

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

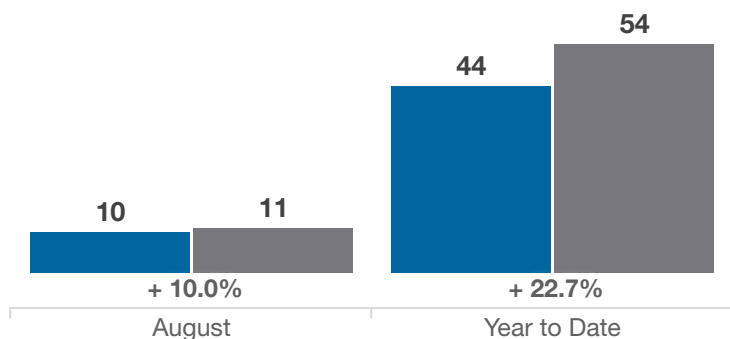
Madison County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	10	11	+ 10.0%	44	54	+ 22.7%
In Contracts	7	10	+ 42.9%	47	61	+ 29.8%
Average Sales Price*	\$192,940	\$260,891	+ 35.2%	\$222,240	\$249,018	+ 12.0%
Median Sales Price*	\$177,500	\$227,000	+ 27.9%	\$167,000	\$200,000	+ 19.8%
Average Price Per Square Foot*	\$143.26	\$155.11	+ 8.3%	\$132.88	\$151.98	+ 14.4%
Percent of Original List Price Received*	99.7%	98.7%	- 1.0%	99.7%	100.5%	+ 0.8%
Percent of Last List Price Received*	100.2%	103.1%	+ 2.9%	100.8%	102.2%	+ 1.4%
Days on Market Until Sale	15	10	- 33.3%	28	13	- 53.6%
New Listings	9	12	+ 33.3%	49	68	+ 38.8%
Median List Price of New Listings	\$170,000	\$192,500	+ 13.2%	\$169,900	\$195,000	+ 14.8%
Median List Price at Time of Sale	\$175,950	\$209,900	+ 19.3%	\$162,500	\$199,900	+ 23.0%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	0.7	1.0	+ 42.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

