

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



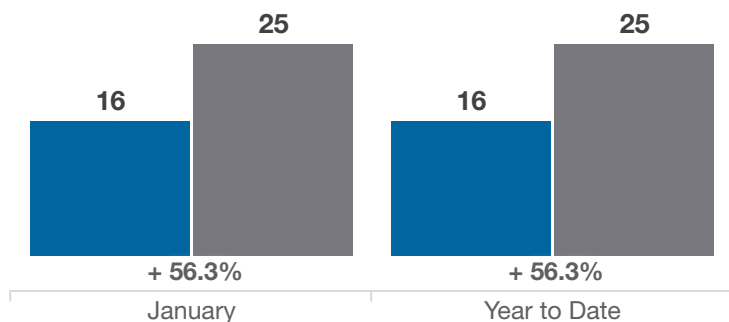
Marion County

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	16	25	+ 56.3%	16	25	+ 56.3%
In Contracts	25	29	+ 16.0%	25	29	+ 16.0%
Average Sales Price*	\$135,013	\$179,570	+ 33.0%	\$135,013	\$179,570	+ 33.0%
Median Sales Price*	\$99,900	\$192,500	+ 92.7%	\$99,900	\$192,500	+ 92.7%
Average Price Per Square Foot*	\$88.98	\$99.08	+ 11.4%	\$88.98	\$99.08	+ 11.4%
Percent of Original List Price Received*	95.3%	97.9%	+ 2.7%	95.3%	97.9%	+ 2.7%
Percent of Last List Price Received*	97.9%	99.1%	+ 1.2%	97.9%	99.1%	+ 1.2%
Days on Market Until Sale	37	23	- 37.8%	37	23	- 37.8%
New Listings	12	27	+ 125.0%	12	27	+ 125.0%
Median List Price of New Listings	\$152,900	\$118,500	- 22.5%	\$152,900	\$118,500	- 22.5%
Median List Price at Time of Sale	\$99,900	\$189,900	+ 90.1%	\$99,900	\$189,900	+ 90.1%
Inventory of Homes for Sale	51	25	- 51.0%	—	—	—
Months Supply of Inventory	1.9	0.8	- 57.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

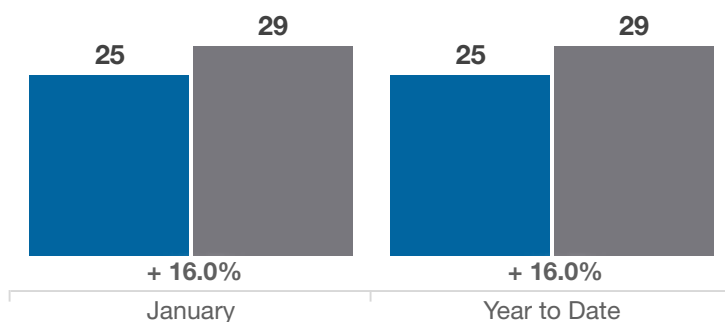
Closed Sales

■ 2020 ■ 2021



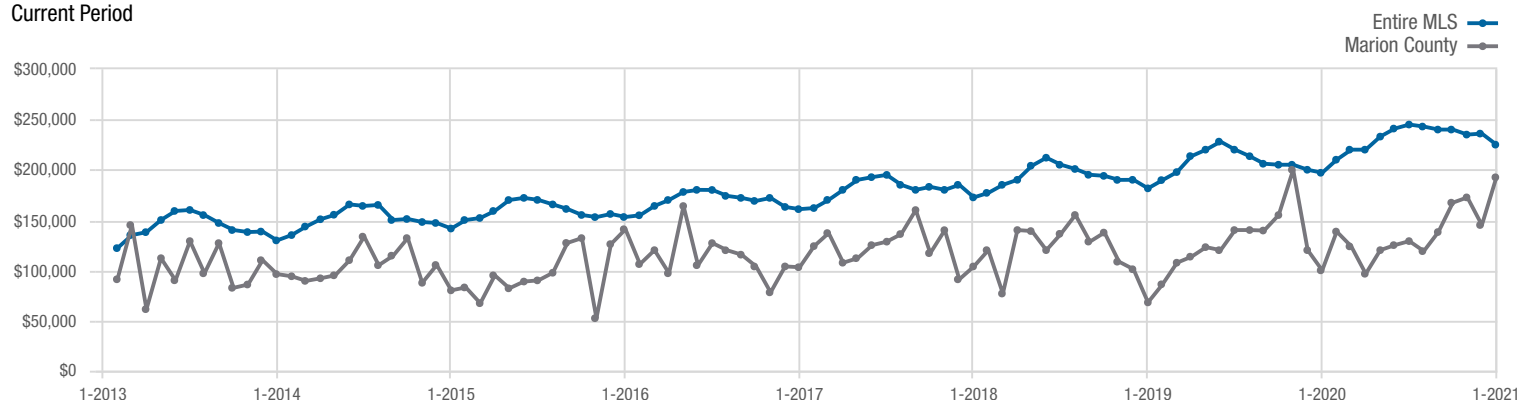
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – January 2021

