

Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



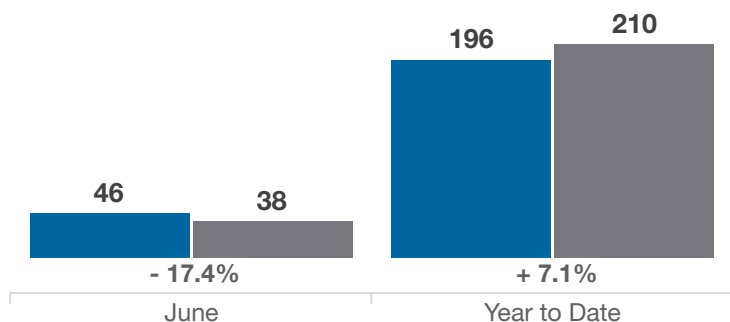
Madison County

Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Closed Sales	46	38	- 17.4%	196	210	+ 7.1%
In Contracts	68	57	- 16.2%	240	242	+ 0.8%
Average Sales Price*	\$217,308	\$291,534	+ 34.2%	\$213,590	\$260,862	+ 22.1%
Median Sales Price*	\$196,200	\$263,500	+ 34.3%	\$188,000	\$235,000	+ 25.0%
Average Price Per Square Foot*	\$124.11	\$168.89	+ 36.1%	\$123.23	\$146.56	+ 18.9%
Percent of Original List Price Received*	95.9%	102.8%	+ 7.2%	96.3%	100.5%	+ 4.4%
Percent of Last List Price Received*	95.9%	103.3%	+ 7.7%	98.2%	101.2%	+ 3.1%
Days on Market Until Sale	41	6	- 85.4%	43	14	- 67.4%
New Listings	53	66	+ 24.5%	228	258	+ 13.2%
Median List Price of New Listings	\$192,500	\$257,450	+ 33.7%	\$192,825	\$239,450	+ 24.2%
Median List Price at Time of Sale	\$196,500	\$252,050	+ 28.3%	\$189,900	\$229,450	+ 20.8%
Inventory of Homes for Sale	31	34	+ 9.7%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

