

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



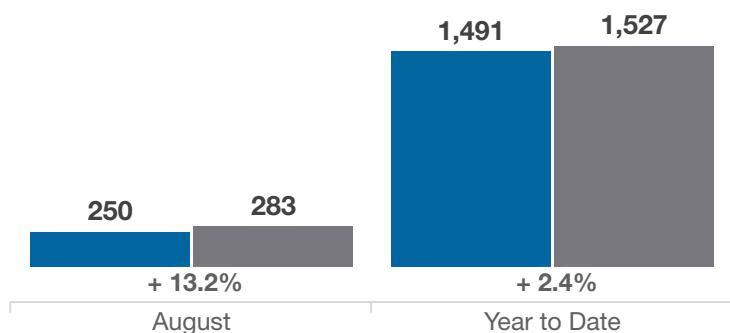
Fairfield County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	250	283	+ 13.2%	1,491	1,527	+ 2.4%
In Contracts	299	313	+ 4.7%	1,670	1,737	+ 4.0%
Average Sales Price*	\$256,792	\$306,964	+ 19.5%	\$248,692	\$291,318	+ 17.1%
Median Sales Price*	\$252,450	\$295,000	+ 16.9%	\$240,000	\$280,000	+ 16.7%
Average Price Per Square Foot*	\$128.28	\$156.20	+ 21.8%	\$125.74	\$148.93	+ 18.4%
Percent of Original List Price Received*	99.5%	102.8%	+ 3.3%	98.5%	102.5%	+ 4.1%
Percent of Last List Price Received*	100.0%	103.2%	+ 3.2%	99.6%	102.9%	+ 3.3%
Days on Market Until Sale	21	8	- 61.9%	32	14	- 56.3%
New Listings	259	291	+ 12.4%	1,662	1,880	+ 13.1%
Median List Price of New Listings	\$249,900	\$275,000	+ 10.0%	\$249,900	\$275,000	+ 10.0%
Median List Price at Time of Sale	\$250,000	\$284,900	+ 14.0%	\$239,900	\$269,900	+ 12.5%
Inventory of Homes for Sale	163	176	+ 8.0%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

