

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



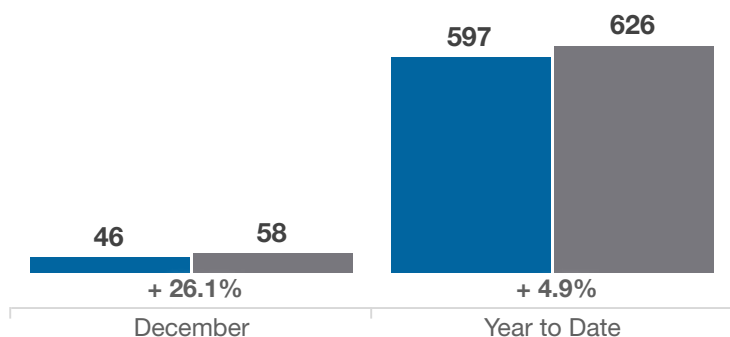
Knox County

Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
Closed Sales	46	58	+ 26.1%	597	626	+ 4.9%
In Contracts	28	41	+ 46.4%	603	647	+ 7.3%
Average Sales Price*	\$184,511	\$224,137	+ 21.5%	\$197,414	\$217,932	+ 10.4%
Median Sales Price*	\$165,000	\$192,000	+ 16.4%	\$164,950	\$180,000	+ 9.1%
Average Price Per Square Foot*	\$110.68	\$123.91	+ 12.0%	\$118.93	\$129.09	+ 8.5%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	95.8%	97.6%	+ 1.9%
Percent of Last List Price Received*	98.5%	99.4%	+ 0.9%	97.9%	99.1%	+ 1.2%
Days on Market Until Sale	40	21	- 47.5%	38	34	- 10.5%
New Listings	36	26	- 27.8%	719	650	- 9.6%
Median List Price of New Listings	\$172,400	\$166,700	- 3.3%	\$170,000	\$179,900	+ 5.8%
Median List Price at Time of Sale	\$169,900	\$189,919	+ 11.8%	\$165,000	\$184,000	+ 11.5%
Inventory of Homes for Sale	109	27	- 75.2%	—	—	—
Months Supply of Inventory	2.2	0.5	- 77.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

