

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

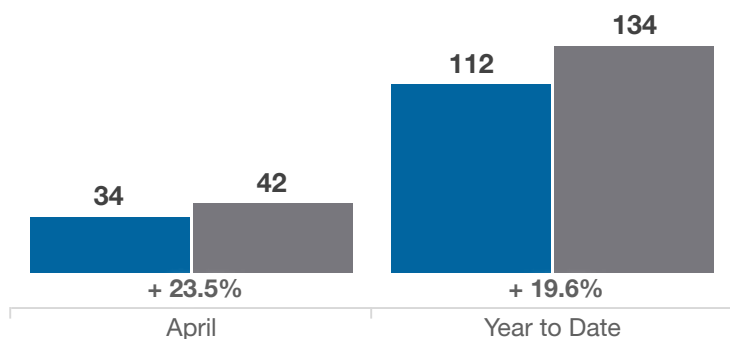
Franklin County

Key Metrics	April			Year to Date		
	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
Closed Sales	34	42	+ 23.5%	112	134	+ 19.6%
In Contracts	56	56	0.0%	156	162	+ 3.8%
Average Sales Price*	\$330,958	\$384,283	+ 16.1%	\$300,506	\$327,443	+ 9.0%
Median Sales Price*	\$319,000	\$369,000	+ 15.7%	\$295,000	\$315,250	+ 6.9%
Average Price Per Square Foot*	\$155.22	\$183.87	+ 18.5%	\$152.09	\$173.83	+ 14.3%
Percent of Original List Price Received*	99.5%	106.4%	+ 6.9%	98.8%	103.7%	+ 5.0%
Percent of Last List Price Received*	99.7%	105.8%	+ 6.1%	99.6%	103.6%	+ 4.0%
Days on Market Until Sale	23	10	- 56.5%	27	10	- 63.0%
New Listings	50	54	+ 8.0%	164	174	+ 6.1%
Median List Price of New Listings	\$310,000	\$344,450	+ 11.1%	\$309,500	\$309,900	+ 0.1%
Median List Price at Time of Sale	\$322,450	\$354,773	+ 10.0%	\$292,350	\$300,000	+ 2.6%
Inventory of Homes for Sale	36	21	- 41.7%	—	—	—
Months Supply of Inventory	0.9	0.5	- 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

