

# Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



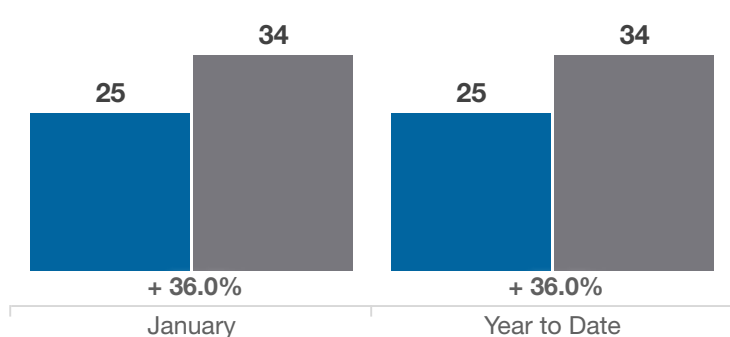
## Madison County

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	25	34	+ 36.0%	25	34	+ 36.0%
In Contracts	41	45	+ 9.8%	41	45	+ 9.8%
Average Sales Price*	\$211,131	\$231,396	+ 9.6%	\$211,131	\$231,396	+ 9.6%
Median Sales Price*	\$159,999	\$225,500	+ 40.9%	\$159,999	\$225,500	+ 40.9%
Average Price Per Square Foot*	\$119.11	\$125.08	+ 5.0%	\$119.11	\$125.08	+ 5.0%
Percent of Original List Price Received*	93.1%	98.2%	+ 5.5%	93.1%	98.2%	+ 5.5%
Percent of Last List Price Received*	97.1%	98.3%	+ 1.2%	97.1%	98.3%	+ 1.2%
Days on Market Until Sale	40	28	- 30.0%	40	28	- 30.0%
New Listings	35	28	- 20.0%	35	28	- 20.0%
Median List Price of New Listings	\$174,900	\$217,450	+ 24.3%	\$174,900	\$217,450	+ 24.3%
Median List Price at Time of Sale	\$159,999	\$234,250	+ 46.4%	\$159,999	\$234,250	+ 46.4%
Inventory of Homes for Sale	52	16	- 69.2%	—	—	—
Months Supply of Inventory	1.4	0.4	- 71.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

