

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

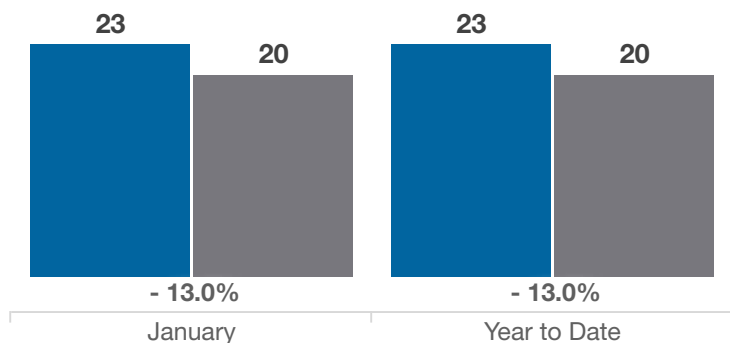
Franklin and Delaware Counties

Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
Closed Sales	23	20	- 13.0%	23	20	- 13.0%
In Contracts	50	36	- 28.0%	50	36	- 28.0%
Average Sales Price*	\$281,605	\$279,126	- 0.9%	\$281,605	\$279,126	- 0.9%
Median Sales Price*	\$275,000	\$280,000	+ 1.8%	\$275,000	\$280,000	+ 1.8%
Average Price Per Square Foot*	\$138.17	\$173.86	+ 25.8%	\$138.17	\$173.86	+ 25.8%
Percent of Original List Price Received*	97.4%	101.9%	+ 4.6%	97.4%	101.9%	+ 4.6%
Percent of Last List Price Received*	98.5%	102.6%	+ 4.2%	98.5%	102.6%	+ 4.2%
Days on Market Until Sale	29	21	- 27.6%	29	21	- 27.6%
New Listings	36	35	- 2.8%	36	35	- 2.8%
Median List Price of New Listings	\$269,900	\$289,900	+ 7.4%	\$269,900	\$289,900	+ 7.4%
Median List Price at Time of Sale	\$275,000	\$269,900	- 1.9%	\$275,000	\$269,900	- 1.9%
Inventory of Homes for Sale	20	14	- 30.0%	—	—	—
Months Supply of Inventory	0.4	0.3	- 25.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

