

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

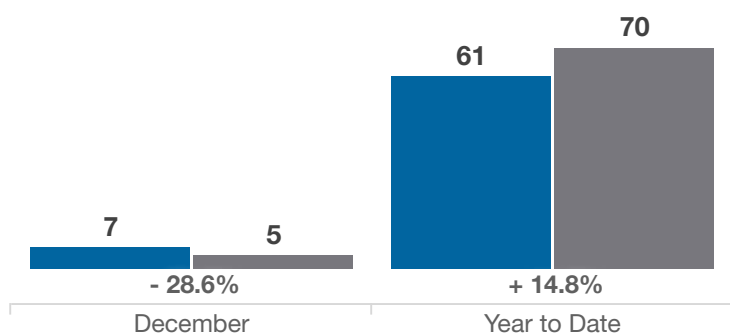
Madison County

Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
Closed Sales	7	5	- 28.6%	61	70	+ 14.8%
In Contracts	5	4	- 20.0%	63	72	+ 14.3%
Average Sales Price*	\$148,986	\$159,800	+ 7.3%	\$210,615	\$229,185	+ 8.8%
Median Sales Price*	\$142,000	\$163,000	+ 14.8%	\$151,000	\$173,450	+ 14.9%
Average Price Per Square Foot*	\$114.93	\$150.30	+ 30.8%	\$119.83	\$134.71	+ 12.4%
Percent of Original List Price Received*	97.6%	100.2%	+ 2.7%	96.8%	100.4%	+ 3.7%
Percent of Last List Price Received*	97.7%	100.4%	+ 2.8%	98.2%	101.1%	+ 3.0%
Days on Market Until Sale	14	6	- 57.1%	21	20	- 4.8%
New Listings	1	2	+ 100.0%	73	76	+ 4.1%
Median List Price of New Listings	\$159,999	\$166,450	+ 4.0%	\$154,900	\$170,000	+ 9.7%
Median List Price at Time of Sale	\$150,000	\$157,500	+ 5.0%	\$150,000	\$169,950	+ 13.3%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	0.8	0.3	- 62.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

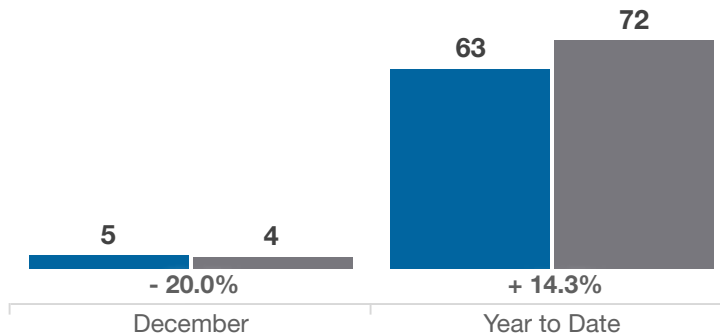
Closed Sales

■ 2019 ■ 2020



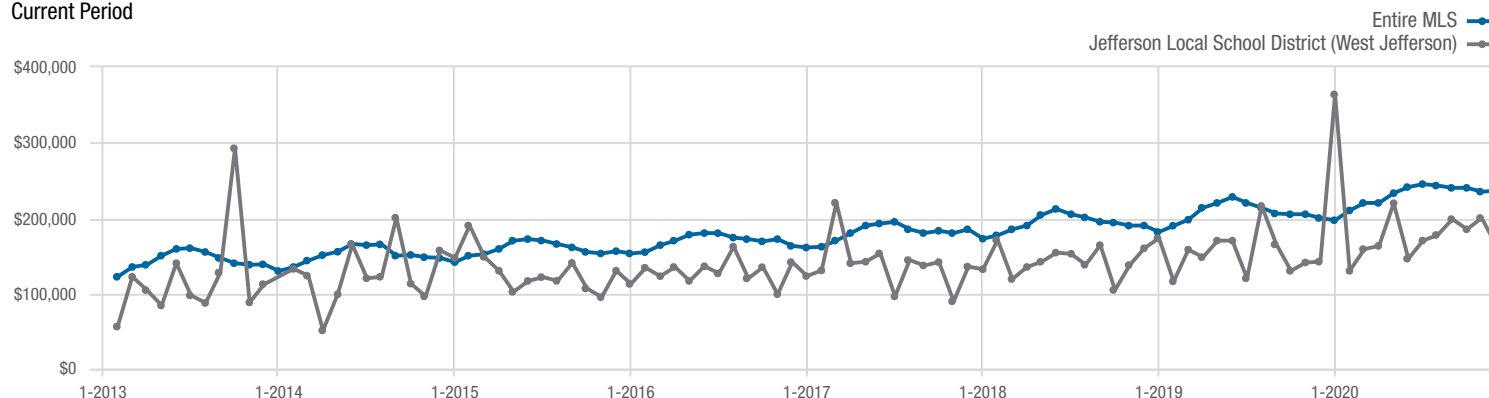
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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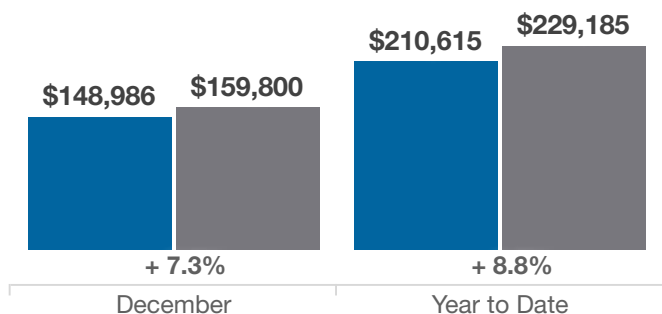


