

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

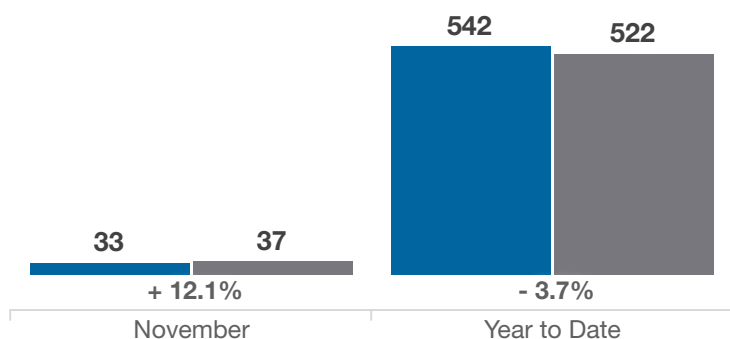
Franklin and Delaware Counties

Key Metrics	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Closed Sales	33	37	+ 12.1%	542	522	- 3.7%
In Contracts	37	52	+ 40.5%	557	550	- 1.3%
Average Sales Price*	\$263,483	\$280,135	+ 6.3%	\$279,696	\$304,644	+ 8.9%
Median Sales Price*	\$272,000	\$283,500	+ 4.2%	\$282,000	\$304,450	+ 8.0%
Average Price Per Square Foot*	\$136.77	\$156.44	+ 14.4%	\$142.73	\$154.51	+ 8.3%
Percent of Original List Price Received*	98.0%	99.6%	+ 1.6%	98.8%	100.3%	+ 1.5%
Percent of Last List Price Received*	98.9%	100.5%	+ 1.6%	99.6%	100.8%	+ 1.2%
Days on Market Until Sale	18	13	- 27.8%	22	16	- 27.3%
New Listings	30	38	+ 26.7%	592	561	- 5.2%
Median List Price of New Listings	\$264,900	\$313,700	+ 18.4%	\$285,000	\$299,900	+ 5.2%
Median List Price at Time of Sale	\$264,900	\$287,000	+ 8.3%	\$284,900	\$299,900	+ 5.3%
Inventory of Homes for Sale	41	20	- 51.2%	—	—	—
Months Supply of Inventory	0.8	0.4	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

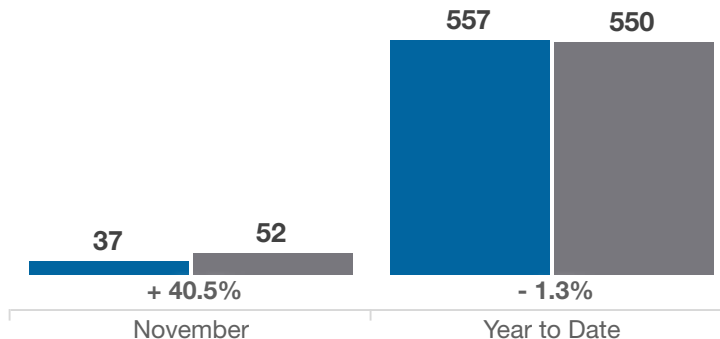
Closed Sales

■ 2019 ■ 2020



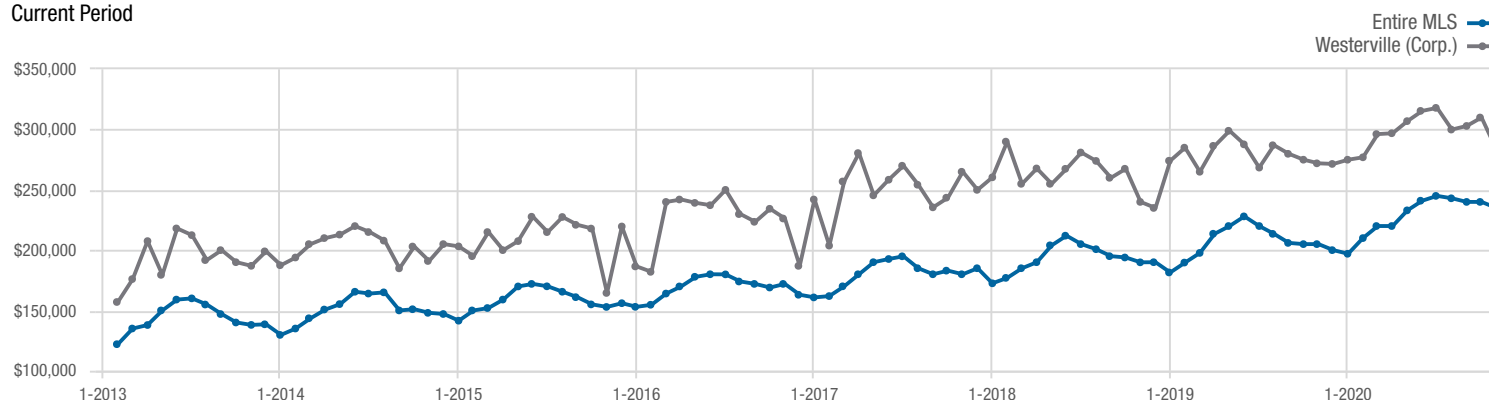
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

