Local Market Update – November 2020 A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®

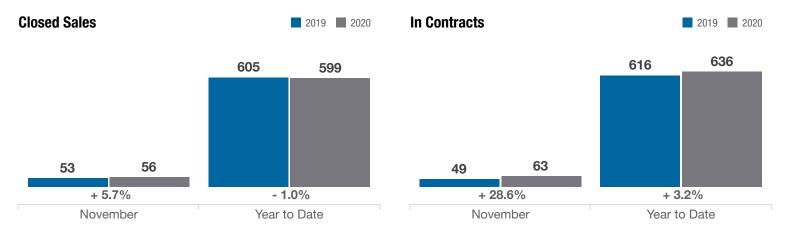
BASED ON RESIDENTIAL LISTING DATA ONLY

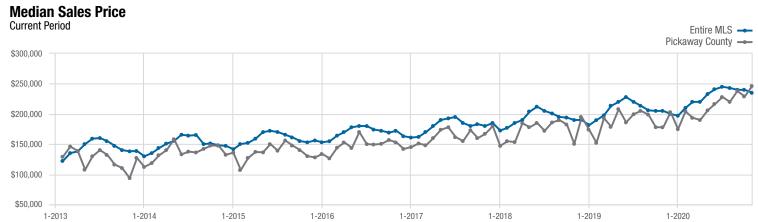


Pickaway County

| | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 11-2019 | Thru 11-2020 | % Change |
| Closed Sales | 53 | 56 | + 5.7% | 605 | 599 | - 1.0% |
| In Contracts | 49 | 63 | + 28.6% | 616 | 636 | + 3.2% |
| Average Sales Price* | \$197,692 | \$244,806 | + 23.8% | \$196,523 | \$224,328 | + 14.1% |
| Median Sales Price* | \$177,835 | \$246,250 | + 38.5% | \$185,900 | \$215,000 | + 15.7% |
| Average Price Per Square Foot* | \$111.04 | \$123.65 | + 11.4% | \$109.86 | \$123.14 | + 12.1% |
| Percent of Original List Price Received* | 95.2% | 99.4% | + 4.4% | 96.1% | 98.0% | + 2.0% |
| Percent of Last List Price Received* | 98.0% | 100.3% | + 2.3% | 98.1% | 99.3% | + 1.2% |
| Days on Market Until Sale | 35 | 11 | - 68.6% | 35 | 26 | - 25.7% |
| New Listings | 38 | 58 | + 52.6% | 721 | 692 | - 4.0% |
| Median List Price of New Listings | \$184,350 | \$198,450 | + 7.6% | \$189,998 | \$218,000 | + 14.7% |
| Median List Price at Time of Sale | \$172,450 | \$247,256 | + 43.4% | \$189,900 | \$216,500 | + 14.0% |
| Inventory of Homes for Sale | 111 | 58 | - 47.7% | | | _ |
| Months Supply of Inventory | 2.0 | 1.0 | - 50.0% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Each data point represents the median sales price in a given month.

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