

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

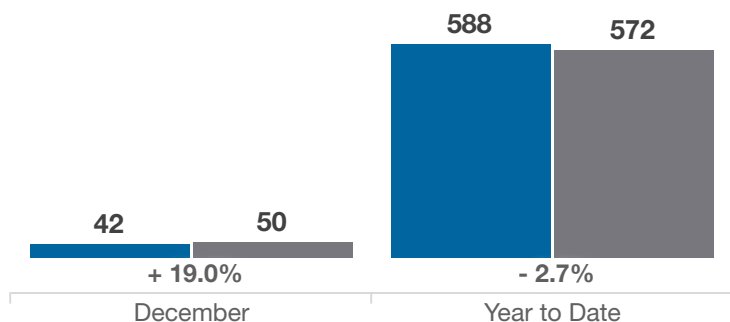
Franklin and Delaware Counties

Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
Closed Sales	42	50	+ 19.0%	588	572	- 2.7%
In Contracts	29	25	- 13.8%	579	574	- 0.9%
Average Sales Price*	\$276,211	\$300,124	+ 8.7%	\$279,386	\$304,248	+ 8.9%
Median Sales Price*	\$271,500	\$300,000	+ 10.5%	\$281,751	\$302,750	+ 7.5%
Average Price Per Square Foot*	\$148.76	\$163.11	+ 9.6%	\$143.16	\$155.27	+ 8.5%
Percent of Original List Price Received*	95.5%	100.1%	+ 4.8%	98.6%	100.3%	+ 1.7%
Percent of Last List Price Received*	98.2%	100.8%	+ 2.6%	99.5%	100.8%	+ 1.3%
Days on Market Until Sale	25	12	- 52.0%	22	15	- 31.8%
New Listings	25	19	- 24.0%	618	581	- 6.0%
Median List Price of New Listings	\$320,000	\$255,000	- 20.3%	\$285,000	\$299,900	+ 5.2%
Median List Price at Time of Sale	\$274,700	\$299,950	+ 9.2%	\$283,900	\$299,900	+ 5.6%
Inventory of Homes for Sale	36	15	- 58.3%	—	—	—
Months Supply of Inventory	0.7	0.3	- 57.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

