

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



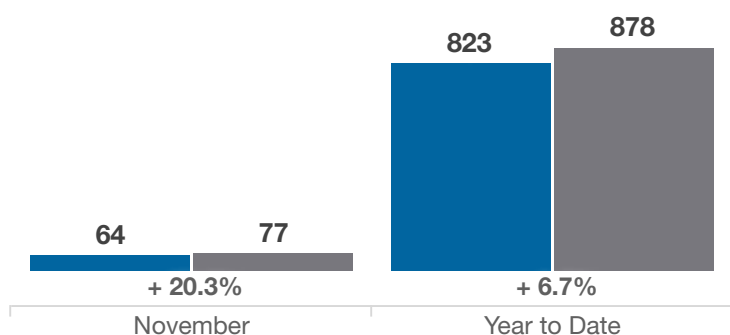
## Union County

Key Metrics	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Closed Sales	64	77	+ 20.3%	823	878	+ 6.7%
In Contracts	73	83	+ 13.7%	885	936	+ 5.8%
Average Sales Price*	\$298,408	\$333,008	+ 11.6%	\$313,434	\$326,706	+ 4.2%
Median Sales Price*	\$257,500	\$310,000	+ 20.4%	\$260,000	\$280,000	+ 7.7%
Average Price Per Square Foot*	\$137.99	\$154.34	+ 11.8%	\$138.79	\$141.87	+ 2.2%
Percent of Original List Price Received*	96.3%	98.6%	+ 2.4%	97.3%	97.8%	+ 0.5%
Percent of Last List Price Received*	97.9%	99.9%	+ 2.0%	98.5%	99.2%	+ 0.7%
Days on Market Until Sale	49	33	- 32.7%	42	38	- 9.5%
New Listings	65	68	+ 4.6%	1,021	978	- 4.2%
Median List Price of New Listings	\$236,750	\$267,450	+ 13.0%	\$274,990	\$297,450	+ 8.2%
Median List Price at Time of Sale	\$280,000	\$299,900	+ 7.1%	\$265,000	\$282,000	+ 6.4%
Inventory of Homes for Sale	158	90	- 43.0%	—	—	—
Months Supply of Inventory	2.0	1.1	- 45.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

