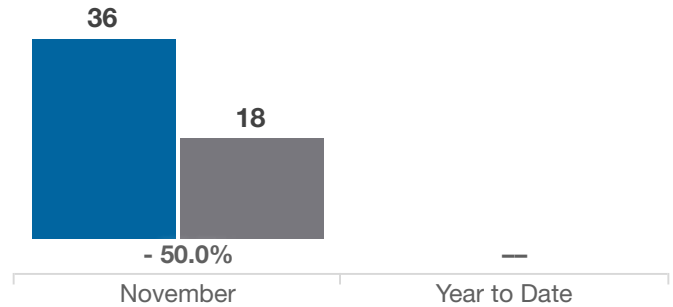
Average Sales Price

■ 2019 ■ 2020



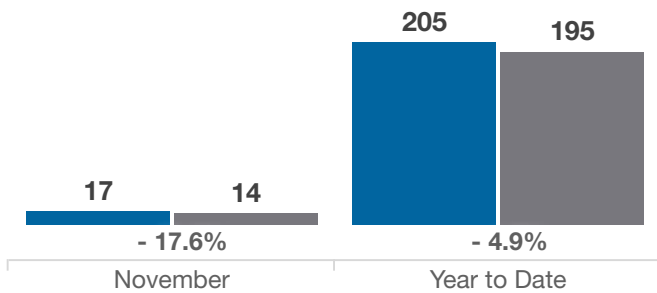
Inventory of Homes for Sale

■ 2019 ■ 2020



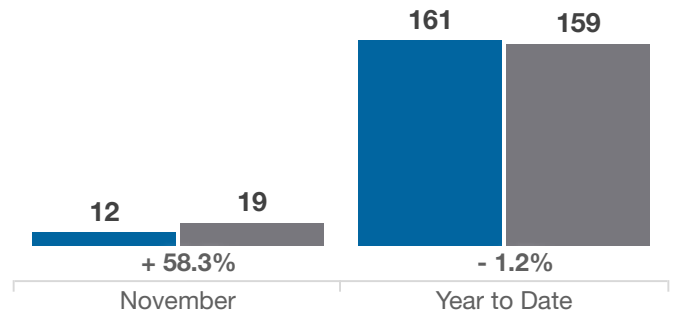
New Listings

■ 2019 ■ 2020



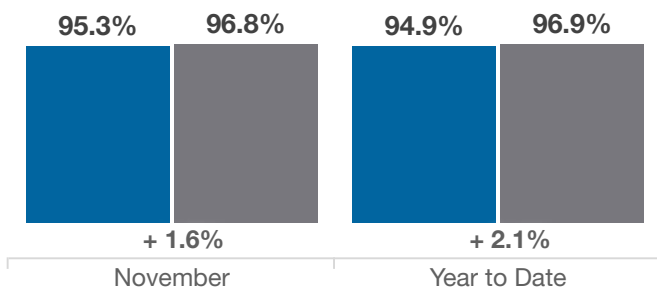
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

