

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



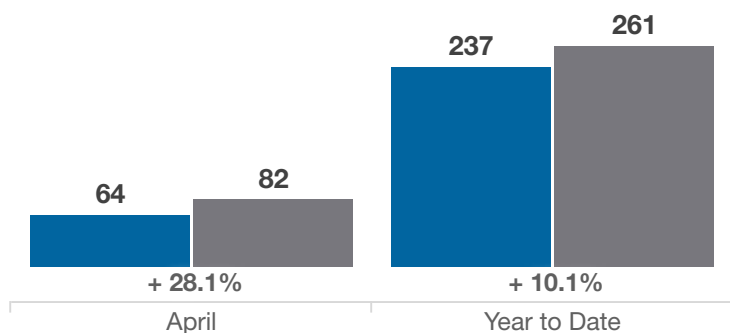
## Union County

Key Metrics	April			Year to Date		
	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
Closed Sales	64	82	+ 28.1%	237	261	+ 10.1%
In Contracts	110	104	- 5.5%	311	318	+ 2.3%
Average Sales Price*	\$326,916	\$387,276	+ 18.5%	\$304,965	\$372,054	+ 22.0%
Median Sales Price*	\$263,750	\$332,500	+ 26.1%	\$259,000	\$324,900	+ 25.4%
Average Price Per Square Foot*	\$141.06	\$163.95	+ 16.2%	\$135.73	\$158.25	+ 16.6%
Percent of Original List Price Received*	96.6%	102.1%	+ 5.7%	96.8%	100.6%	+ 3.9%
Percent of Last List Price Received*	98.6%	102.2%	+ 3.7%	98.3%	101.1%	+ 2.8%
Days on Market Until Sale	55	20	- 63.6%	53	26	- 50.9%
New Listings	98	84	- 14.3%	331	310	- 6.3%
Median List Price of New Listings	\$301,967	\$307,000	+ 1.7%	\$305,000	\$329,950	+ 8.2%
Median List Price at Time of Sale	\$272,400	\$321,879	+ 18.2%	\$259,900	\$323,858	+ 24.6%
Inventory of Homes for Sale	140	55	- 60.7%	—	—	—
Months Supply of Inventory	1.8	0.6	- 66.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

