

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



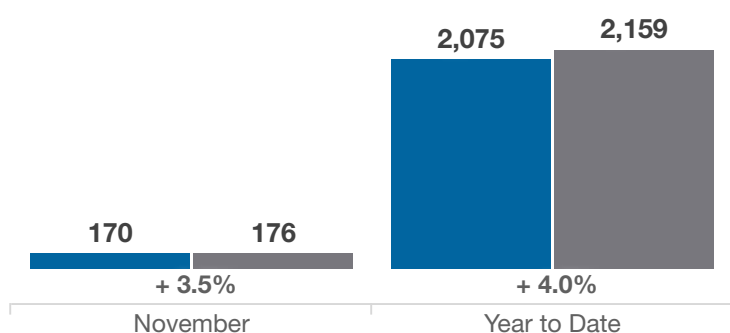
Fairfield County

Key Metrics	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Closed Sales	170	176	+ 3.5%	2,075	2,159	+ 4.0%
In Contracts	169	192	+ 13.6%	2,158	2,241	+ 3.8%
Average Sales Price*	\$222,992	\$244,490	+ 9.6%	\$227,653	\$251,587	+ 10.5%
Median Sales Price*	\$209,950	\$242,450	+ 15.5%	\$215,000	\$245,000	+ 14.0%
Average Price Per Square Foot*	\$118.77	\$131.36	+ 10.6%	\$117.91	\$128.38	+ 8.9%
Percent of Original List Price Received*	96.5%	98.7%	+ 2.3%	97.2%	98.9%	+ 1.7%
Percent of Last List Price Received*	98.1%	99.7%	+ 1.6%	98.7%	99.8%	+ 1.1%
Days on Market Until Sale	35	15	- 57.1%	34	28	- 17.6%
New Listings	181	171	- 5.5%	2,509	2,271	- 9.5%
Median List Price of New Listings	\$200,000	\$199,900	- 0.1%	\$219,900	\$245,000	+ 11.4%
Median List Price at Time of Sale	\$209,950	\$230,950	+ 10.0%	\$215,316	\$243,950	+ 13.3%
Inventory of Homes for Sale	343	142	- 58.6%	—	—	—
Months Supply of Inventory	1.8	0.7	- 61.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

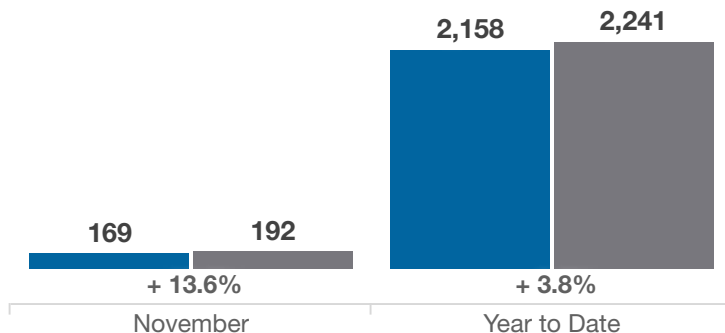
Closed Sales

■ 2019 ■ 2020



In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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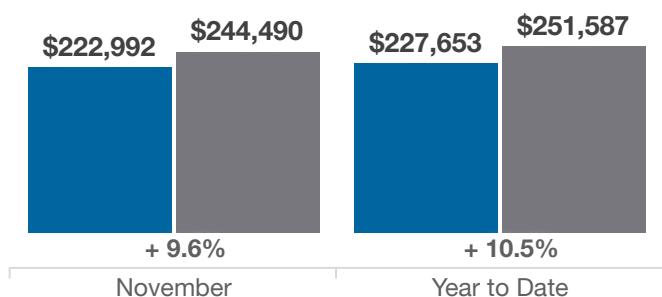
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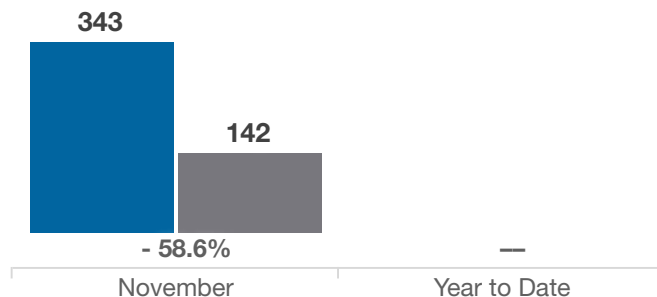
Average Sales Price

■ 2019 ■ 2020



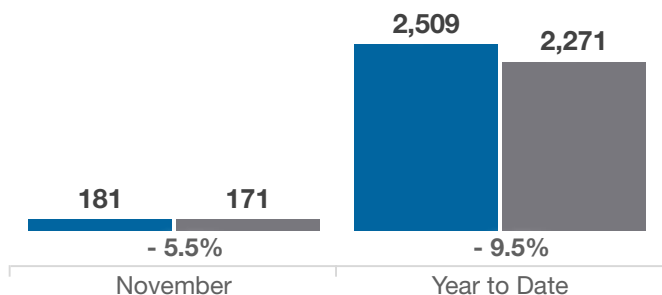
Inventory of Homes for Sale

■ 2019 ■ 2020



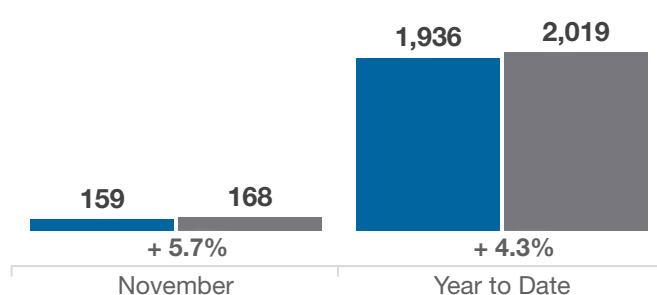
New Listings

■ 2019 ■ 2020



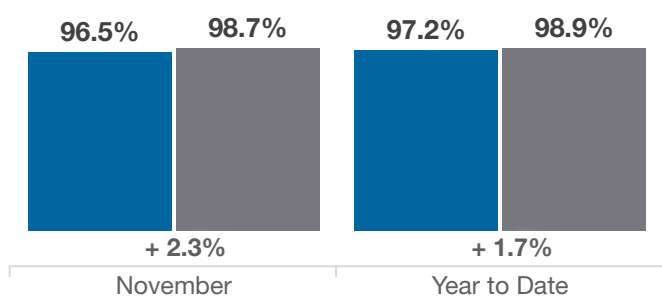
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

