

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Columbus (Corp.)

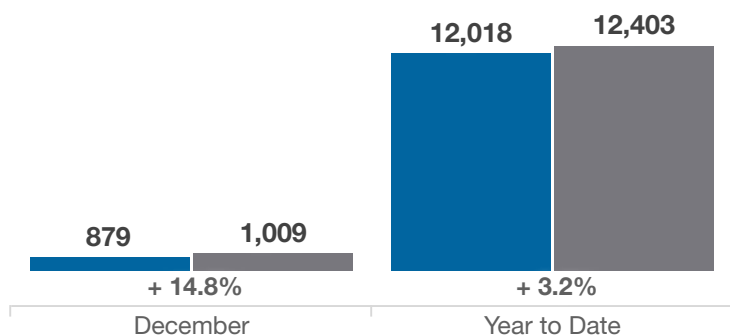
Franklin, Fairfield and Delaware Counties

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| Closed Sales | 879 | 1,009 | + 14.8% | 12,018 | 12,403 | + 3.2% |
| In Contracts | 797 | 931 | + 16.8% | 12,216 | 12,732 | + 4.2% |
| Average Sales Price* | \$197,303 | \$226,581 | + 14.8% | \$199,306 | \$218,730 | + 9.7% |
| Median Sales Price* | \$179,900 | \$207,500 | + 15.3% | \$180,000 | \$200,000 | + 11.1% |
| Average Price Per Square Foot* | \$128.96 | \$148.70 | + 15.3% | \$131.31 | \$145.05 | + 10.5% |
| Percent of Original List Price Received* | 96.0% | 99.7% | + 3.9% | 97.9% | 99.7% | + 1.8% |
| Percent of Last List Price Received* | 98.0% | 100.6% | + 2.7% | 99.2% | 100.5% | + 1.3% |
| Days on Market Until Sale | 31 | 18 | - 41.9% | 24 | 20 | - 16.7% |
| New Listings | 591 | 752 | + 27.2% | 13,794 | 13,590 | - 1.5% |
| Median List Price of New Listings | \$169,900 | \$203,539 | + 19.8% | \$184,900 | \$199,900 | + 8.1% |
| Median List Price at Time of Sale | \$180,000 | \$205,000 | + 13.9% | \$180,000 | \$199,000 | + 10.6% |
| Inventory of Homes for Sale | 1,134 | 720 | - 36.5% | — | — | — |
| Months Supply of Inventory | 1.1 | 0.7 | - 36.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

