

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



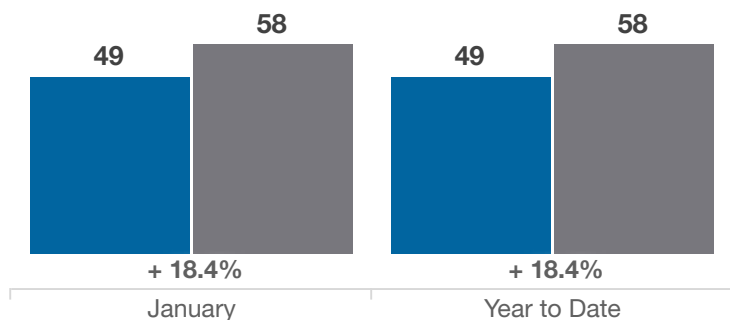
Union County

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	49	58	+ 18.4%	49	58	+ 18.4%
In Contracts	73	80	+ 9.6%	73	80	+ 9.6%
Average Sales Price*	\$279,279	\$312,742	+ 12.0%	\$279,279	\$312,742	+ 12.0%
Median Sales Price*	\$217,500	\$310,000	+ 42.5%	\$217,500	\$310,000	+ 42.5%
Average Price Per Square Foot*	\$128.52	\$146.08	+ 13.7%	\$128.52	\$146.08	+ 13.7%
Percent of Original List Price Received*	96.3%	98.8%	+ 2.6%	96.3%	98.8%	+ 2.6%
Percent of Last List Price Received*	97.4%	99.5%	+ 2.2%	97.4%	99.5%	+ 2.2%
Days on Market Until Sale	55	29	- 47.3%	55	29	- 47.3%
New Listings	69	64	- 7.2%	69	64	- 7.2%
Median List Price of New Listings	\$339,900	\$381,916	+ 12.4%	\$339,900	\$381,916	+ 12.4%
Median List Price at Time of Sale	\$215,000	\$299,450	+ 39.3%	\$215,000	\$299,450	+ 39.3%
Inventory of Homes for Sale	131	58	- 55.7%	—	—	—
Months Supply of Inventory	1.7	0.7	- 58.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

