

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

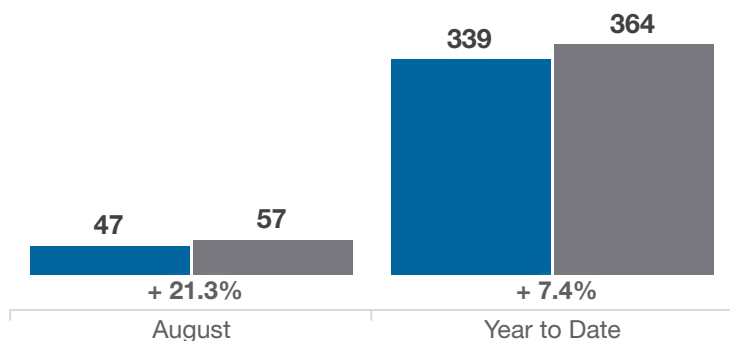
Franklin County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	47	57	+ 21.3%	339	364	+ 7.4%
In Contracts	52	57	+ 9.6%	371	406	+ 9.4%
Average Sales Price*	\$329,183	\$350,034	+ 6.3%	\$311,751	\$344,077	+ 10.4%
Median Sales Price*	\$315,000	\$326,500	+ 3.7%	\$307,000	\$329,950	+ 7.5%
Average Price Per Square Foot*	\$163.69	\$185.71	+ 13.5%	\$156.41	\$180.47	+ 15.4%
Percent of Original List Price Received*	101.3%	103.5%	+ 2.2%	100.0%	104.6%	+ 4.6%
Percent of Last List Price Received*	101.8%	103.5%	+ 1.7%	100.6%	104.4%	+ 3.8%
Days on Market Until Sale	15	6	- 60.0%	21	7	- 66.7%
New Listings	46	52	+ 13.0%	375	430	+ 14.7%
Median List Price of New Listings	\$282,450	\$344,500	+ 22.0%	\$299,900	\$325,000	+ 8.4%
Median List Price at Time of Sale	\$306,000	\$310,000	+ 1.3%	\$299,990	\$310,000	+ 3.3%
Inventory of Homes for Sale	21	22	+ 4.8%	—	—	—
Months Supply of Inventory	0.5	0.5	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

