

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



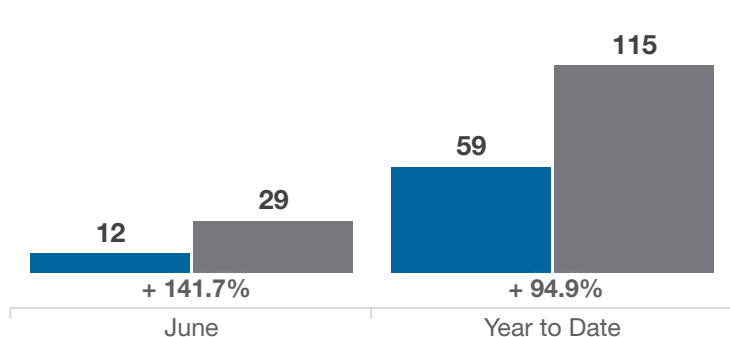
Champaign County

Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Closed Sales	12	29	+ 141.7%	59	115	+ 94.9%
In Contracts	26	37	+ 42.3%	78	125	+ 60.3%
Average Sales Price*	\$181,158	\$214,987	+ 18.7%	\$166,234	\$215,384	+ 29.6%
Median Sales Price*	\$180,000	\$180,000	0.0%	\$160,000	\$168,000	+ 5.0%
Average Price Per Square Foot*	\$102.51	\$121.16	+ 18.2%	\$96.89	\$117.63	+ 21.4%
Percent of Original List Price Received*	99.1%	98.7%	- 0.4%	95.8%	97.9%	+ 2.2%
Percent of Last List Price Received*	101.2%	100.0%	- 1.2%	98.4%	99.4%	+ 1.0%
Days on Market Until Sale	25	16	- 36.0%	42	21	- 50.0%
New Listings	21	28	+ 33.3%	90	126	+ 40.0%
Median List Price of New Listings	\$229,900	\$172,200	- 25.1%	\$169,904	\$179,450	+ 5.6%
Median List Price at Time of Sale	\$184,175	\$179,000	- 2.8%	\$159,900	\$169,000	+ 5.7%
Inventory of Homes for Sale	28	22	- 21.4%	—	—	—
Months Supply of Inventory	2.0	1.0	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

