

# Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

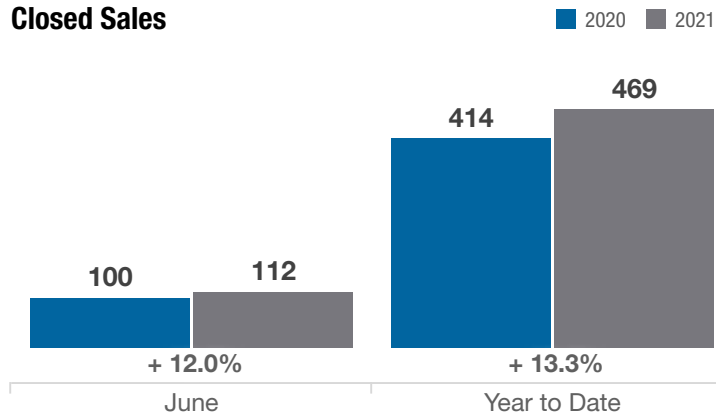


## Union County

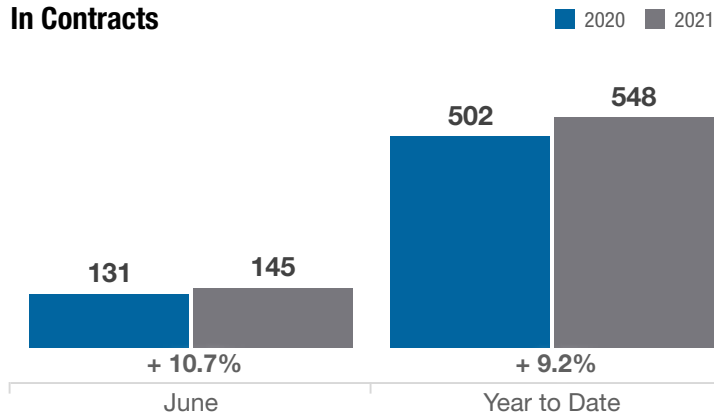
Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Closed Sales	100	112	+ 12.0%	414	469	+ 13.3%
In Contracts	131	145	+ 10.7%	502	548	+ 9.2%
Average Sales Price*	\$316,648	\$403,668	+ 27.5%	\$306,251	\$379,940	+ 24.1%
Median Sales Price*	\$285,699	\$356,412	+ 24.8%	\$265,000	\$330,000	+ 24.5%
Average Price Per Square Foot*	\$136.83	\$166.77	+ 21.9%	\$137.31	\$161.65	+ 17.7%
Percent of Original List Price Received*	98.1%	103.5%	+ 5.5%	97.4%	101.6%	+ 4.3%
Percent of Last List Price Received*	99.0%	104.0%	+ 5.1%	98.6%	102.0%	+ 3.4%
Days on Market Until Sale	31	12	- 61.3%	43	22	- 48.8%
New Listings	89	134	+ 50.6%	505	563	+ 11.5%
Median List Price of New Listings	\$297,855	\$345,000	+ 15.8%	\$298,245	\$334,900	+ 12.3%
Median List Price at Time of Sale	\$288,607	\$330,000	+ 14.3%	\$269,900	\$324,900	+ 20.4%
Inventory of Homes for Sale	107	66	- 38.3%	—	—	—
Months Supply of Inventory	1.4	0.7	- 50.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