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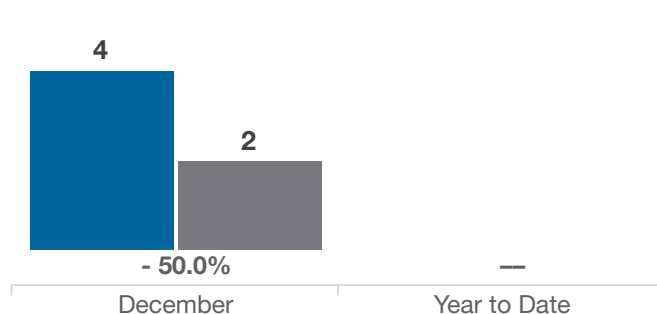
Average Sales Price

■ 2019 ■ 2020



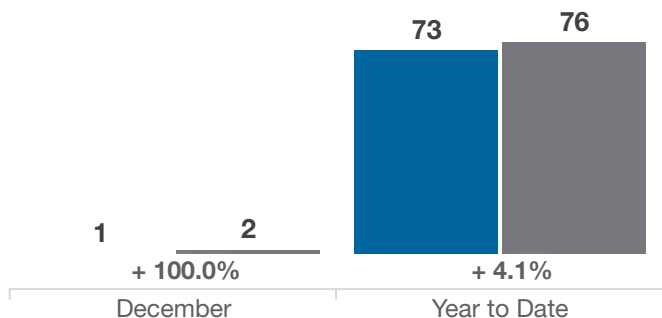
Inventory of Homes for Sale

■ 2019 ■ 2020



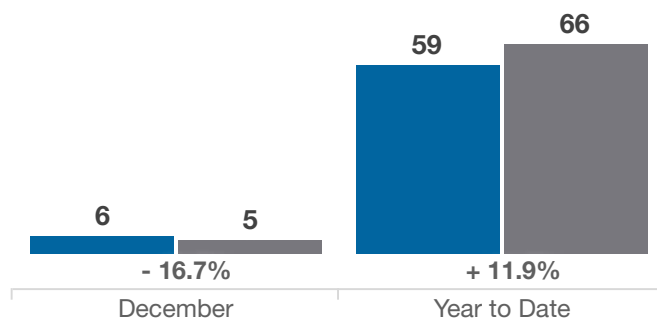
New Listings

■ 2019 ■ 2020



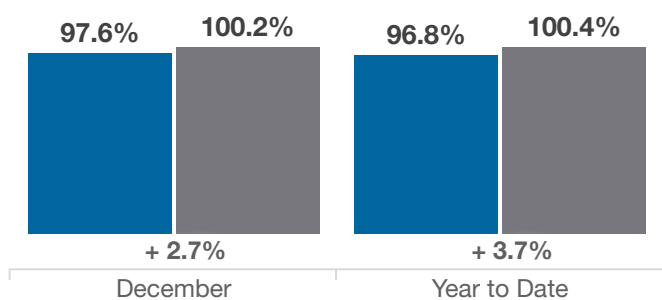
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