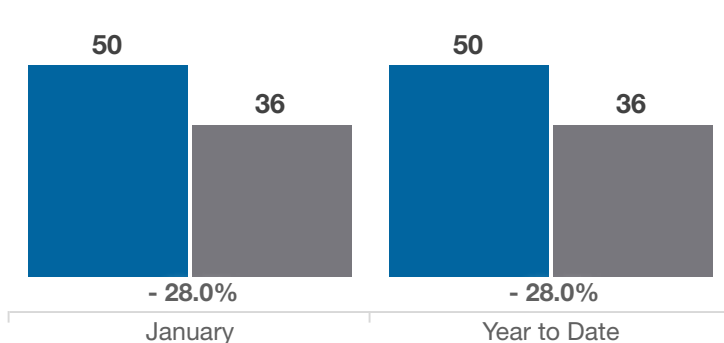
Closed Sales

■ 2020 ■ 2021



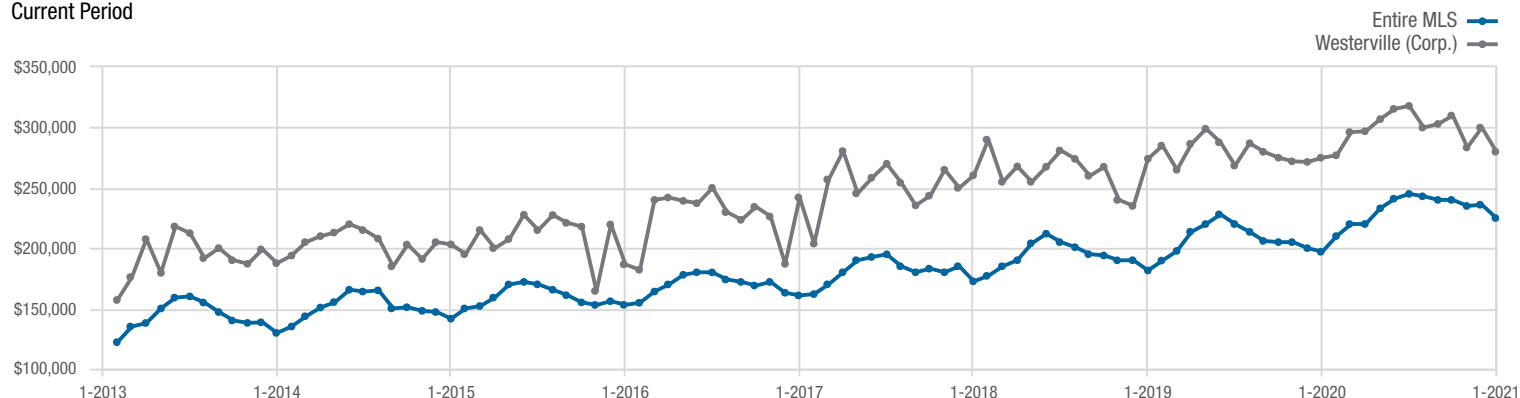
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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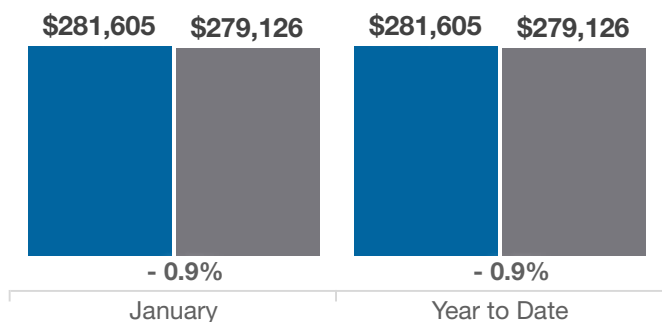


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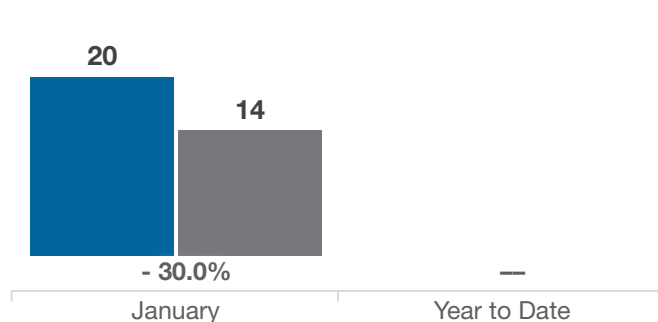
Average Sales Price

■ 2020 ■ 2021



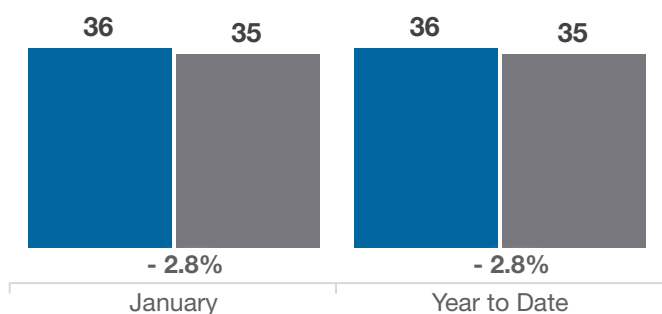
Inventory of Homes for Sale

■ 2020 ■ 2021



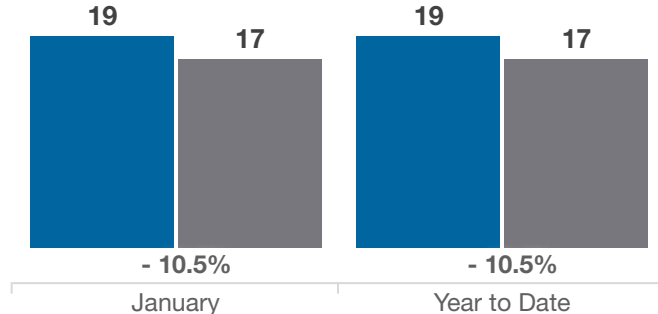
New Listings

■ 2020 ■ 2021



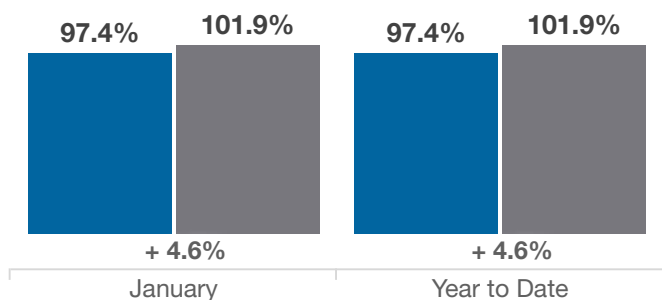
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