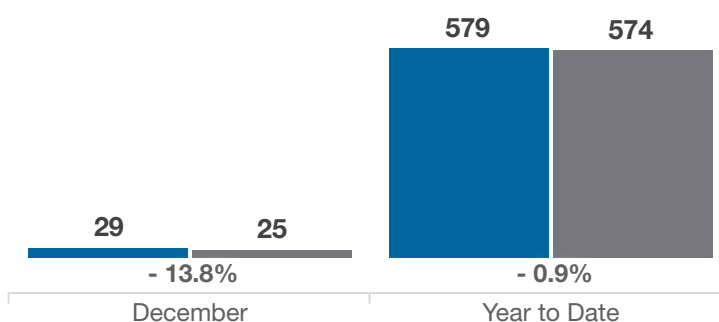
Closed Sales

■ 2019 ■ 2020



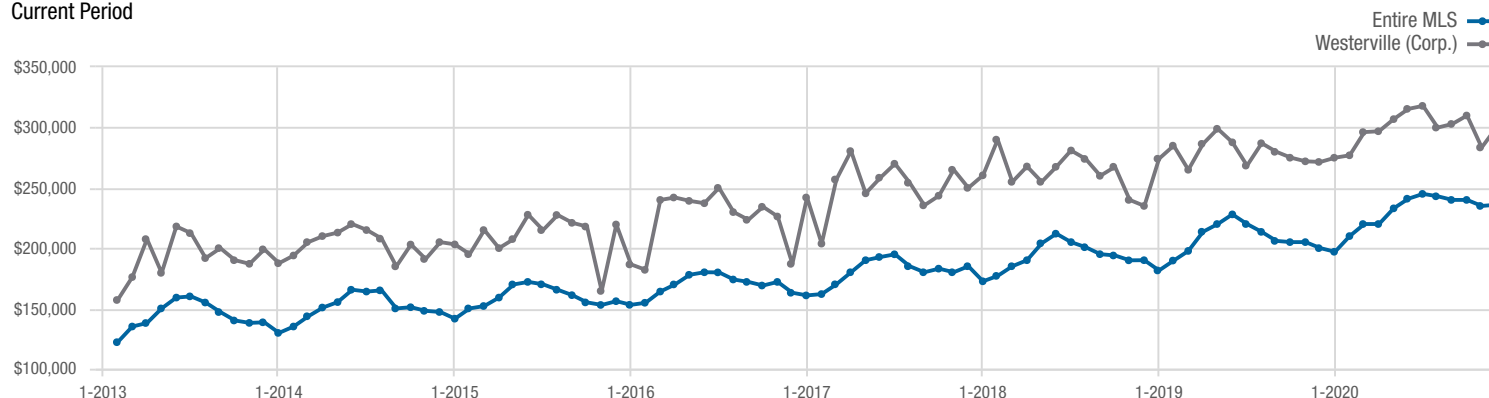
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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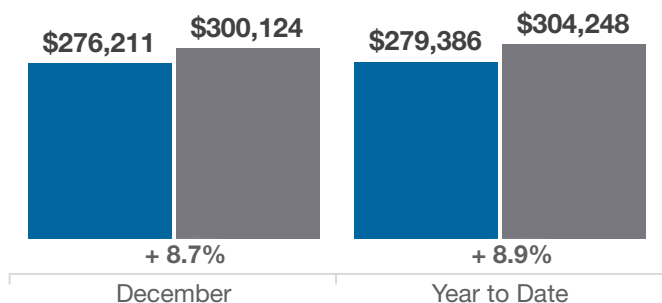


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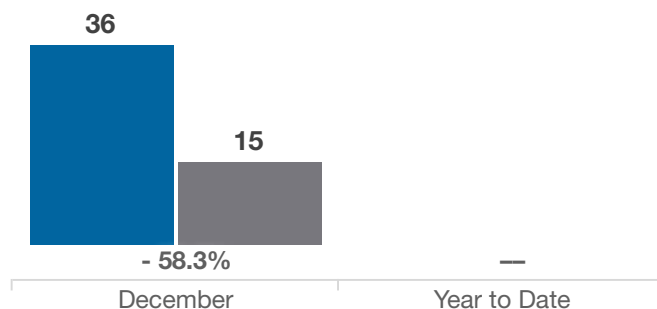
Average Sales Price

■ 2019 ■ 2020



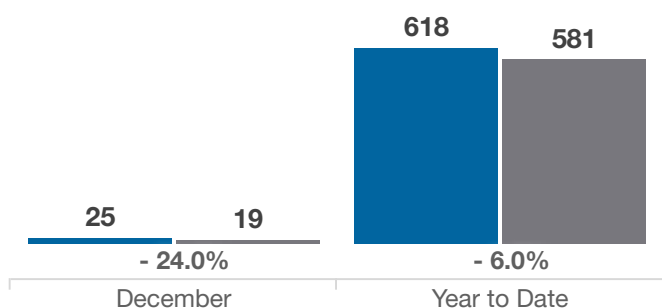
Inventory of Homes for Sale

■ 2019 ■ 2020



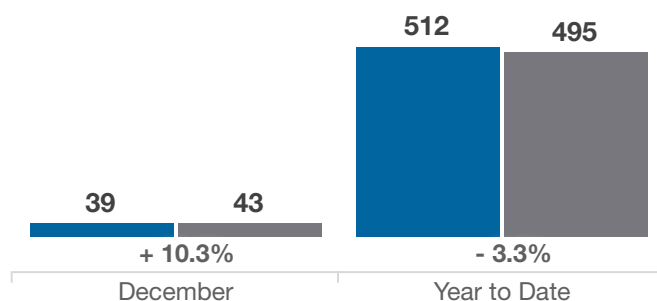
New Listings

■ 2019 ■ 2020



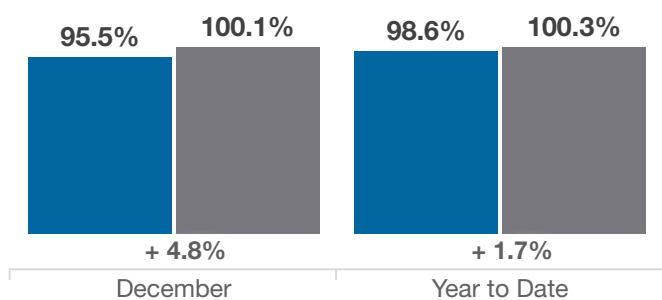
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

