

# Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



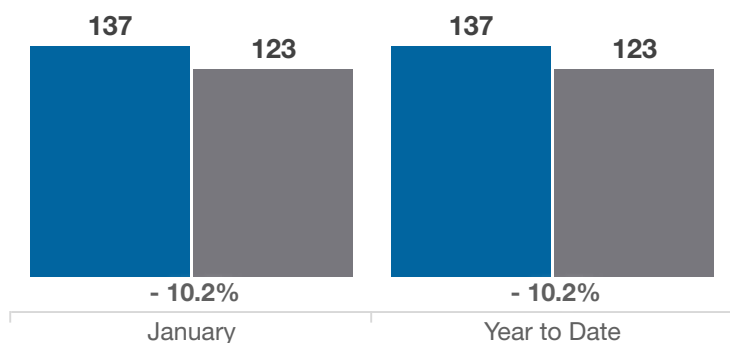
## Fairfield County

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	137	123	- 10.2%	137	123	- 10.2%
In Contracts	188	151	- 19.7%	188	151	- 19.7%
Average Sales Price*	\$211,140	\$265,821	+ 25.9%	\$211,140	\$265,821	+ 25.9%
Median Sales Price*	\$207,426	\$225,000	+ 8.5%	\$207,426	\$225,000	+ 8.5%
Average Price Per Square Foot*	\$116.81	\$137.26	+ 17.5%	\$116.81	\$137.26	+ 17.5%
Percent of Original List Price Received*	94.7%	99.3%	+ 4.9%	94.7%	99.3%	+ 4.9%
Percent of Last List Price Received*	97.2%	100.2%	+ 3.1%	97.2%	100.2%	+ 3.1%
Days on Market Until Sale	44	21	- 52.3%	44	21	- 52.3%
New Listings	137	129	- 5.8%	137	129	- 5.8%
Median List Price of New Listings	\$231,900	\$238,500	+ 2.8%	\$231,900	\$238,500	+ 2.8%
Median List Price at Time of Sale	\$208,450	\$225,000	+ 7.9%	\$208,450	\$225,000	+ 7.9%
Inventory of Homes for Sale	217	116	- 46.5%	—	—	—
Months Supply of Inventory	1.1	0.6	- 45.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