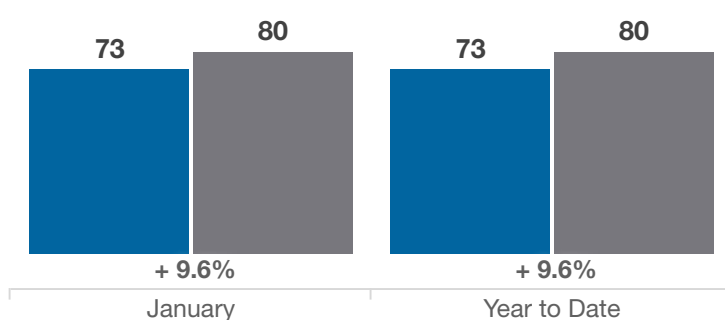
Closed Sales

■ 2020 ■ 2021



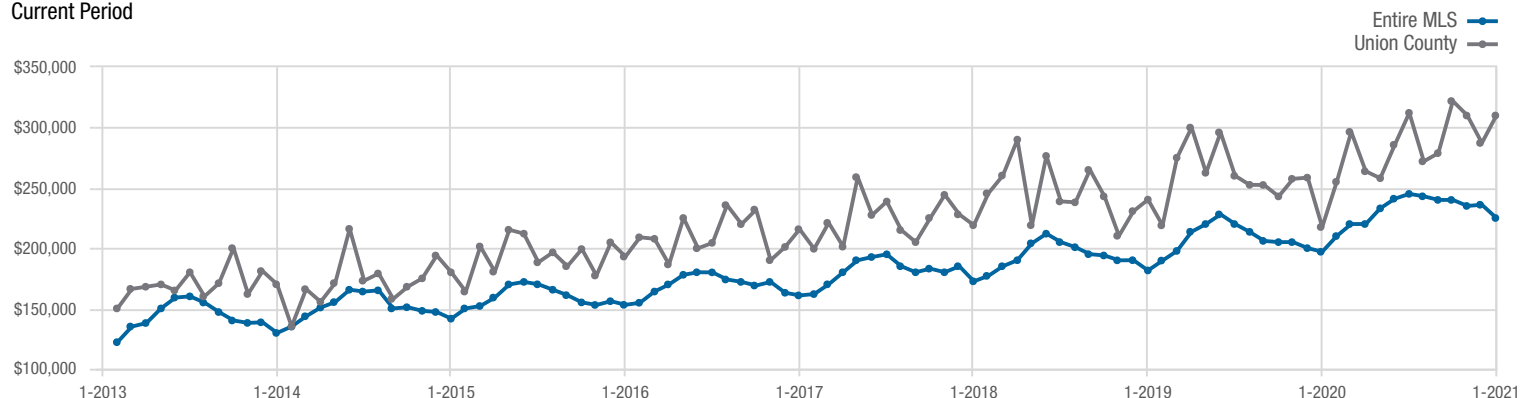
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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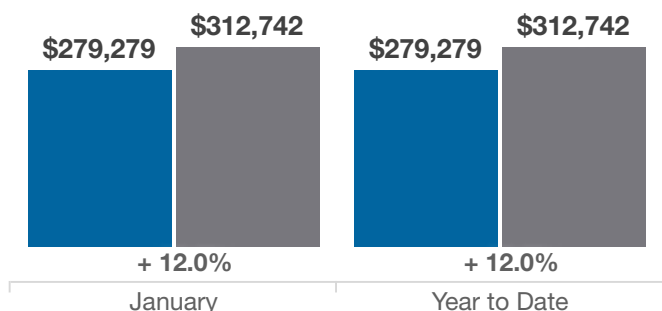
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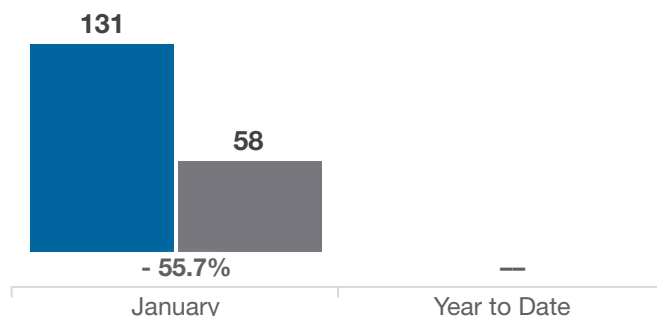
Average Sales Price

■ 2020 ■ 2021



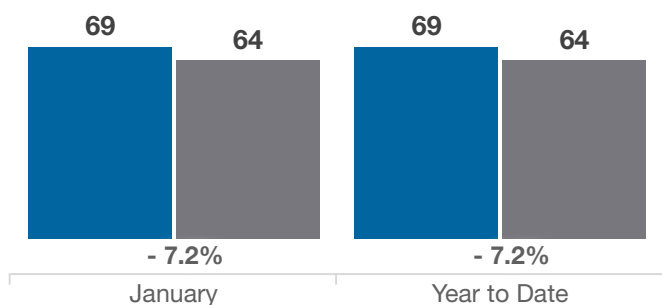
Inventory of Homes for Sale

■ 2020 ■ 2021



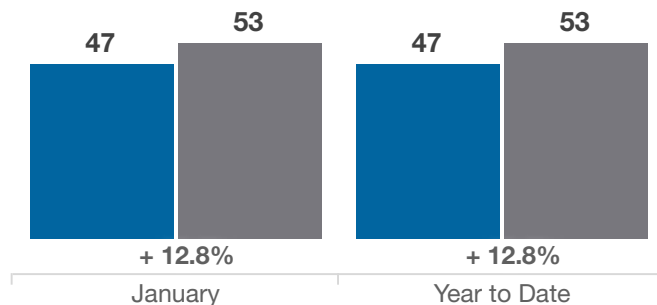
New Listings

■ 2020 ■ 2021



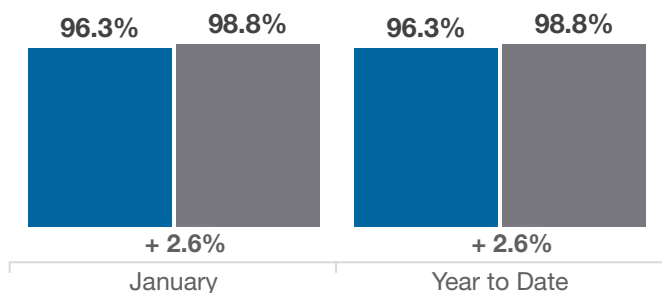
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

