

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

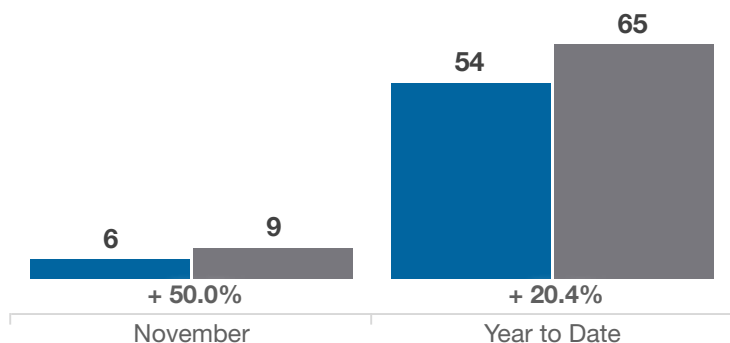
Madison County

Key Metrics	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Closed Sales	6	9	+ 50.0%	54	65	+ 20.4%
In Contracts	8	7	- 12.5%	60	69	+ 15.0%
Average Sales Price*	\$137,375	\$276,833	+ 101.5%	\$218,604	\$234,522	+ 7.3%
Median Sales Price*	\$140,950	\$200,000	+ 41.9%	\$152,250	\$175,000	+ 14.9%
Average Price Per Square Foot*	\$116.09	\$141.09	+ 21.5%	\$120.46	\$133.51	+ 10.8%
Percent of Original List Price Received*	98.1%	101.3%	+ 3.3%	96.7%	100.4%	+ 3.8%
Percent of Last List Price Received*	98.1%	101.3%	+ 3.3%	98.2%	101.1%	+ 3.0%
Days on Market Until Sale	9	6	- 33.3%	22	21	- 4.5%
New Listings	6	3	- 50.0%	72	74	+ 2.8%
Median List Price of New Listings	\$155,000	\$178,000	+ 14.8%	\$154,900	\$170,000	+ 9.7%
Median List Price at Time of Sale	\$140,550	\$189,900	+ 35.1%	\$150,400	\$174,900	+ 16.3%
Inventory of Homes for Sale	7	5	- 28.6%	—	—	—
Months Supply of Inventory	1.4	0.8	- 42.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

