

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

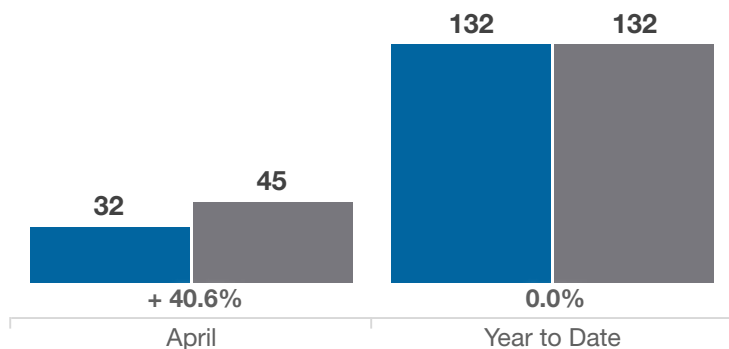
Franklin and Delaware Counties

Key Metrics	April			Year to Date		
	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
Closed Sales	32	45	+ 40.6%	132	132	0.0%
In Contracts	57	62	+ 8.8%	169	167	- 1.2%
Average Sales Price*	\$293,042	\$338,076	+ 15.4%	\$287,881	\$314,285	+ 9.2%
Median Sales Price*	\$296,950	\$353,000	+ 18.9%	\$288,000	\$317,500	+ 10.2%
Average Price Per Square Foot*	\$150.69	\$177.18	+ 17.6%	\$147.97	\$173.59	+ 17.3%
Percent of Original List Price Received*	101.0%	104.8%	+ 3.8%	99.3%	103.9%	+ 4.6%
Percent of Last List Price Received*	101.1%	104.9%	+ 3.8%	100.1%	104.4%	+ 4.3%
Days on Market Until Sale	10	5	- 50.0%	22	14	- 36.4%
New Listings	51	66	+ 29.4%	176	178	+ 1.1%
Median List Price of New Listings	\$299,900	\$349,400	+ 16.5%	\$299,900	\$316,750	+ 5.6%
Median List Price at Time of Sale	\$297,425	\$329,900	+ 10.9%	\$292,450	\$309,450	+ 5.8%
Inventory of Homes for Sale	33	22	- 33.3%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

