

Local Market Update – July 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

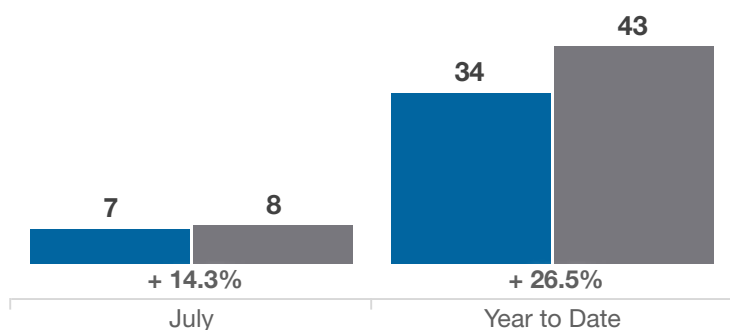
Madison County

Key Metrics	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
Closed Sales	7	8	+ 14.3%	34	43	+ 26.5%
In Contracts	9	14	+ 55.6%	40	52	+ 30.0%
Average Sales Price*	\$256,172	\$217,419	- 15.1%	\$230,857	\$245,980	+ 6.6%
Median Sales Price*	\$170,000	\$208,000	+ 22.4%	\$167,000	\$200,000	+ 19.8%
Average Price Per Square Foot*	\$141.70	\$154.49	+ 9.0%	\$129.82	\$151.18	+ 16.5%
Percent of Original List Price Received*	100.3%	105.6%	+ 5.3%	99.7%	101.0%	+ 1.3%
Percent of Last List Price Received*	100.3%	106.0%	+ 5.7%	101.0%	101.9%	+ 0.9%
Days on Market Until Sale	6	7	+ 16.7%	32	14	- 56.3%
New Listings	9	9	0.0%	40	55	+ 37.5%
Median List Price of New Listings	\$139,900	\$199,900	+ 42.9%	\$162,450	\$199,900	+ 23.1%
Median List Price at Time of Sale	\$165,000	\$194,900	+ 18.1%	\$162,500	\$199,900	+ 23.0%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	0.5	0.6	+ 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

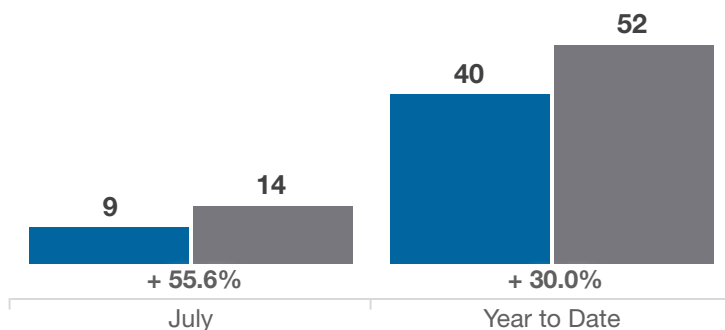
Closed Sales

■ 2020 ■ 2021



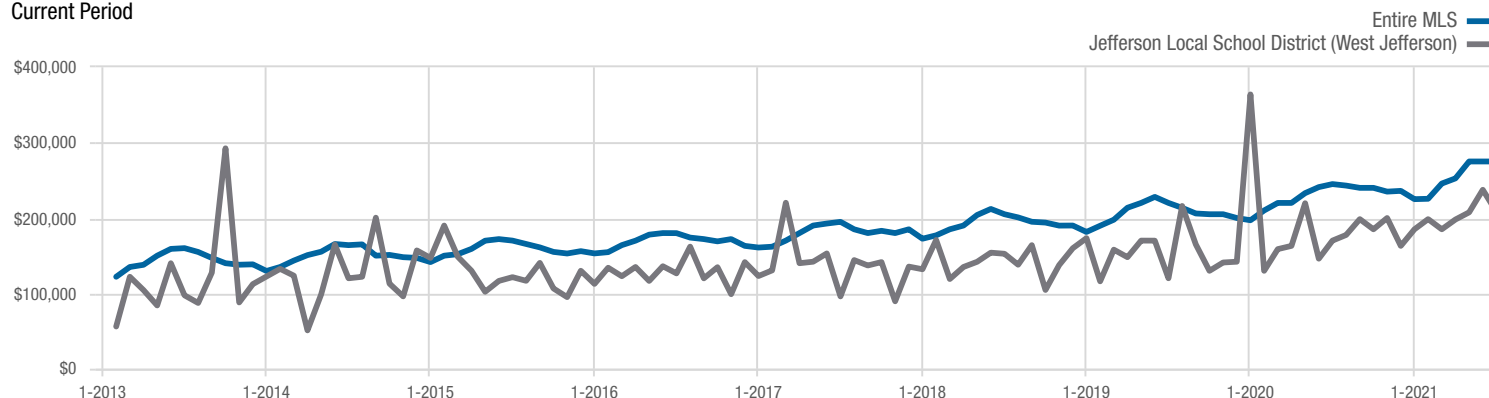
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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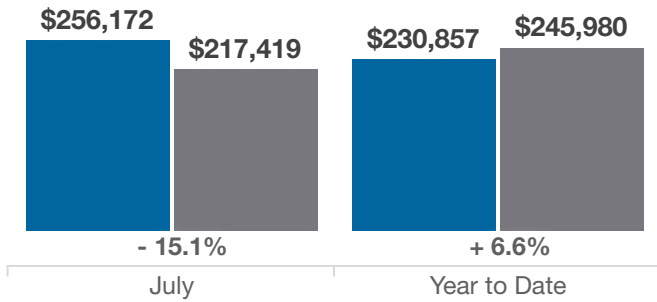


