

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

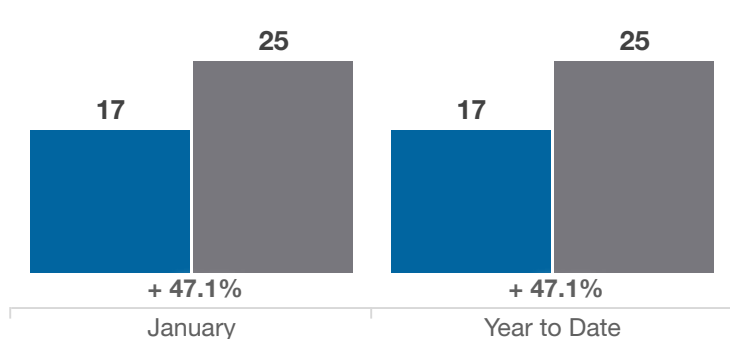
Franklin County

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	17	25	+ 47.1%	17	25	+ 47.1%
In Contracts	29	36	+ 24.1%	29	36	+ 24.1%
Average Sales Price*	\$294,648	\$297,387	+ 0.9%	\$294,648	\$297,387	+ 0.9%
Median Sales Price*	\$290,000	\$302,000	+ 4.1%	\$290,000	\$302,000	+ 4.1%
Average Price Per Square Foot*	\$146.69	\$158.42	+ 8.0%	\$146.69	\$158.42	+ 8.0%
Percent of Original List Price Received*	97.6%	100.7%	+ 3.2%	97.6%	100.7%	+ 3.2%
Percent of Last List Price Received*	99.0%	101.2%	+ 2.2%	99.0%	101.2%	+ 2.2%
Days on Market Until Sale	34	13	- 61.8%	34	13	- 61.8%
New Listings	30	35	+ 16.7%	30	35	+ 16.7%
Median List Price of New Listings	\$282,400	\$269,900	- 4.4%	\$282,400	\$269,900	- 4.4%
Median List Price at Time of Sale	\$289,900	\$300,000	+ 3.5%	\$289,900	\$300,000	+ 3.5%
Inventory of Homes for Sale	31	11	- 64.5%	—	—	—
Months Supply of Inventory	0.8	0.3	- 62.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