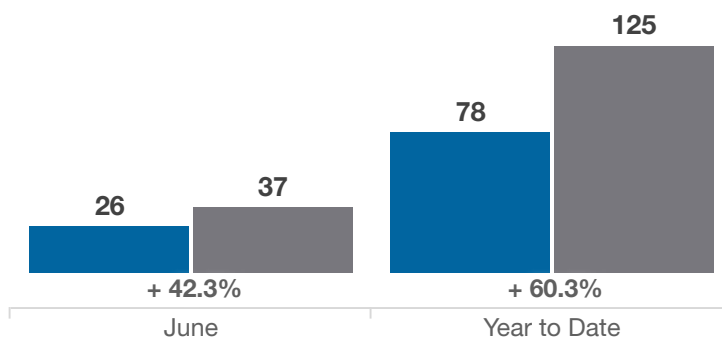
Closed Sales

■ 2020 ■ 2021



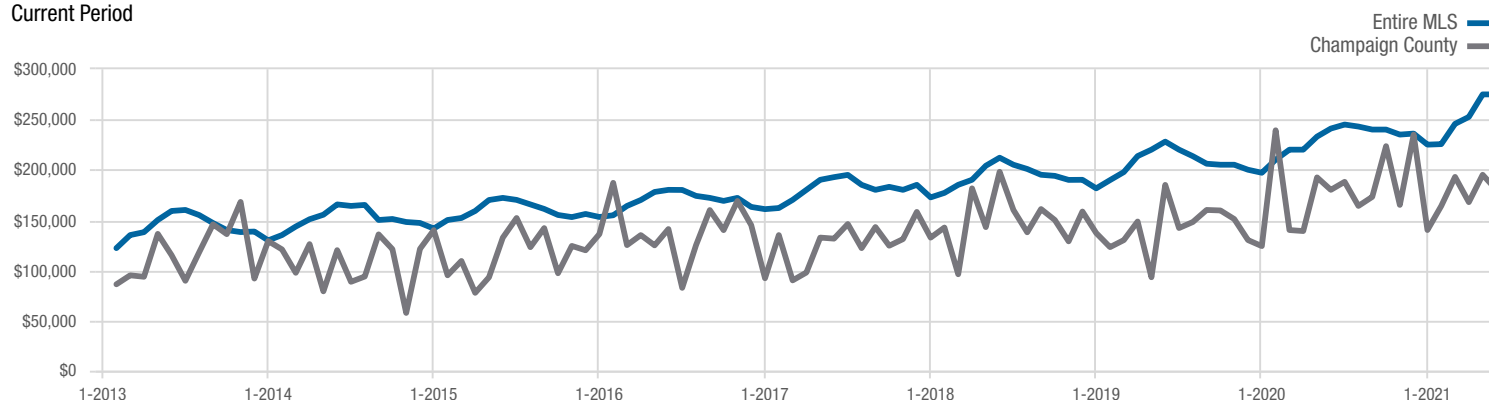
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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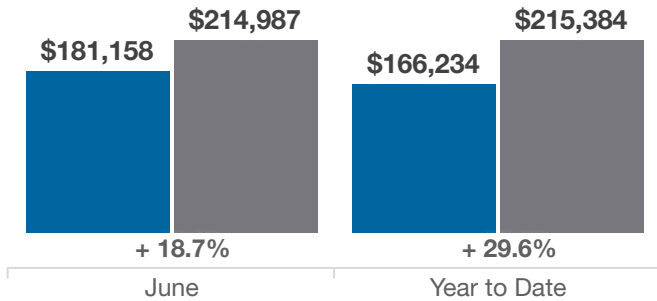
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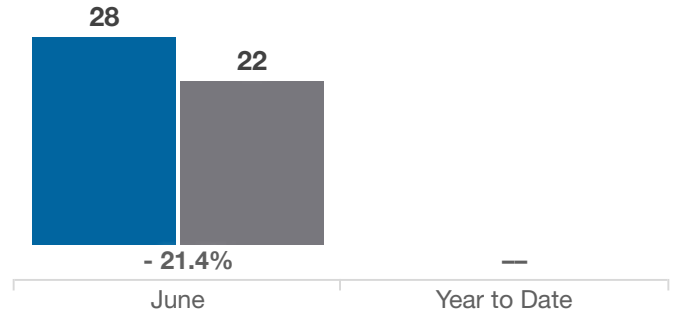
Average Sales Price

■ 2020 ■ 2021



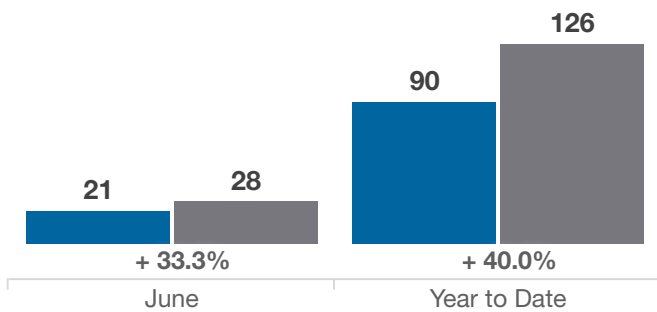
Inventory of Homes for Sale

■ 2020 ■ 2021



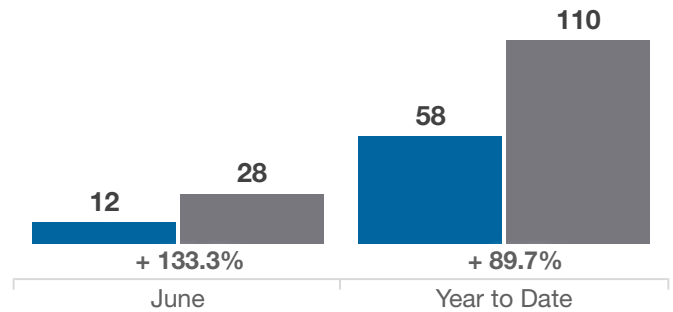
New Listings

■ 2020 ■ 2021



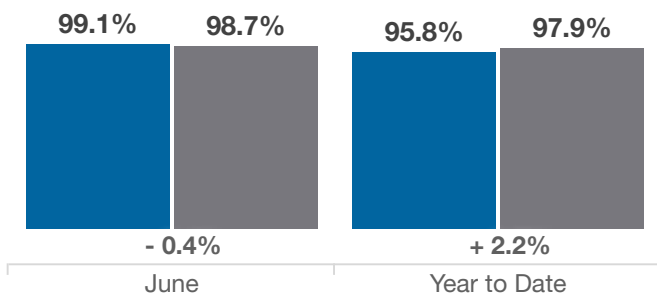
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

