

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



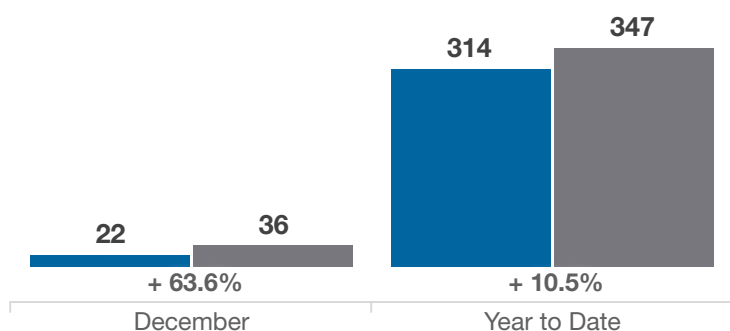
Marion County

Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
Closed Sales	22	36	+ 63.6%	314	347	+ 10.5%
In Contracts	20	29	+ 45.0%	325	367	+ 12.9%
Average Sales Price*	\$132,484	\$166,725	+ 25.8%	\$141,600	\$151,801	+ 7.2%
Median Sales Price*	\$120,000	\$145,000	+ 20.8%	\$127,500	\$132,750	+ 4.1%
Average Price Per Square Foot*	\$83.63	\$97.22	+ 16.3%	\$82.01	\$87.66	+ 6.9%
Percent of Original List Price Received*	95.5%	96.2%	+ 0.7%	94.0%	96.3%	+ 2.4%
Percent of Last List Price Received*	99.2%	98.5%	- 0.7%	96.2%	97.7%	+ 1.6%
Days on Market Until Sale	34	22	- 35.3%	39	34	- 12.8%
New Listings	20	15	- 25.0%	398	372	- 6.5%
Median List Price of New Listings	\$69,900	\$134,500	+ 92.4%	\$130,000	\$139,900	+ 7.6%
Median List Price at Time of Sale	\$124,950	\$139,000	+ 11.2%	\$134,900	\$132,950	- 1.4%
Inventory of Homes for Sale	63	23	- 63.5%	—	—	—
Months Supply of Inventory	2.3	0.8	- 65.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