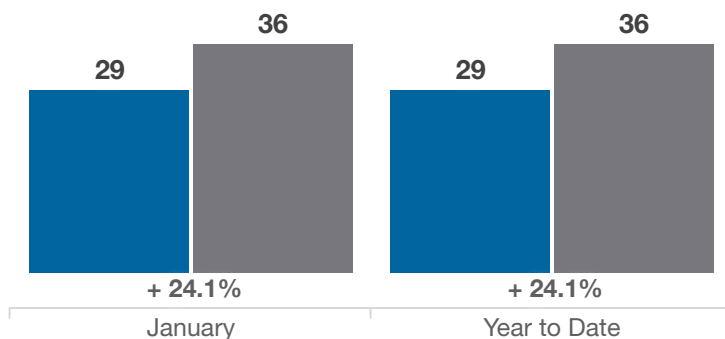
Closed Sales

■ 2020 ■ 2021



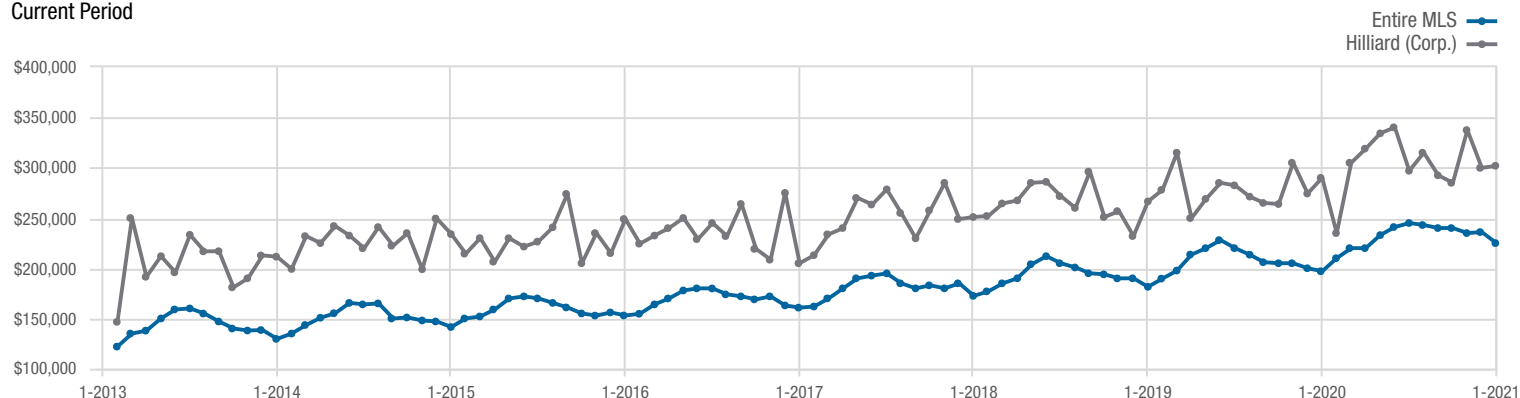
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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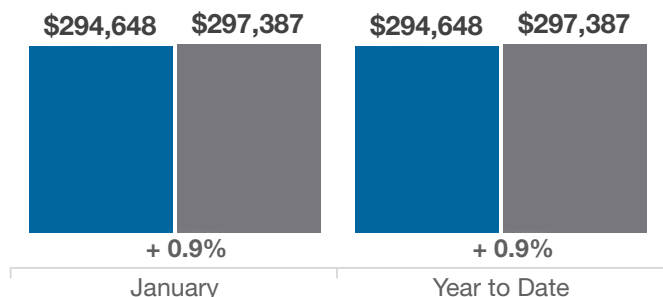


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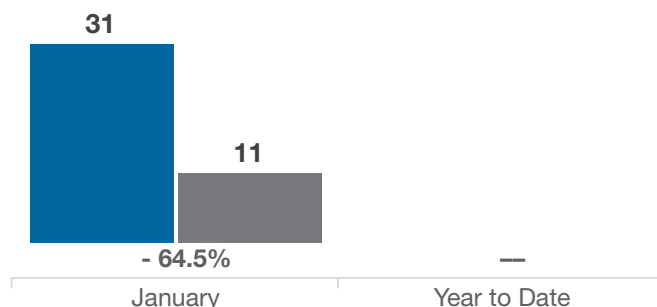
Average Sales Price

■ 2020 ■ 2021



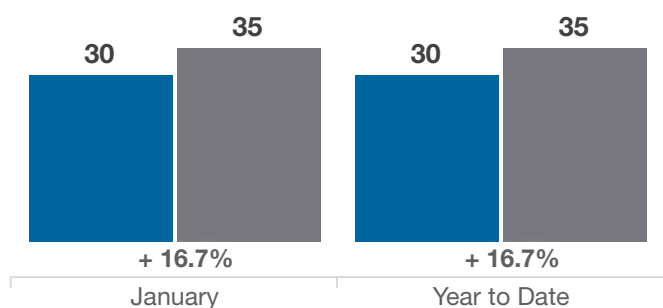
Inventory of Homes for Sale

■ 2020 ■ 2021



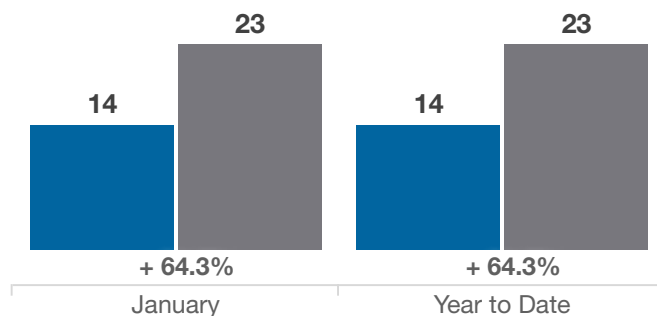
New Listings

■ 2020 ■ 2021



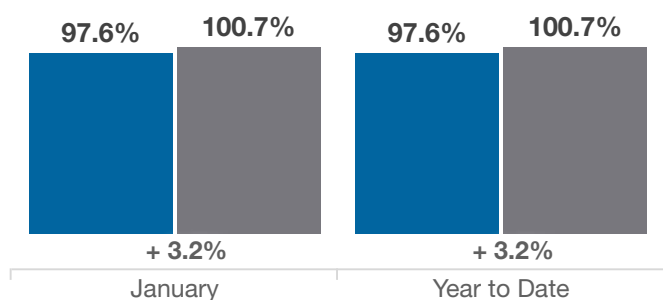
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