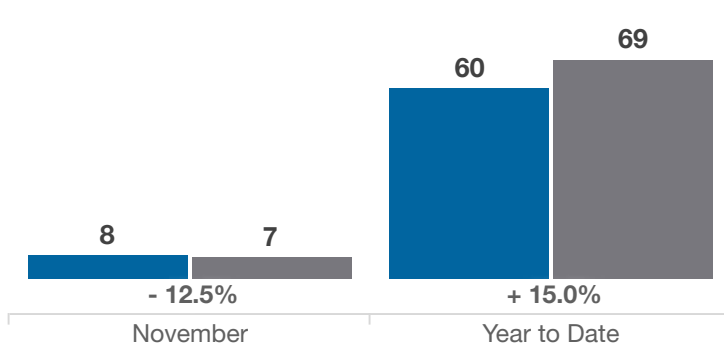
Closed Sales

■ 2019 ■ 2020



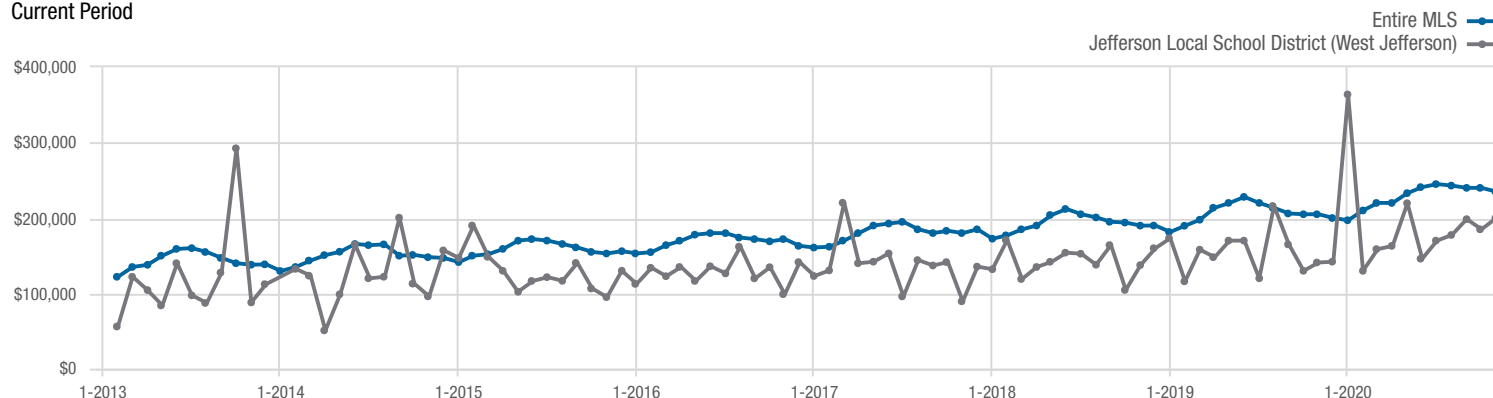
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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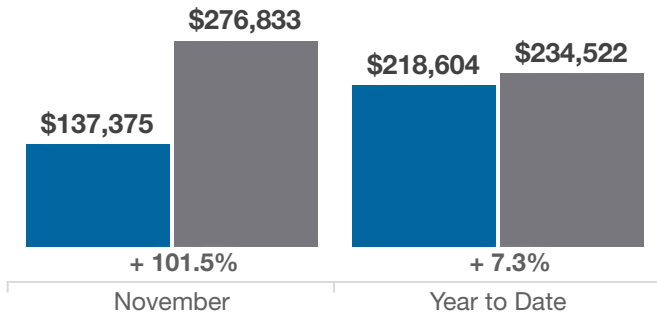


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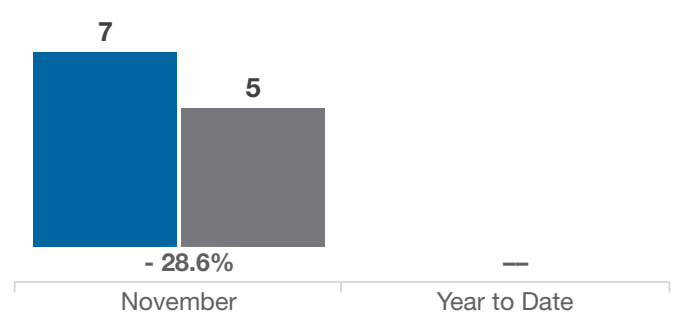
Average Sales Price

■ 2019 ■ 2020



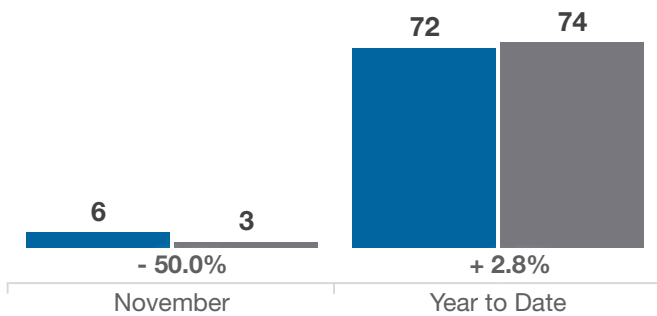
Inventory of Homes for Sale

■ 2019 ■ 2020



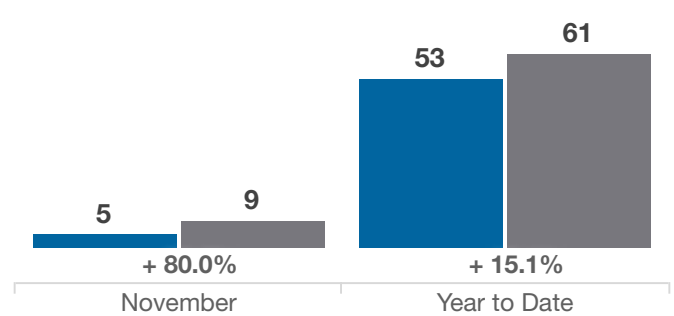
New Listings

■ 2019 ■ 2020



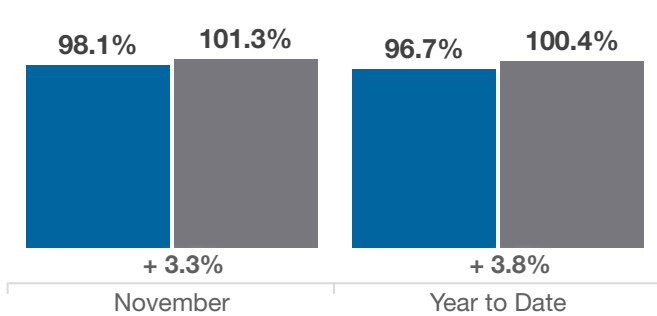
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