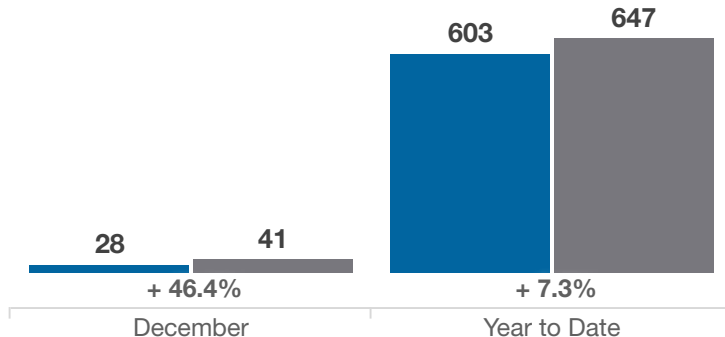
Closed Sales

■ 2019 ■ 2020



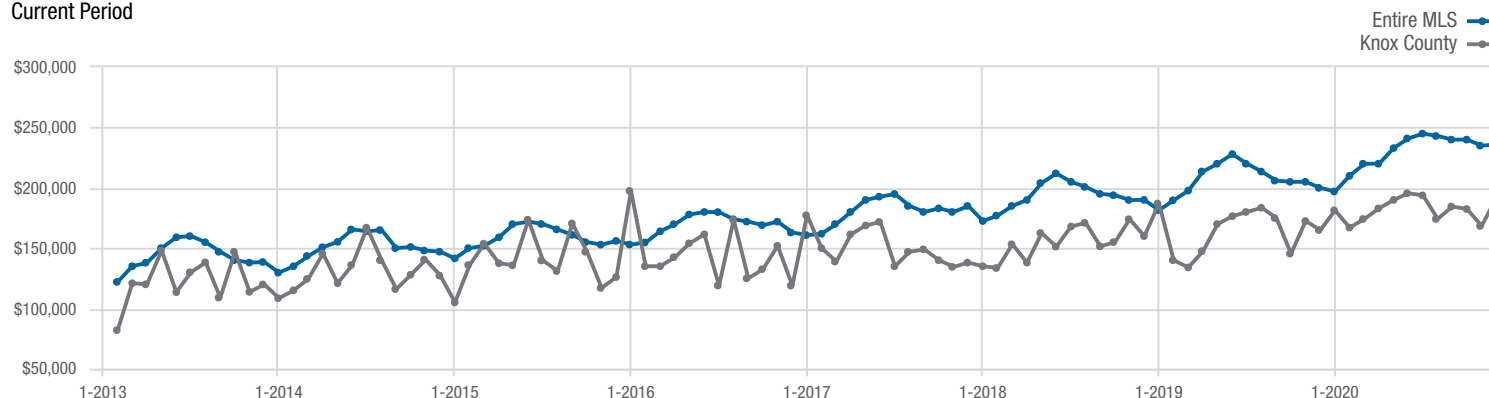
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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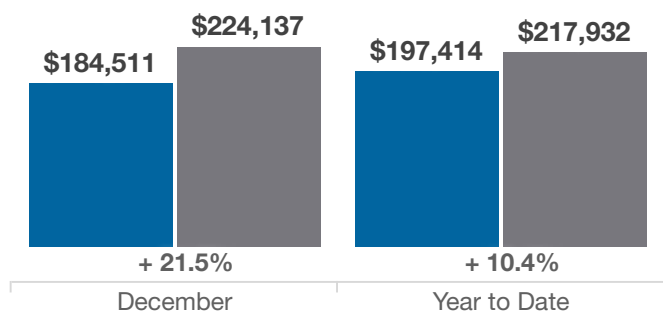
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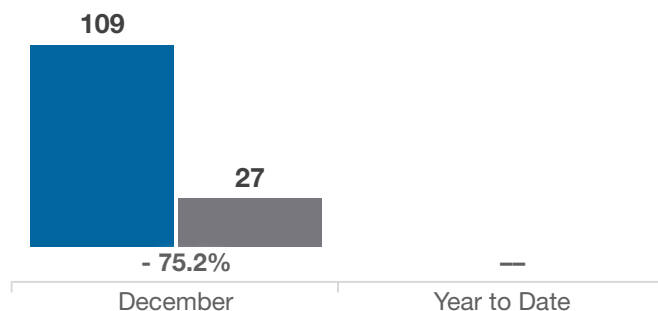
Average Sales Price

■ 2019 ■ 2020



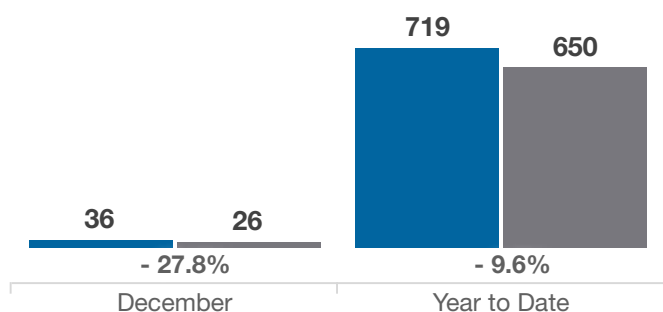
Inventory of Homes for Sale

■ 2019 ■ 2020



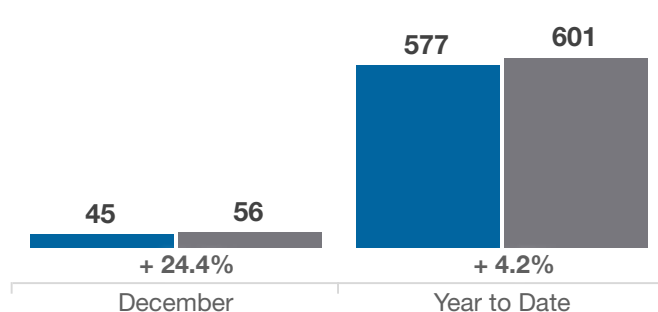
New Listings

■ 2019 ■ 2020



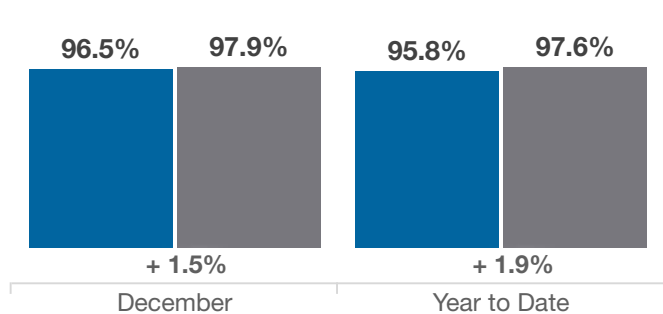
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