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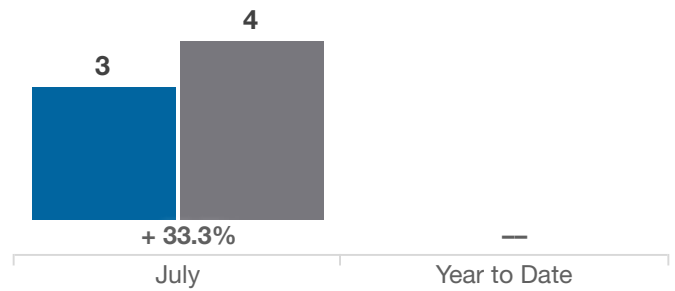
Average Sales Price

■ 2020 ■ 2021



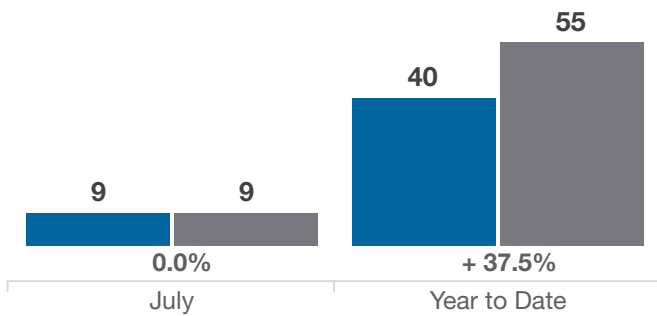
Inventory of Homes for Sale

■ 2020 ■ 2021



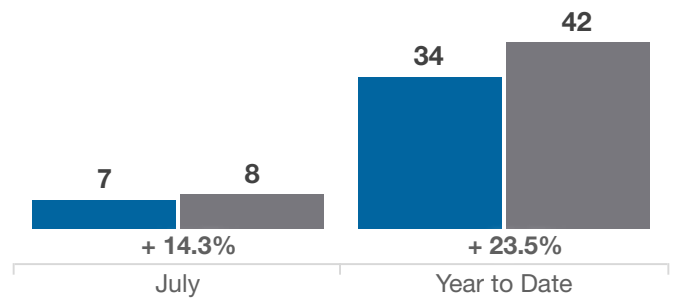
New Listings

■ 2020 ■ 2021



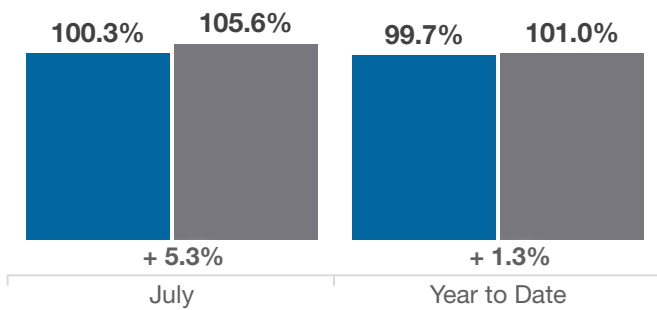
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