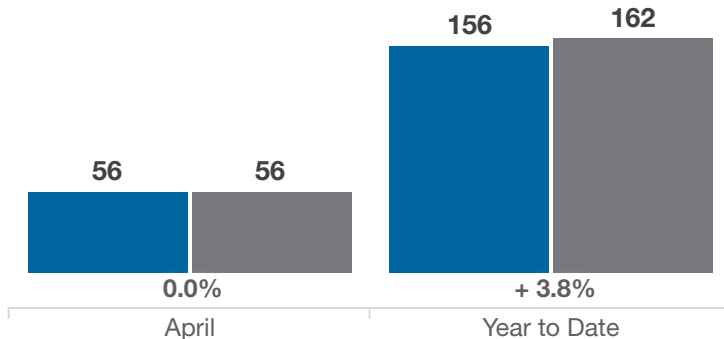
Closed Sales

■ 2020 ■ 2021



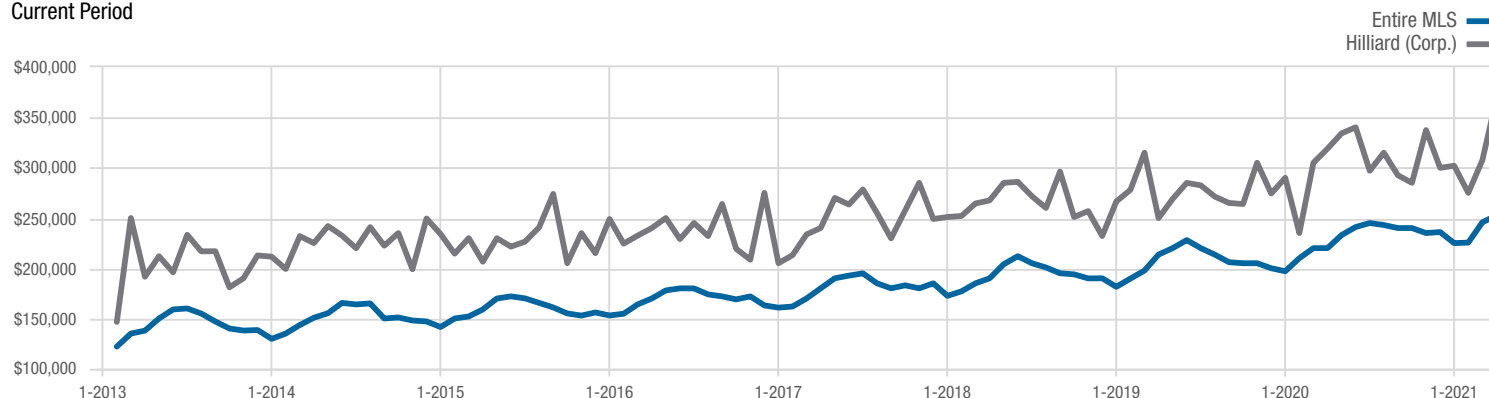
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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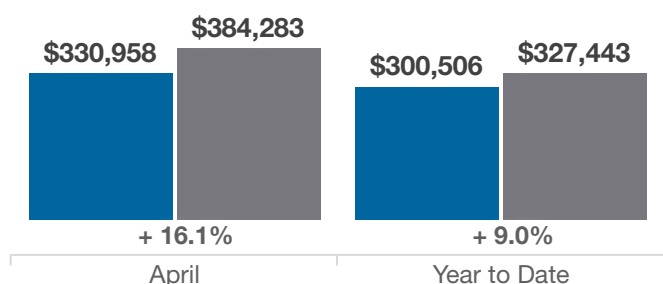


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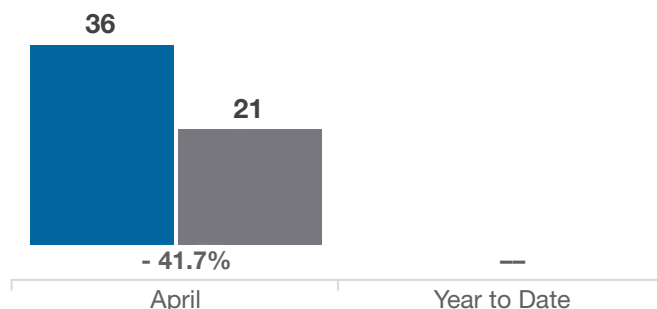
Average Sales Price

■ 2020 ■ 2021



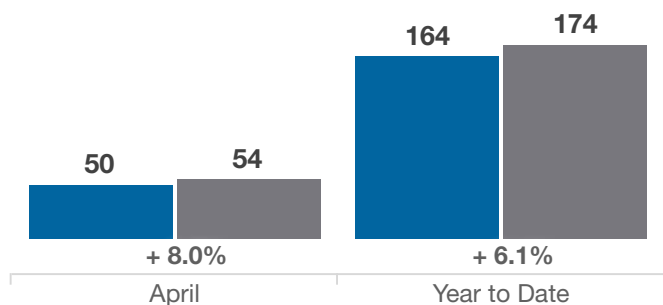
Inventory of Homes for Sale

■ 2020 ■ 2021



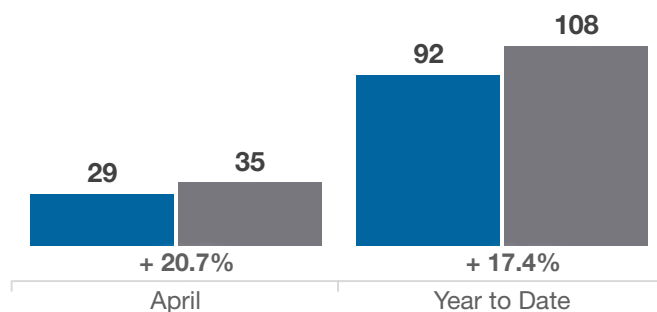
New Listings

■ 2020 ■ 2021



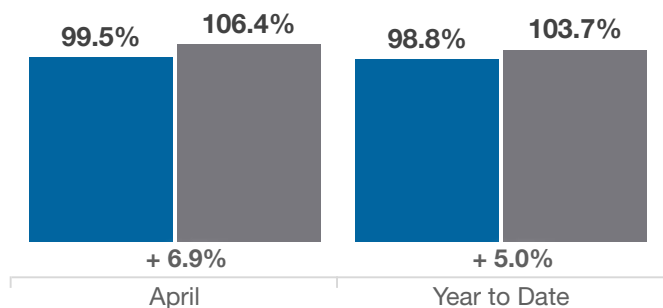
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