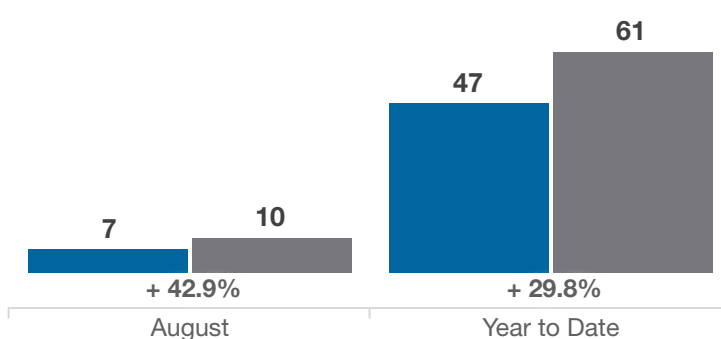
Closed Sales

■ 2020 ■ 2021



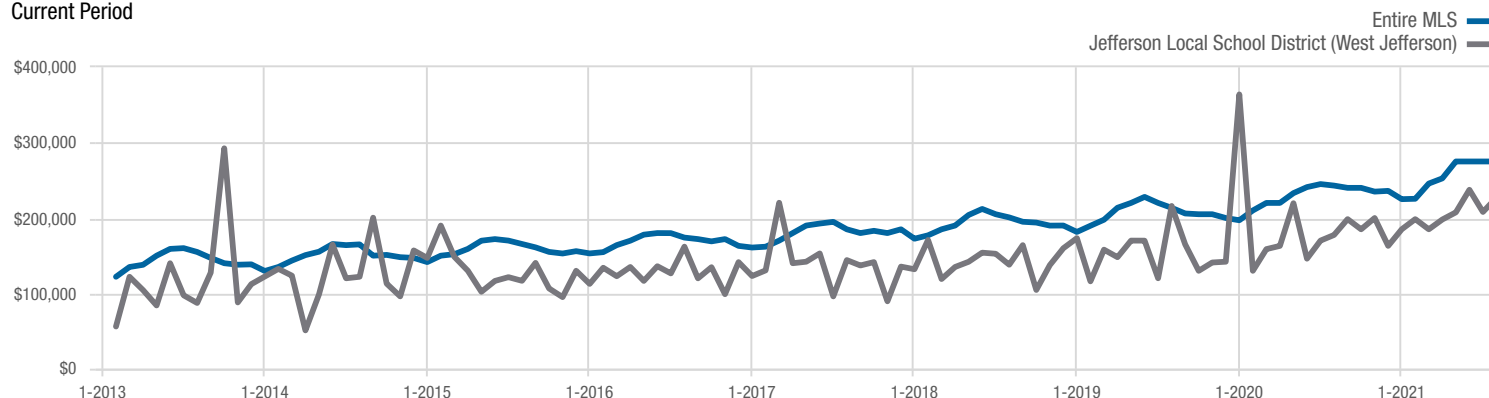
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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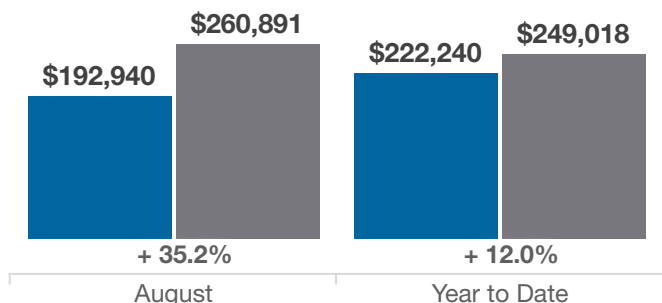


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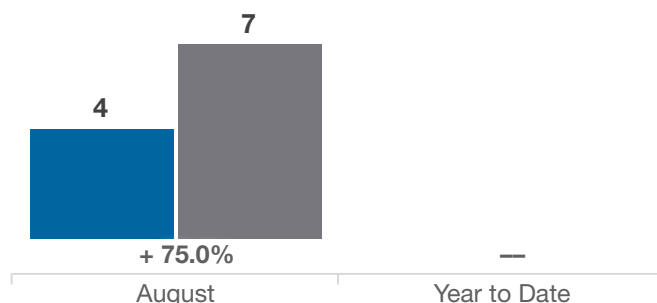
Average Sales Price

■ 2020 ■ 2021



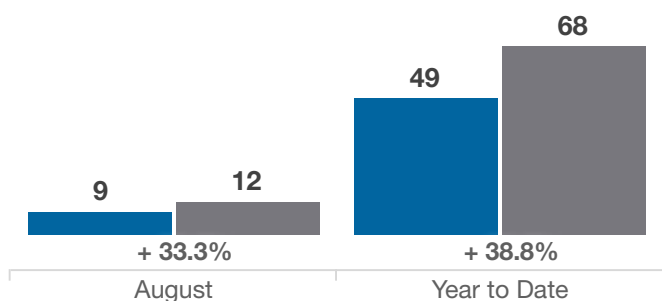
Inventory of Homes for Sale

■ 2020 ■ 2021



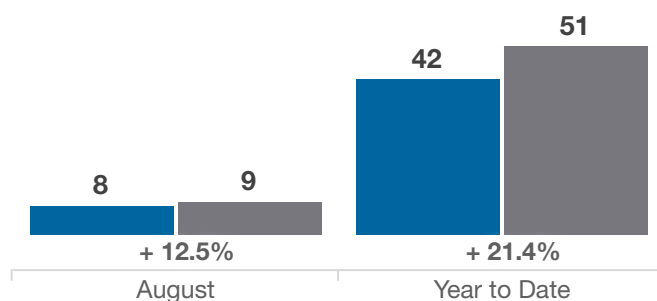
New Listings

■ 2020 ■ 2021



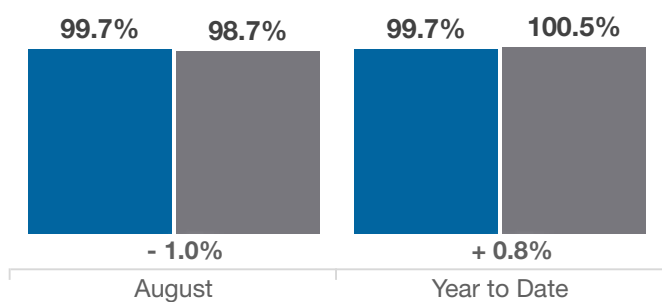
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