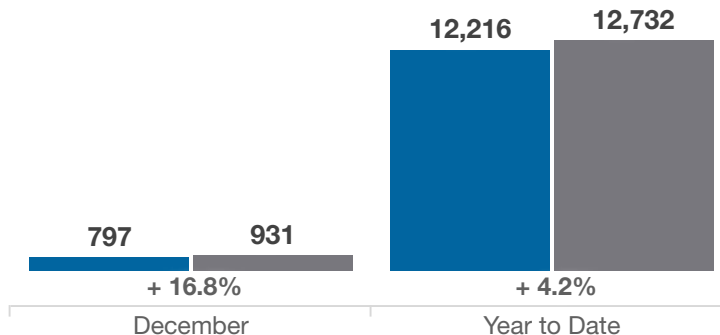
Closed Sales

■ 2019 ■ 2020



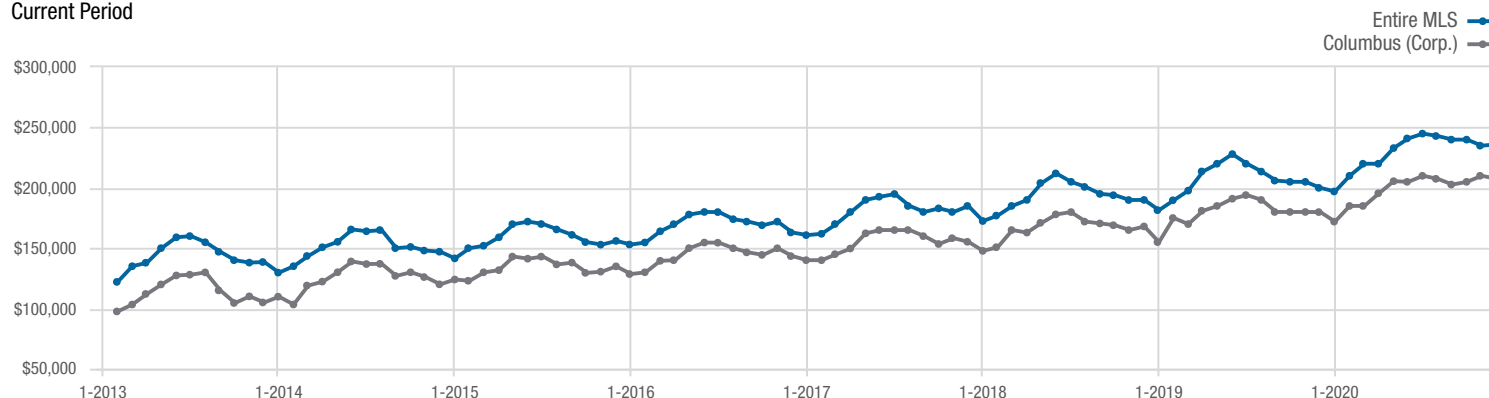
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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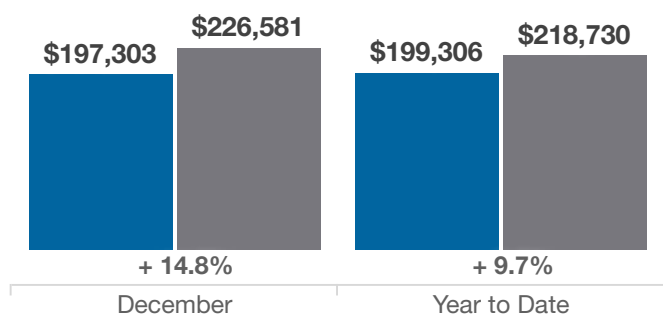


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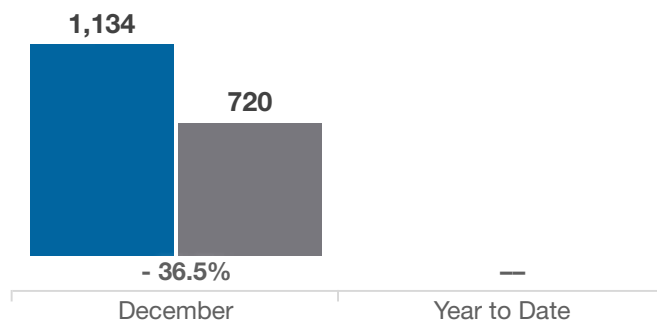
Average Sales Price

■ 2019 ■ 2020



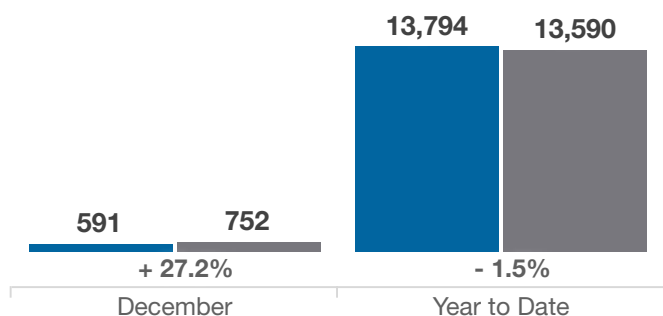
Inventory of Homes for Sale

■ 2019 ■ 2020



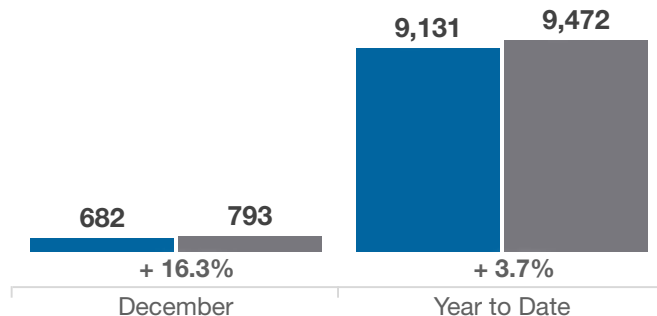
New Listings

■ 2019 ■ 2020



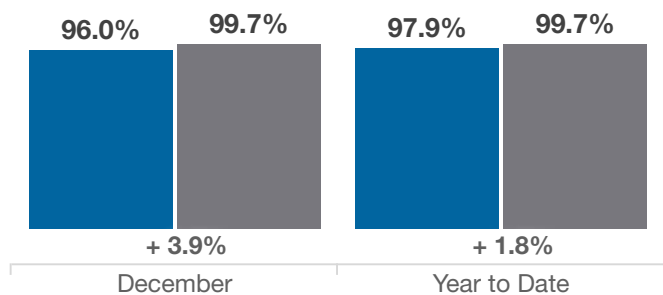
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