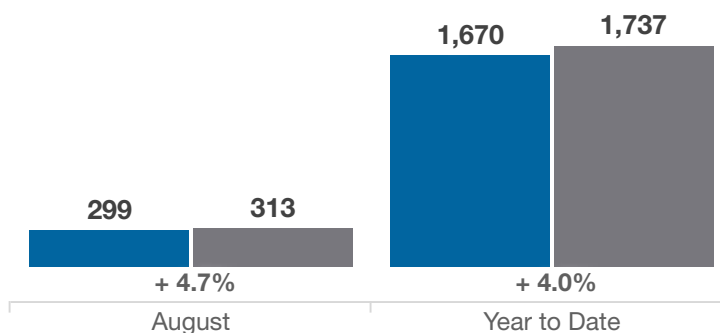
Closed Sales

■ 2020 ■ 2021



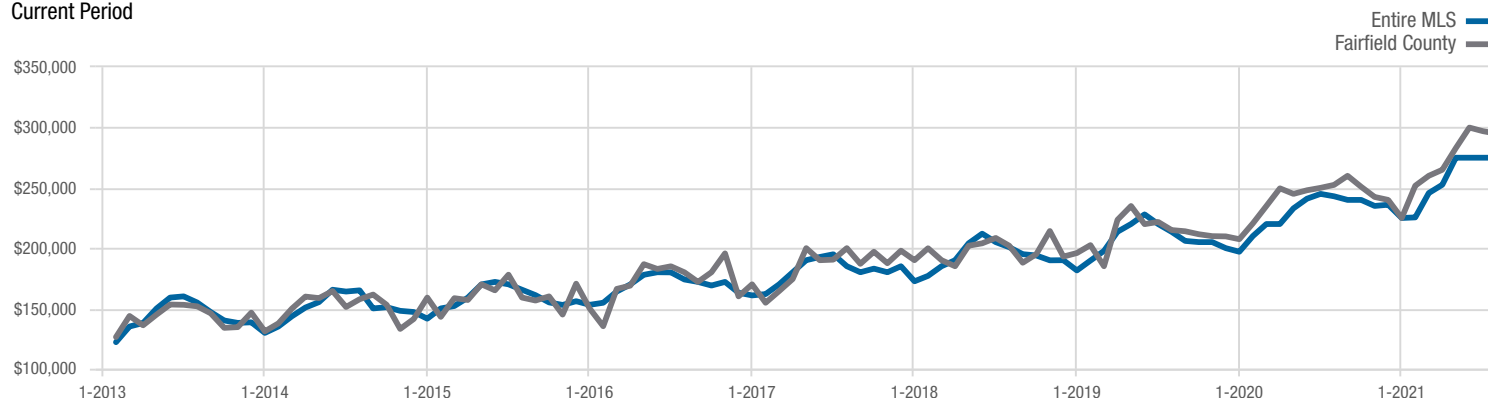
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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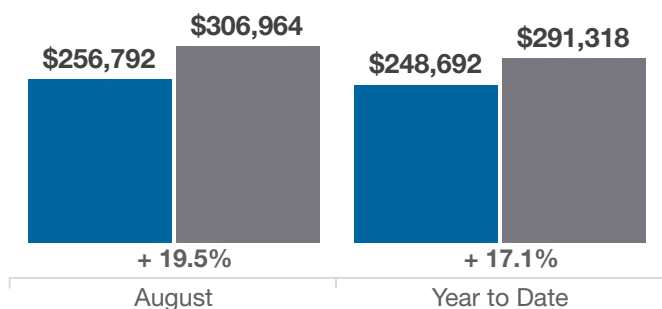
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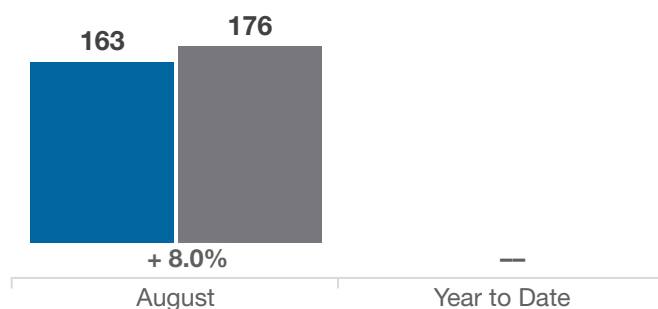
Average Sales Price

■ 2020 ■ 2021



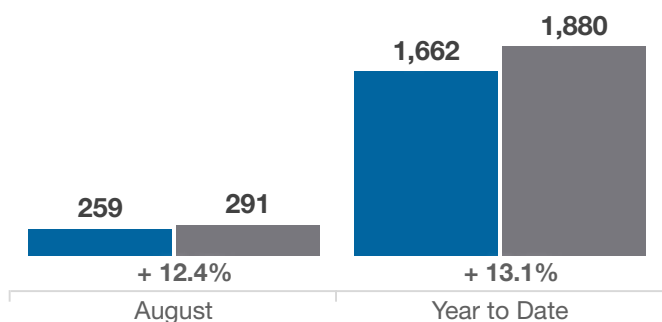
Inventory of Homes for Sale

■ 2020 ■ 2021



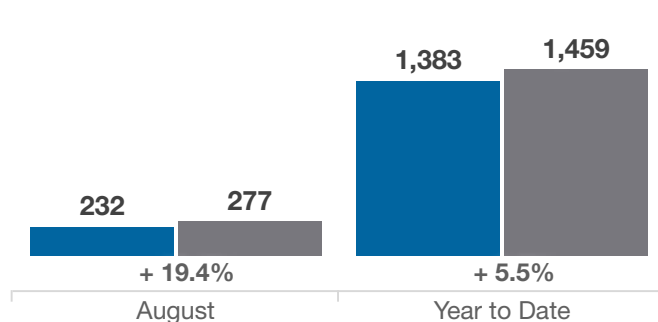
New Listings

■ 2020 ■ 2021



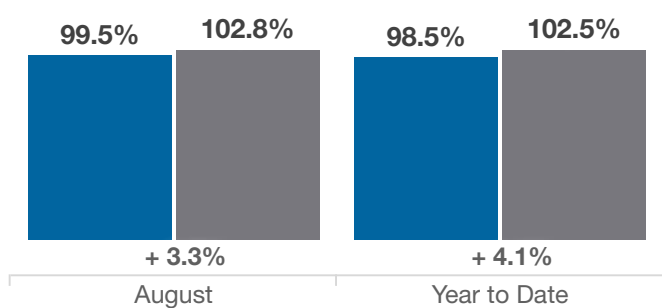
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