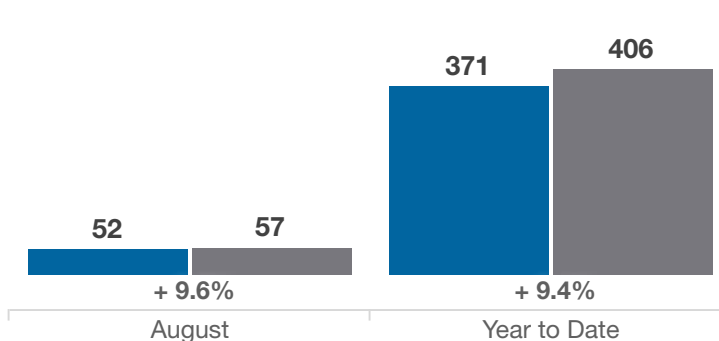
Closed Sales

■ 2020 ■ 2021



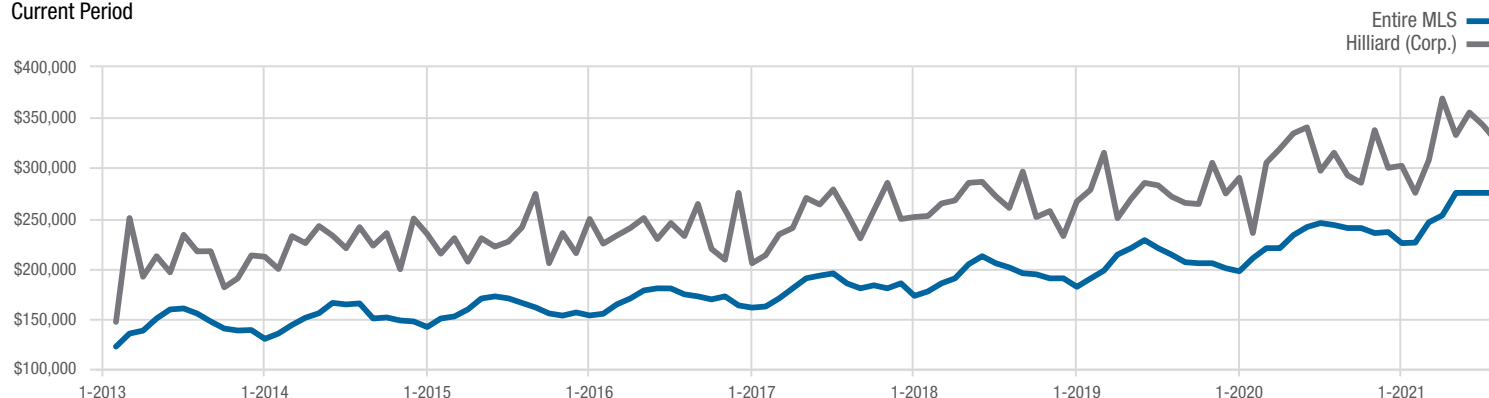
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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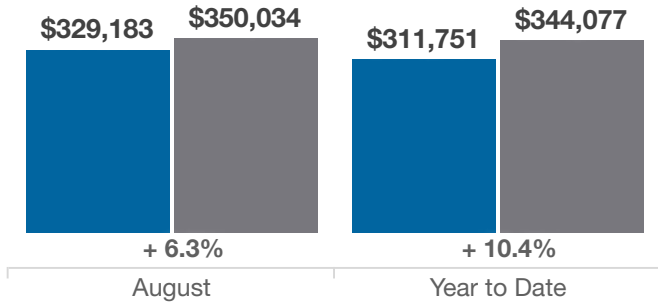


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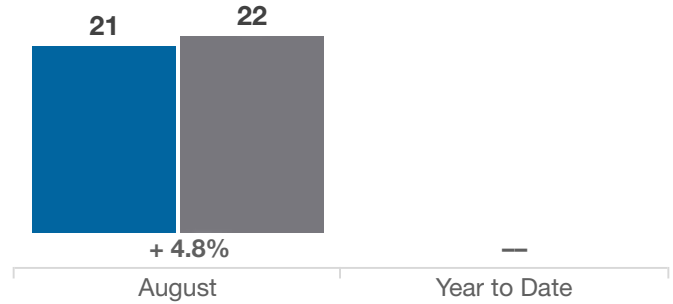
Average Sales Price

■ 2020 ■ 2021



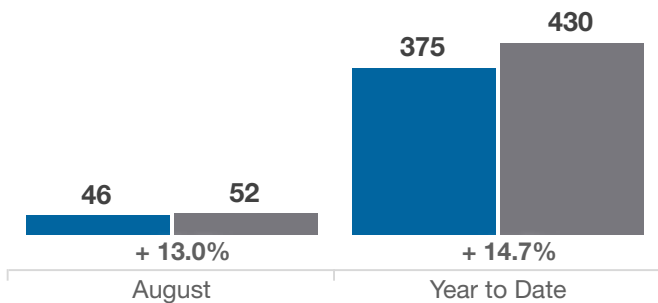
Inventory of Homes for Sale

■ 2020 ■ 2021



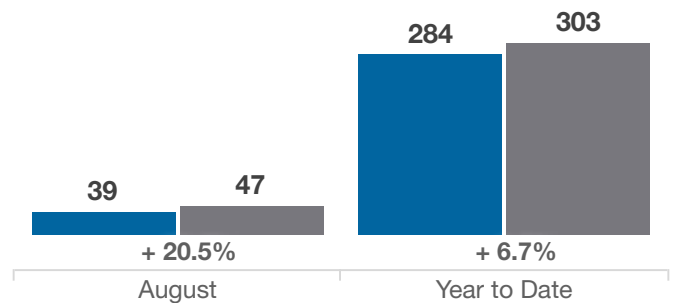
New Listings

■ 2020 ■ 2021



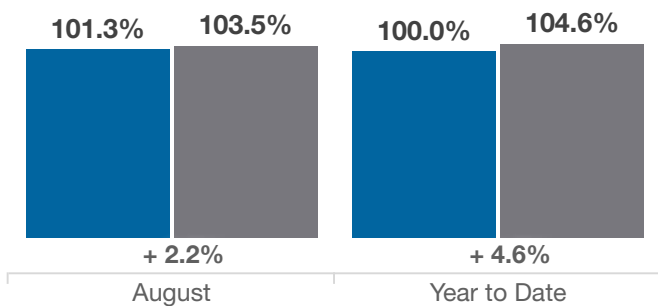
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