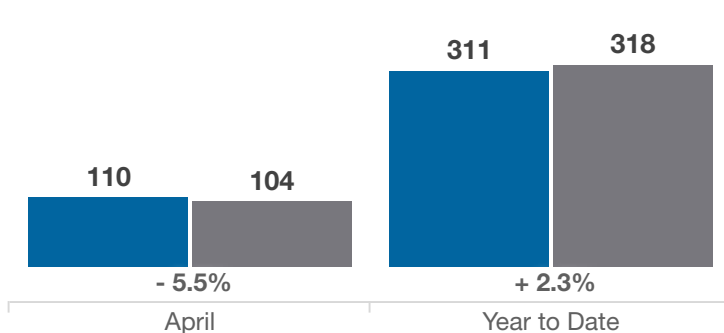
### Closed Sales

■ 2020 ■ 2021



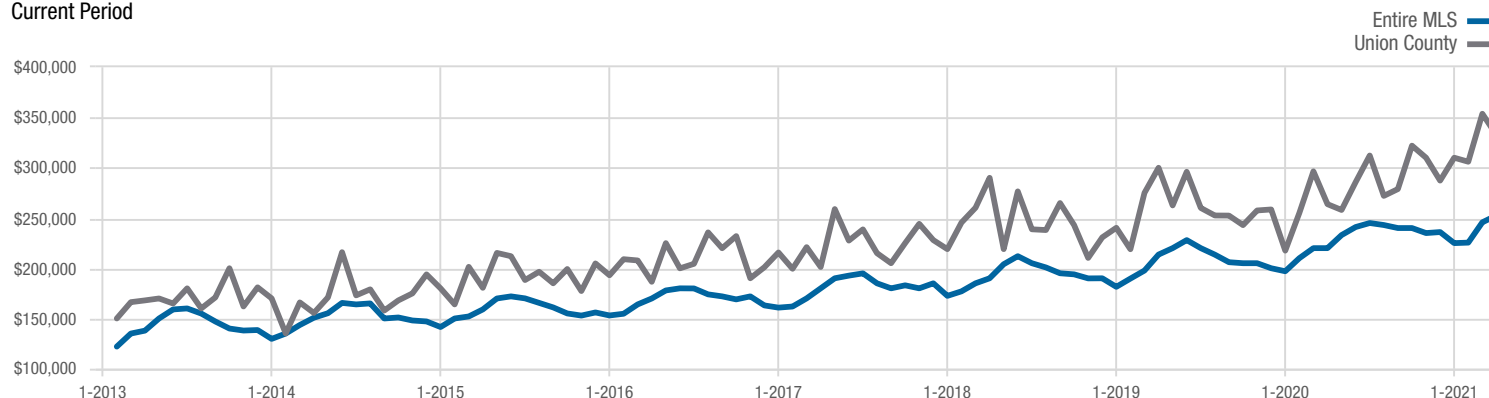
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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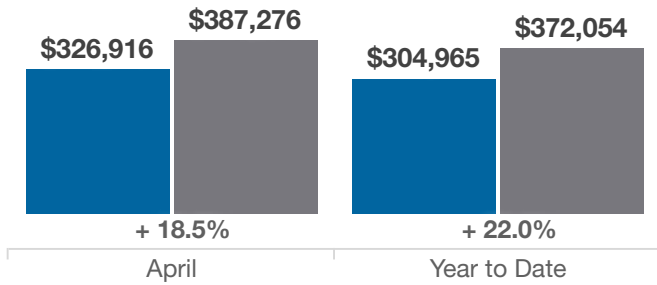
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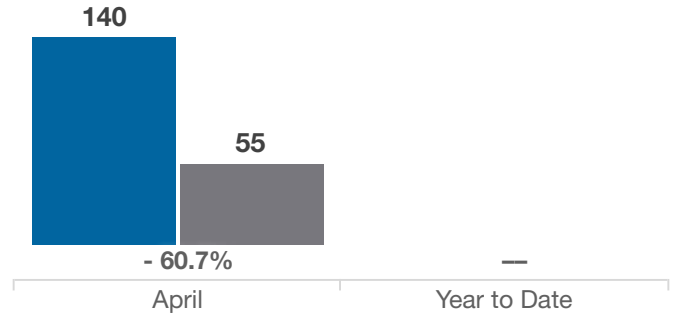
### Average Sales Price

■ 2020 ■ 2021



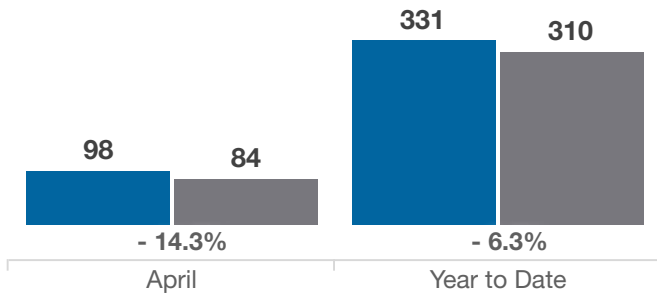
### Inventory of Homes for Sale

■ 2020 ■ 2021



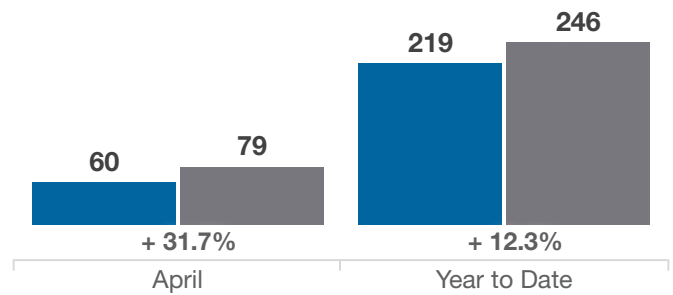
### New Listings

■ 2020 ■ 2021



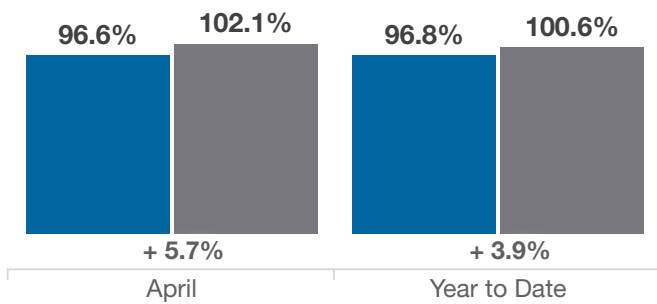
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