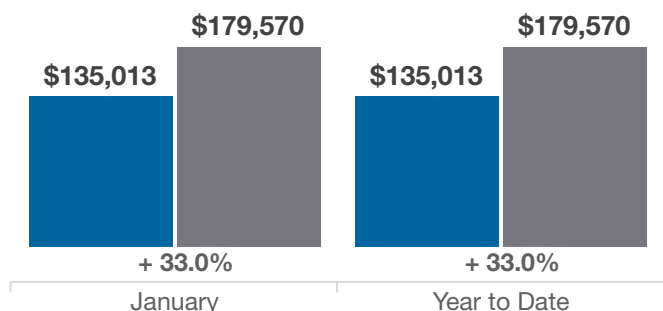
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion County

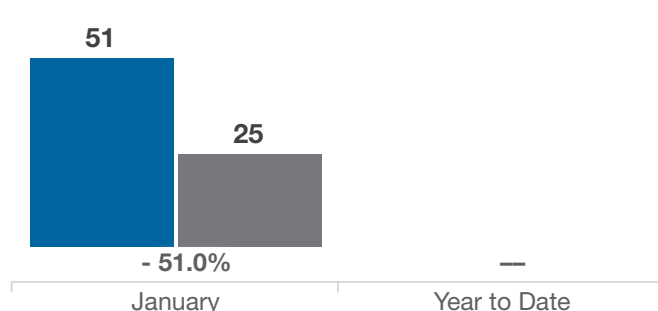
Average Sales Price

■ 2020 ■ 2021



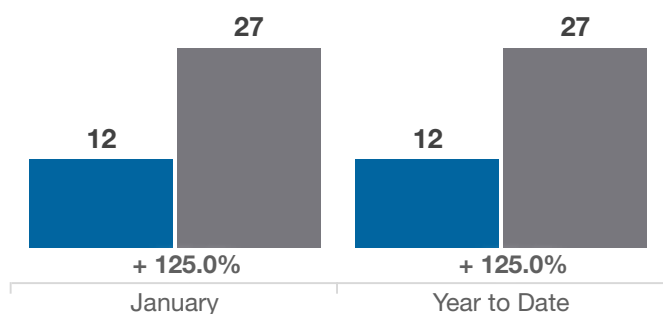
Inventory of Homes for Sale

■ 2020 ■ 2021



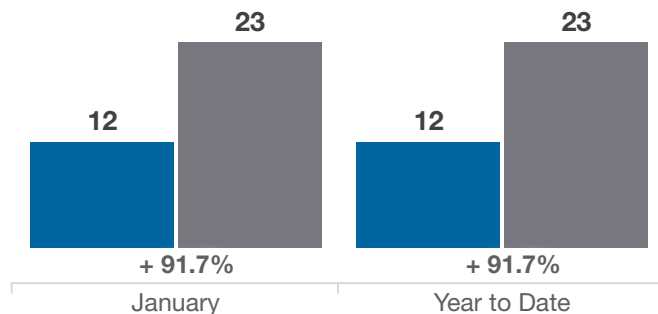
New Listings

■ 2020 ■ 2021



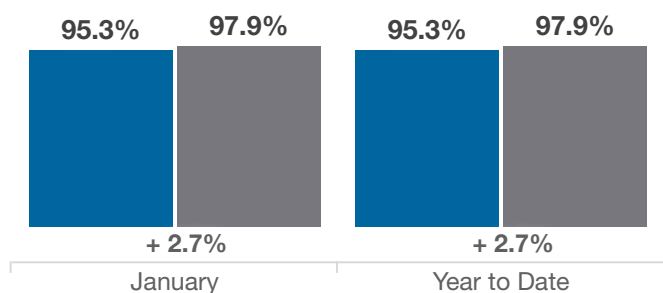
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