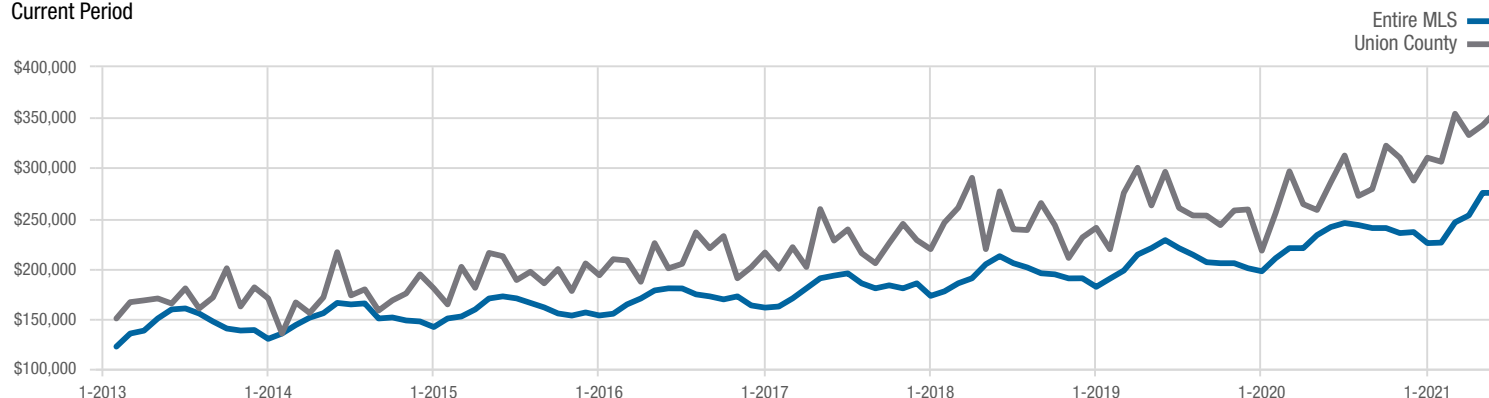


### In Contracts



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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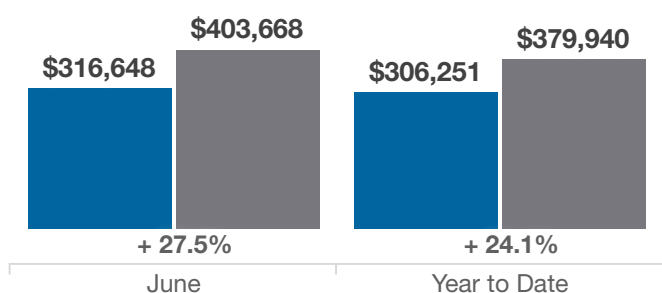
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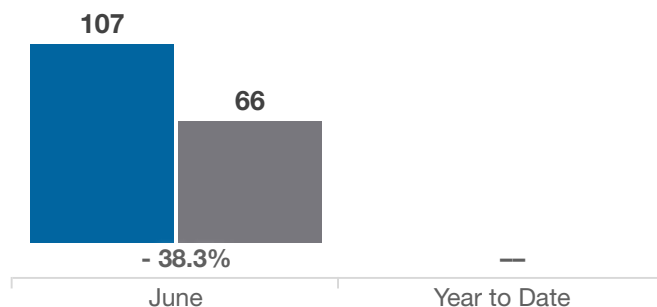
### Average Sales Price

■ 2020 ■ 2021



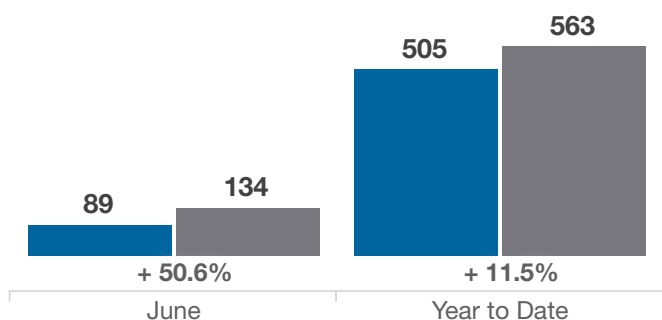
### Inventory of Homes for Sale

■ 2020 ■ 2021



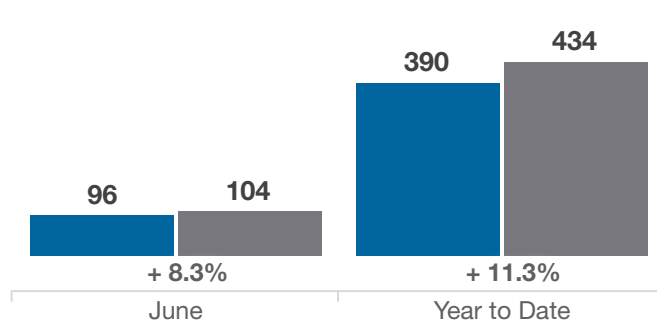
### New Listings

■ 2020 ■ 2021



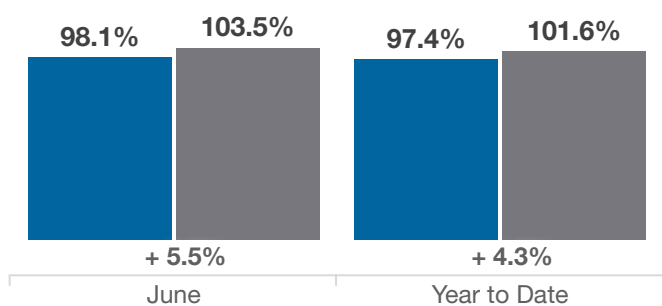
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