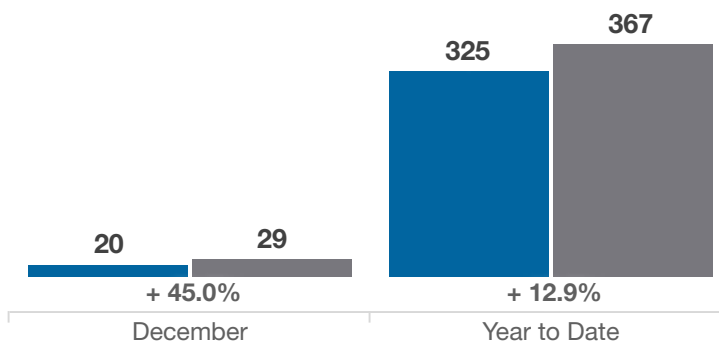
Closed Sales

■ 2019 ■ 2020



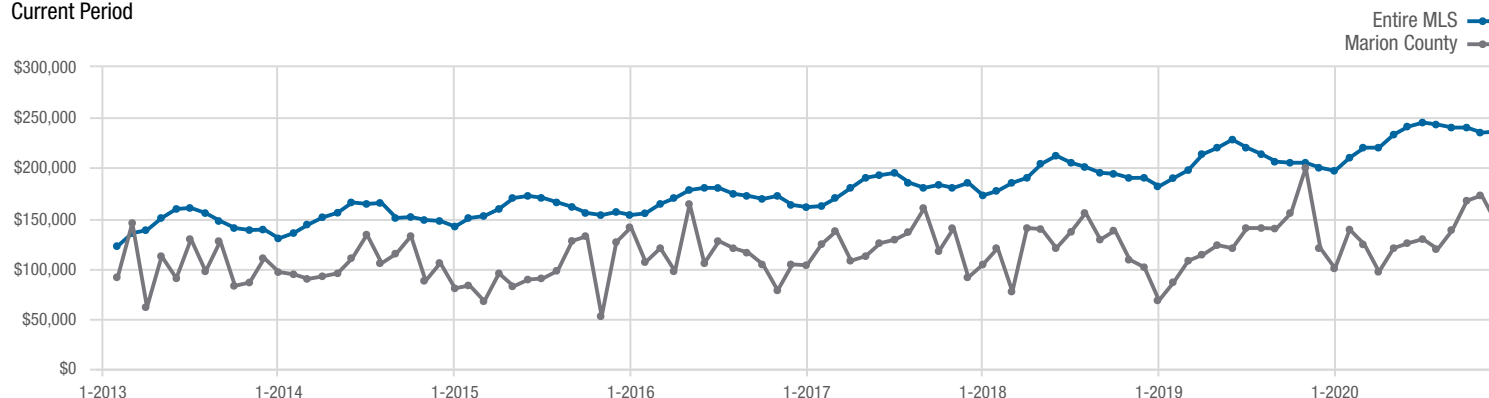
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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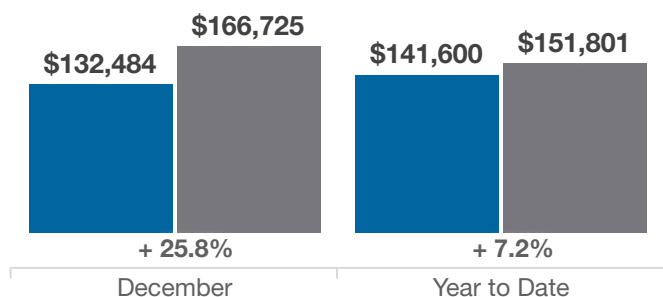
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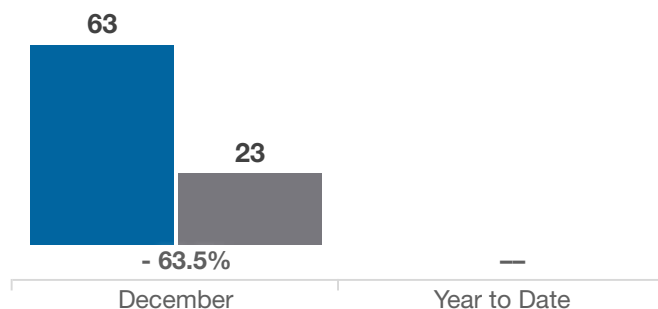
Average Sales Price

■ 2019 ■ 2020



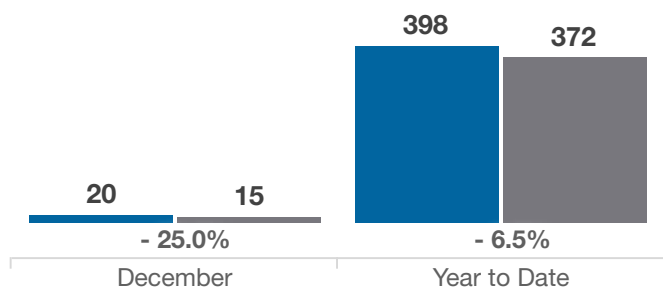
Inventory of Homes for Sale

■ 2019 ■ 2020



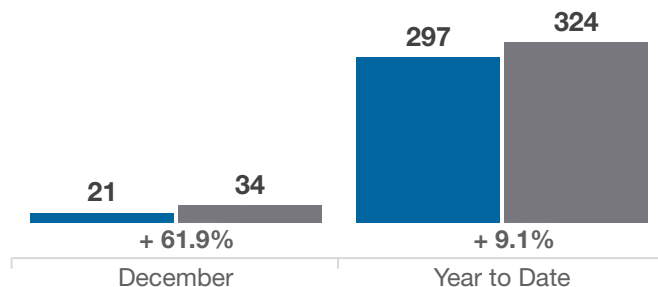
New Listings

■ 2019 ■ 2020



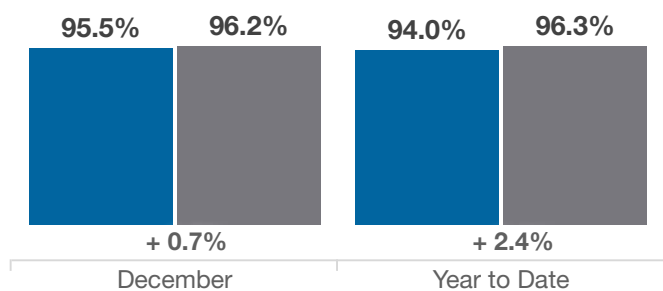
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