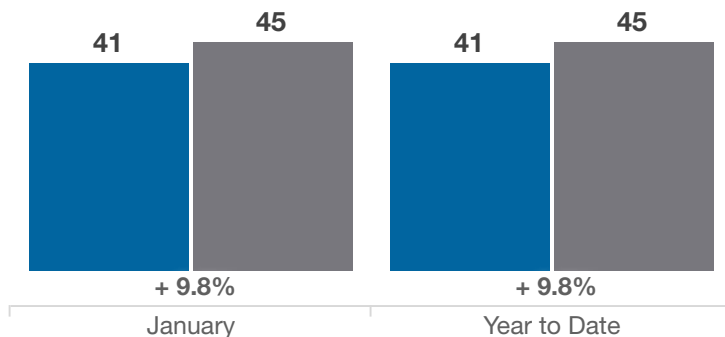
### Closed Sales

■ 2020 ■ 2021



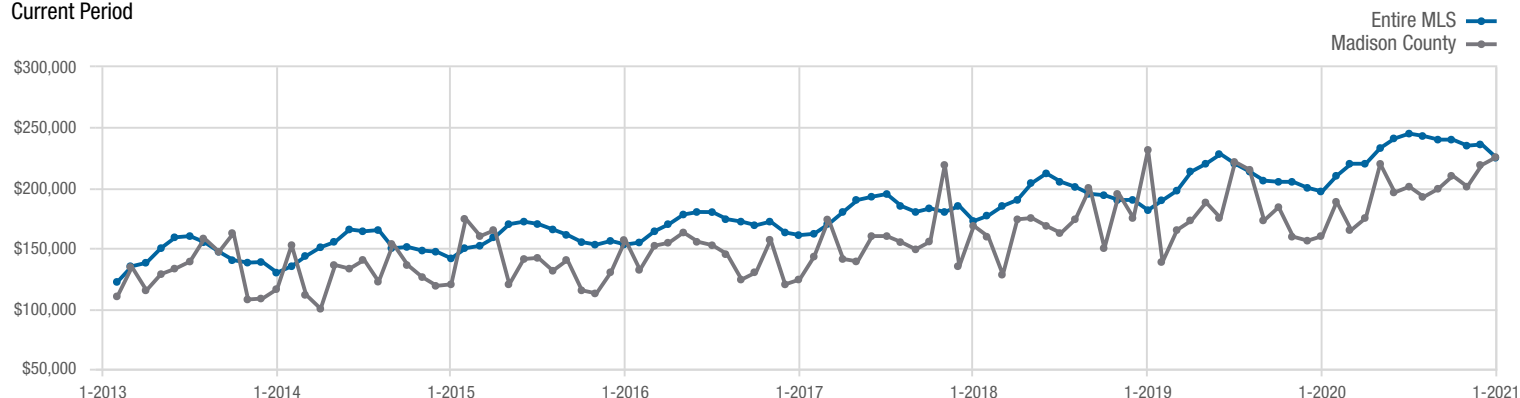
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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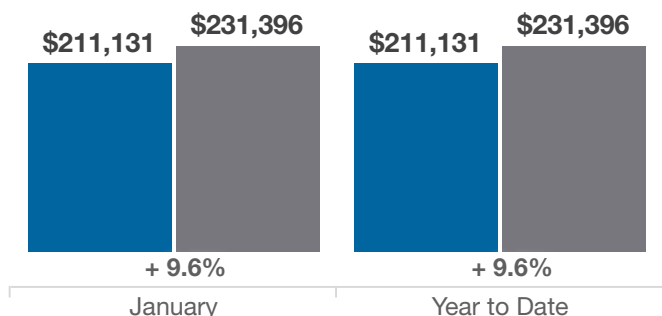
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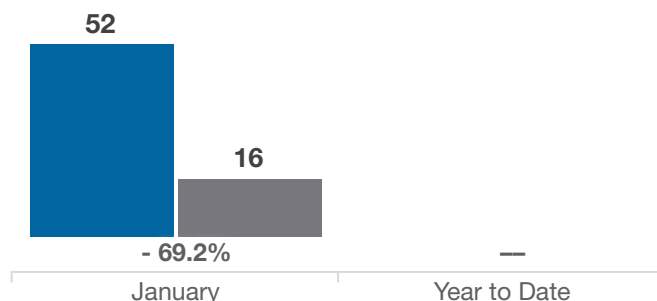
### Average Sales Price

■ 2020 ■ 2021



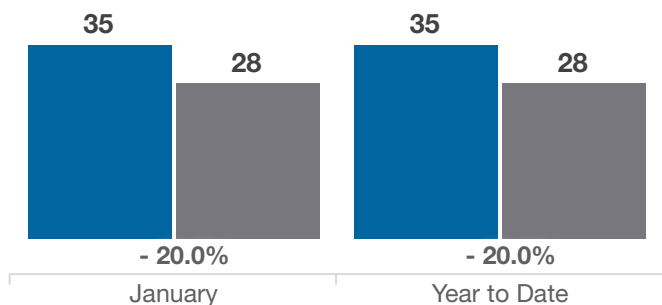
### Inventory of Homes for Sale

■ 2020 ■ 2021



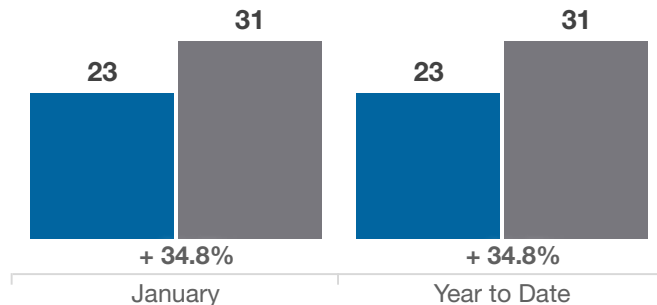
### New Listings

■ 2020 ■ 2021



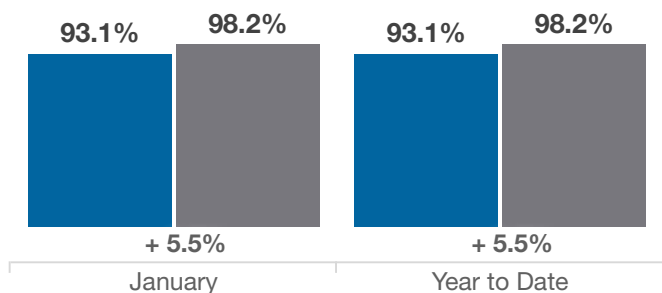
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