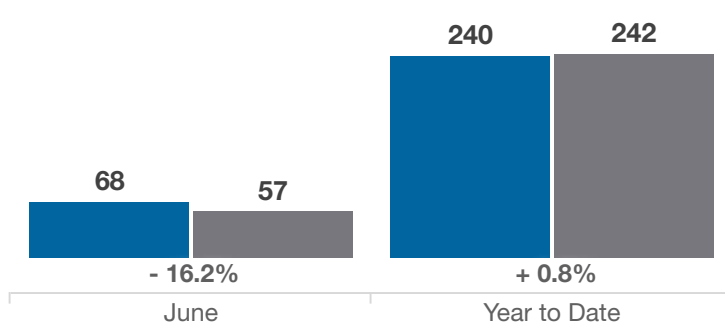
Closed Sales

■ 2020 ■ 2021



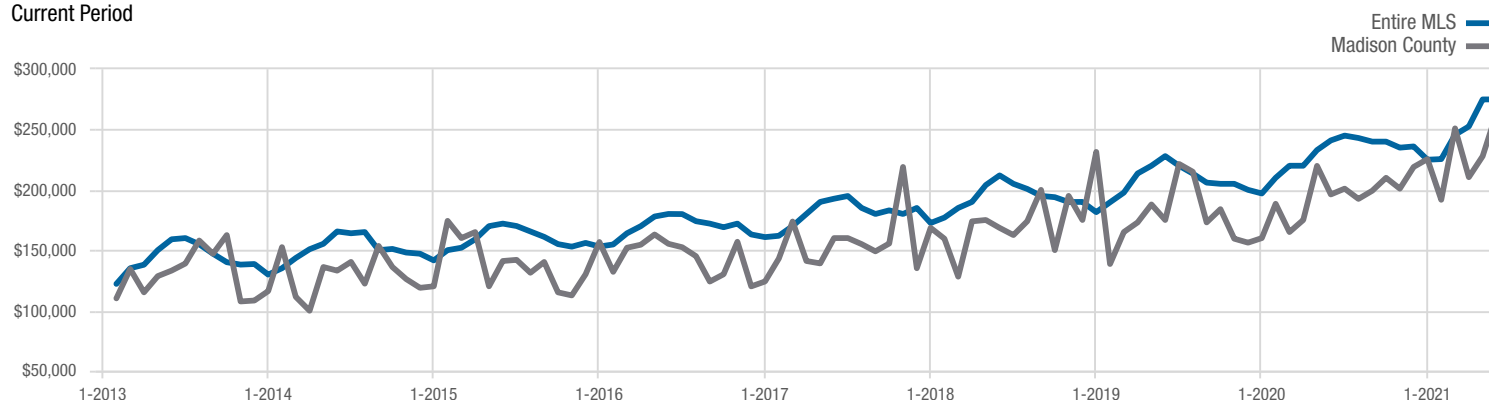
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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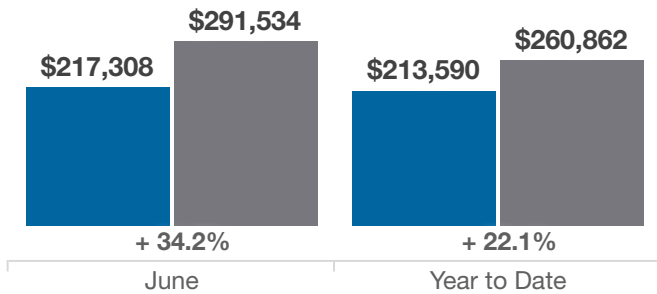
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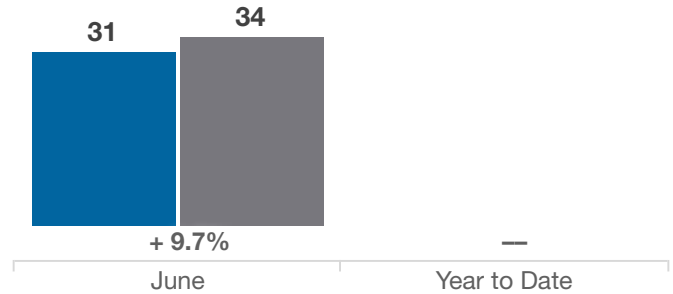
Average Sales Price

■ 2020 ■ 2021



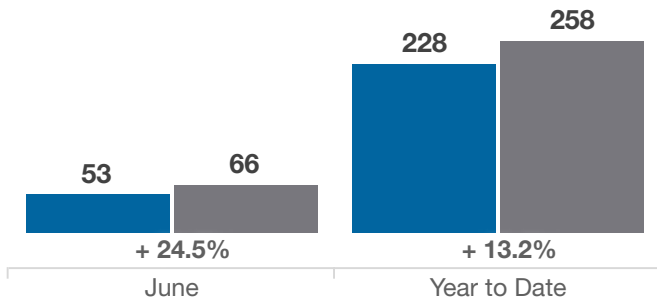
Inventory of Homes for Sale

■ 2020 ■ 2021



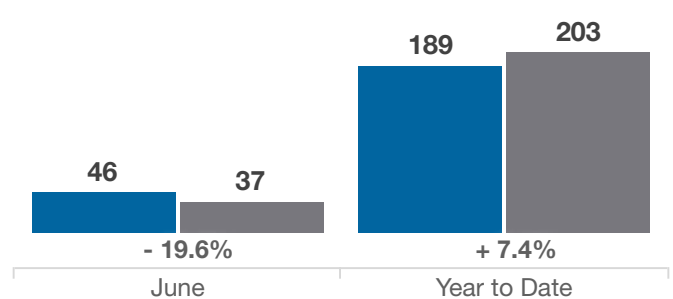
New Listings

■ 2020 ■ 2021



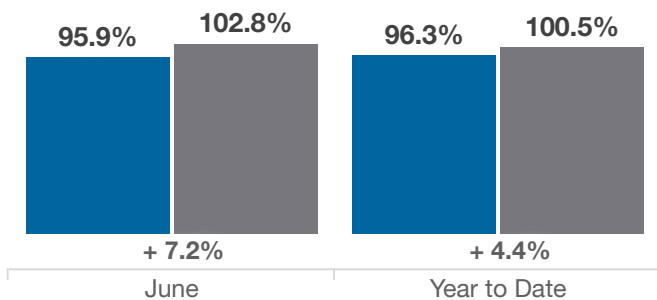
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