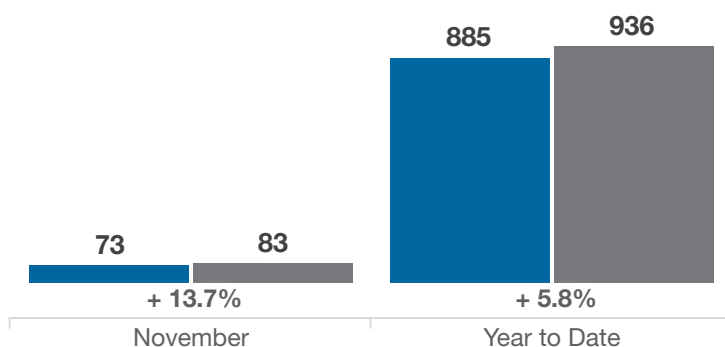
### Closed Sales

■ 2019 ■ 2020



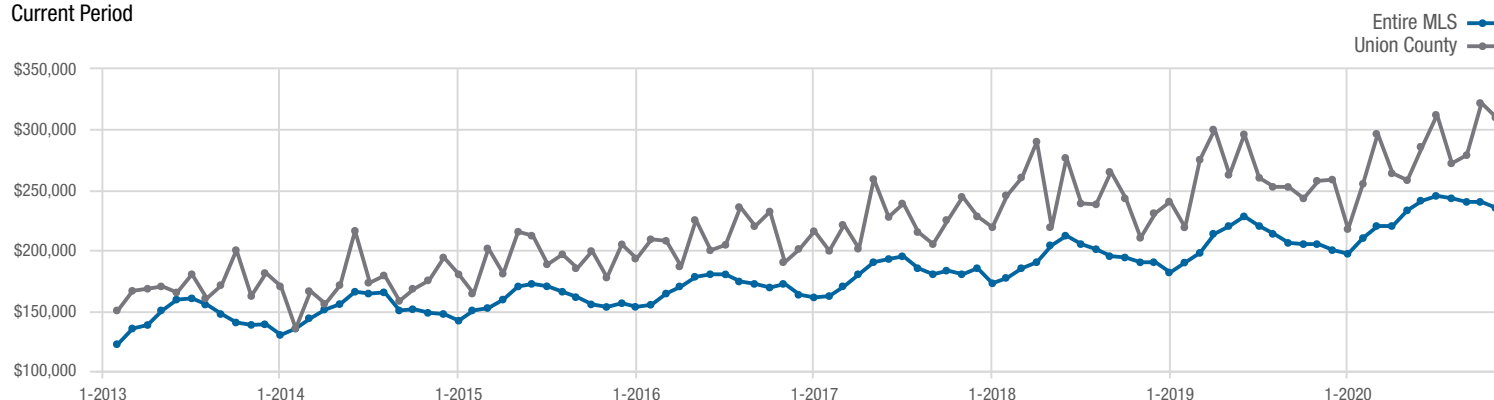
### In Contracts

■ 2019 ■ 2020



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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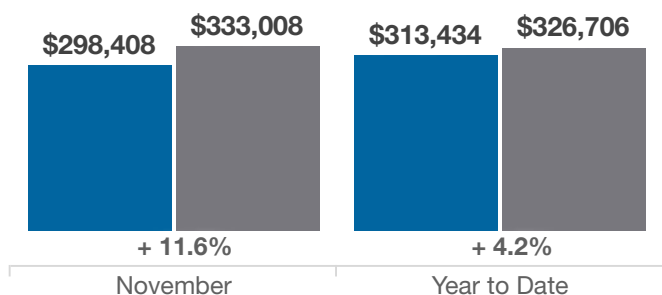
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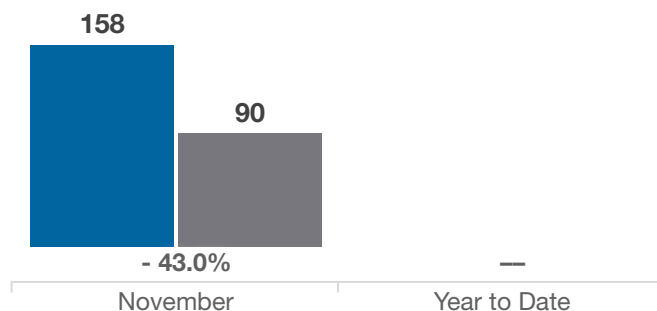
### Average Sales Price

■ 2019 ■ 2020



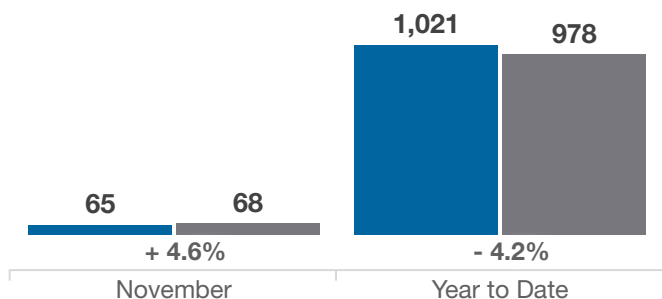
### Inventory of Homes for Sale

■ 2019 ■ 2020



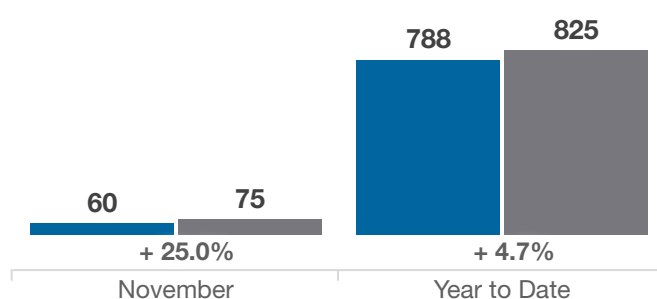
### New Listings

■ 2019 ■ 2020



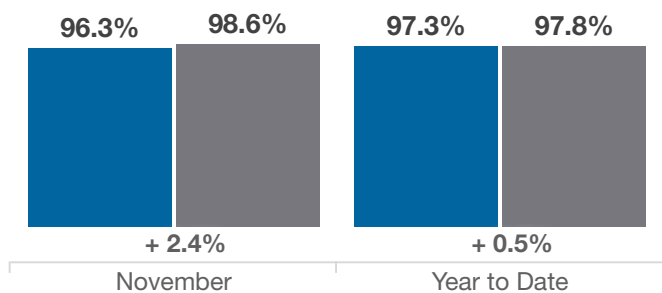
### Single Family Sales

■ 2019 ■ 2020



### Pct. Of Orig. List Price Received

■ 2019 ■ 2020



### Condo Sales

■ 2019 ■ 2020