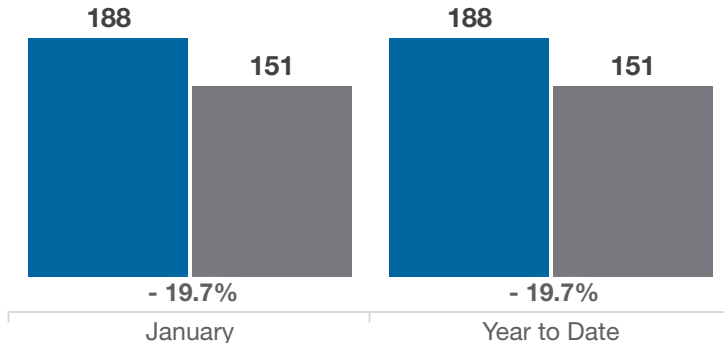
### Closed Sales

■ 2020 ■ 2021



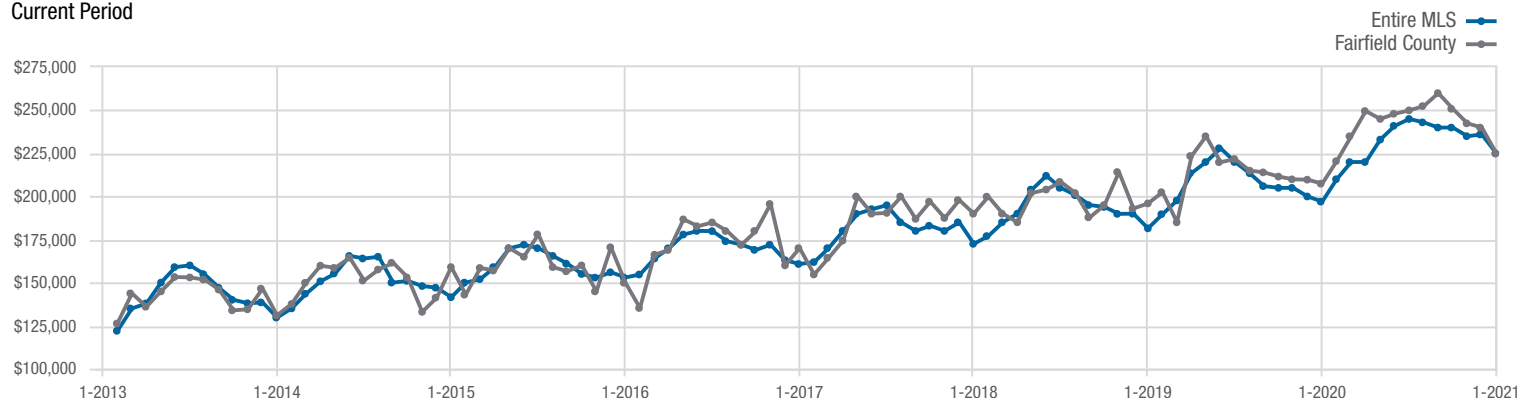
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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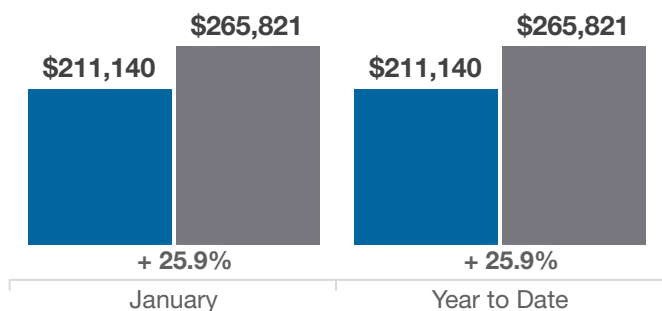
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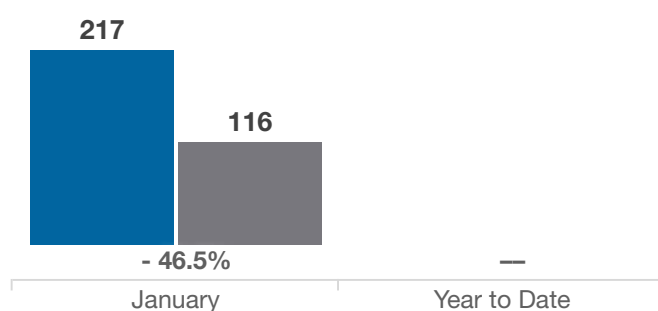
### Average Sales Price

■ 2020 ■ 2021



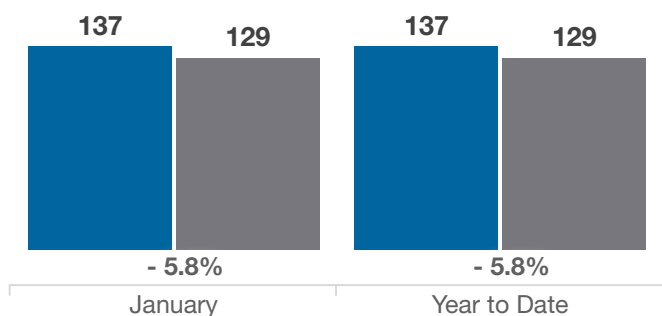
### Inventory of Homes for Sale

■ 2020 ■ 2021



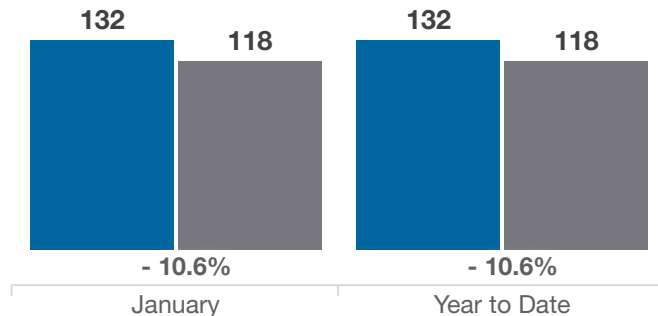
### New Listings

■ 2020 ■ 2021



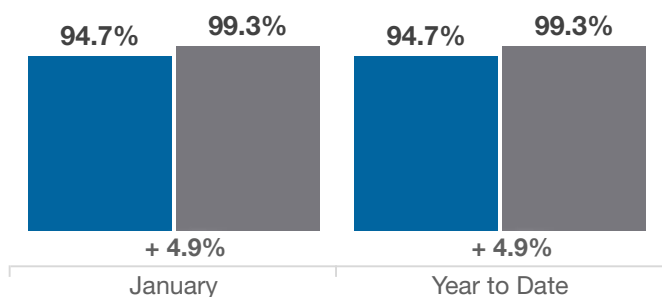
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