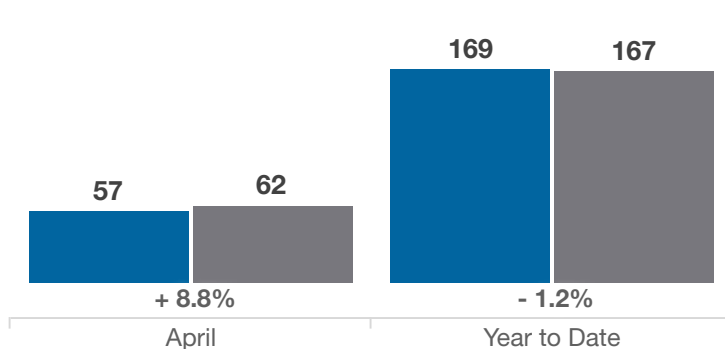
Closed Sales

■ 2020 ■ 2021



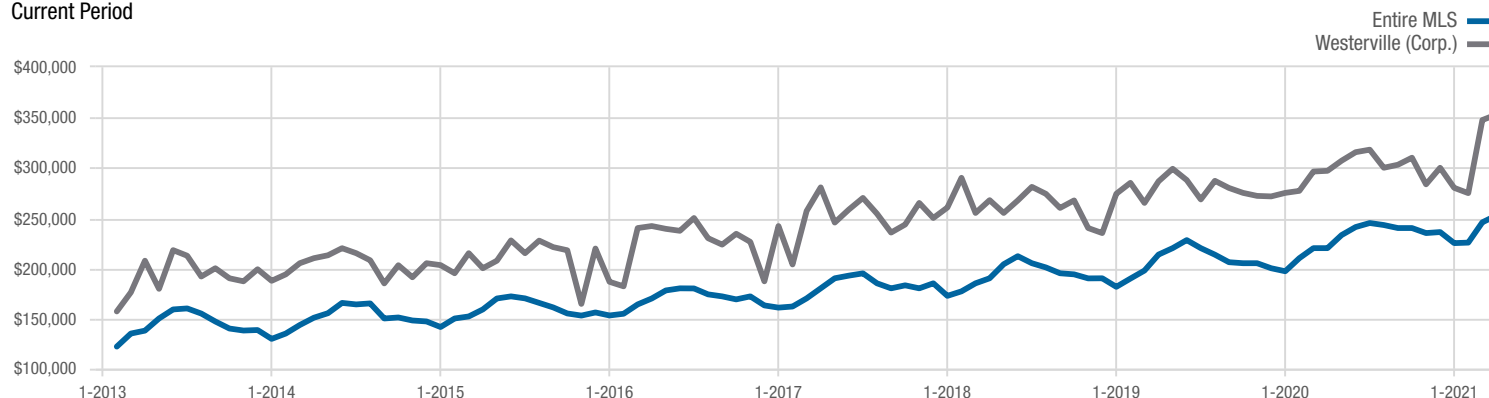
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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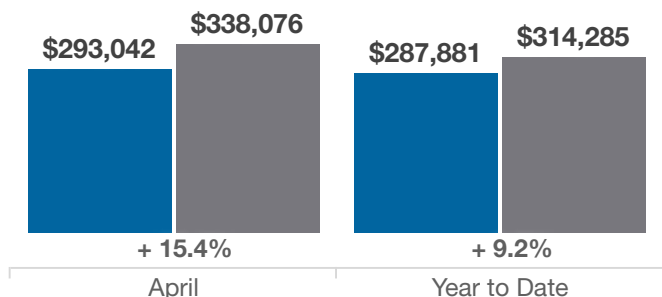


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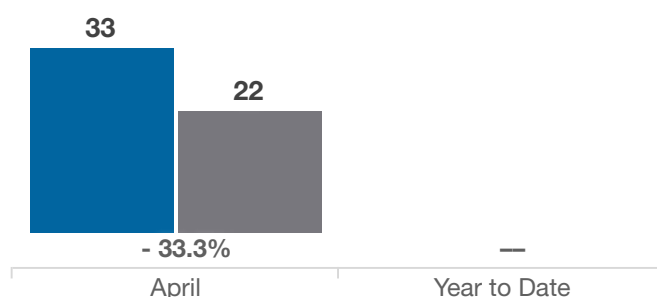
Average Sales Price

■ 2020 ■ 2021



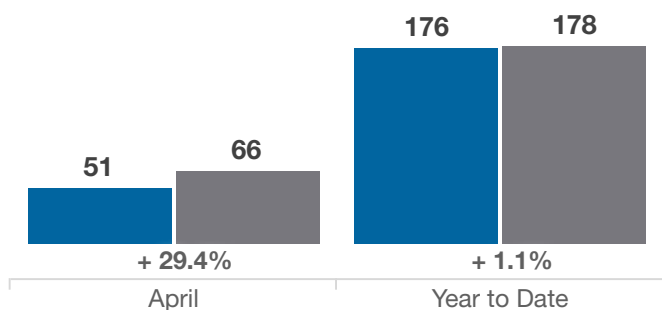
Inventory of Homes for Sale

■ 2020 ■ 2021



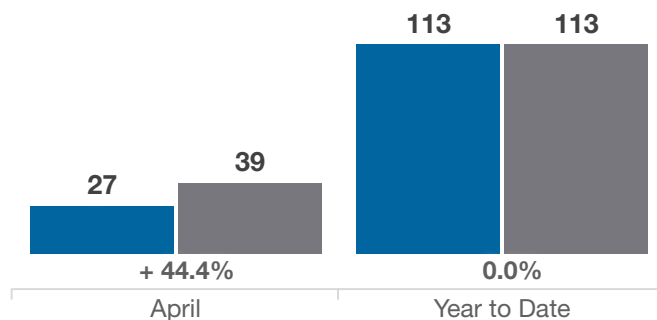
New Listings

■ 2020 ■ 2021



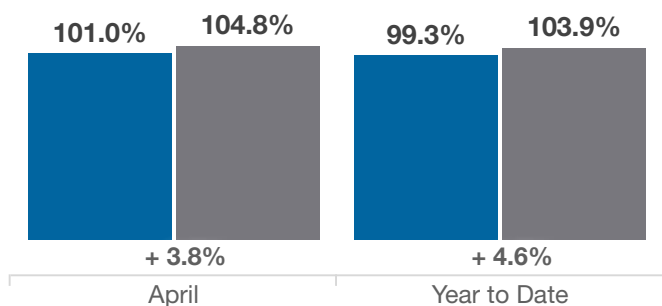
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