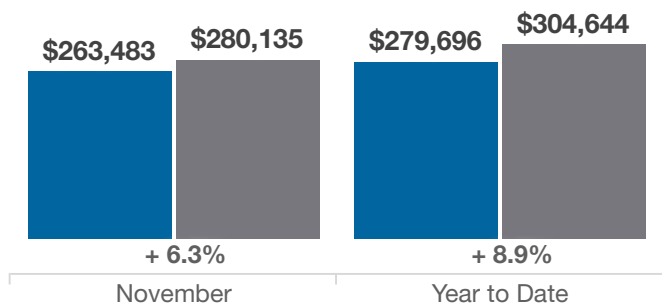


Westerville (Corp.)

Franklin and Delaware Counties

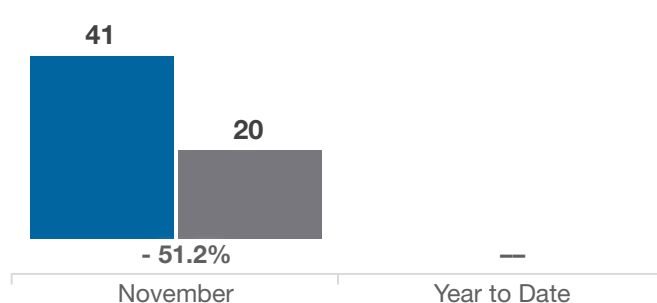
Average Sales Price

■ 2019 ■ 2020



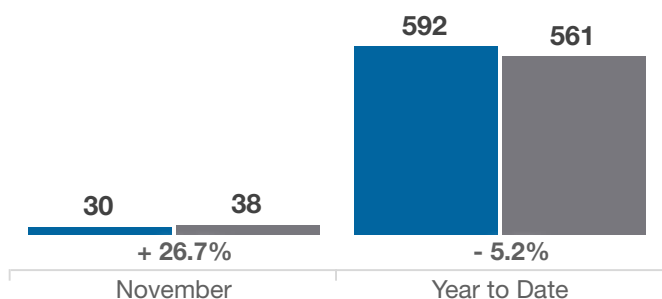
Inventory of Homes for Sale

■ 2019 ■ 2020



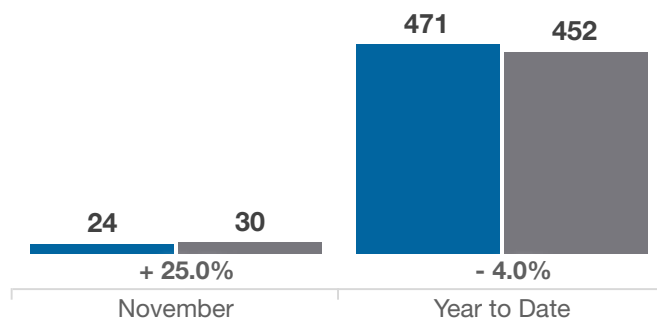
New Listings

■ 2019 ■ 2020



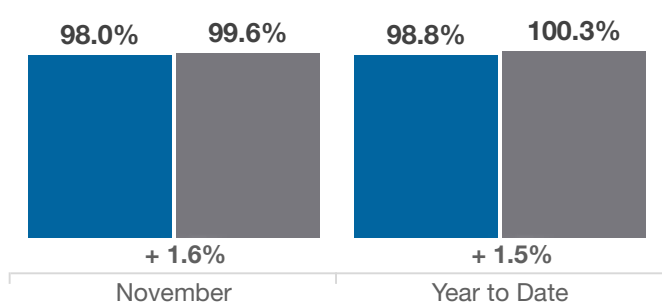
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

