

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



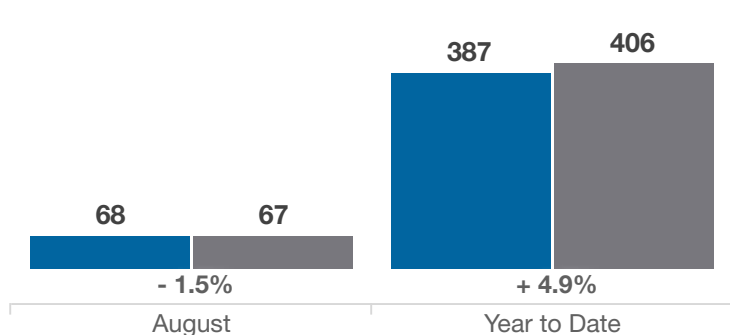
Knox County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	68	67	- 1.5%	387	406	+ 4.9%
In Contracts	82	69	- 15.9%	442	427	- 3.4%
Average Sales Price*	\$215,715	\$222,315	+ 3.1%	\$211,219	\$238,141	+ 12.7%
Median Sales Price*	\$174,250	\$207,000	+ 18.8%	\$180,000	\$197,000	+ 9.4%
Average Price Per Square Foot*	\$124.99	\$148.47	+ 18.8%	\$127.20	\$143.56	+ 12.9%
Percent of Original List Price Received*	98.4%	102.3%	+ 4.0%	97.1%	100.7%	+ 3.7%
Percent of Last List Price Received*	99.6%	102.6%	+ 3.0%	98.9%	101.4%	+ 2.5%
Days on Market Until Sale	37	10	- 73.0%	42	17	- 59.5%
New Listings	62	74	+ 19.4%	445	478	+ 7.4%
Median List Price of New Listings	\$199,900	\$249,950	+ 25.0%	\$184,500	\$210,000	+ 13.8%
Median List Price at Time of Sale	\$169,900	\$200,000	+ 17.7%	\$180,000	\$187,000	+ 3.9%
Inventory of Homes for Sale	45	57	+ 26.7%	—	—	—
Months Supply of Inventory	0.9	1.1	+ 22.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

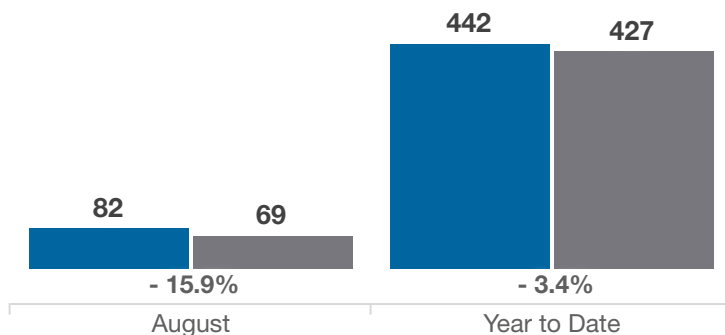
Closed Sales

■ 2020 ■ 2021



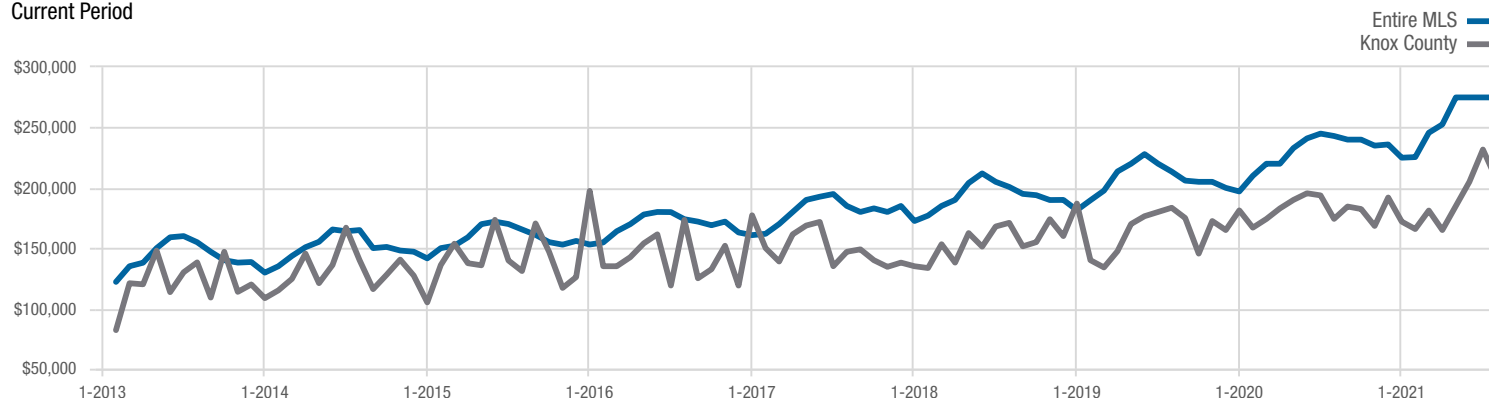
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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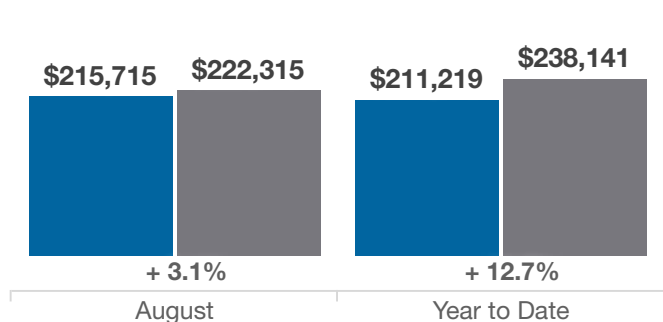
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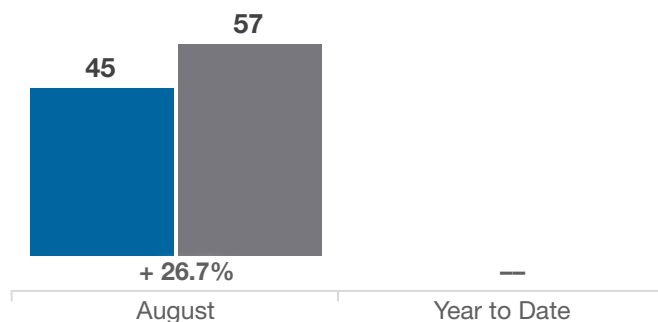
Average Sales Price

■ 2020 ■ 2021



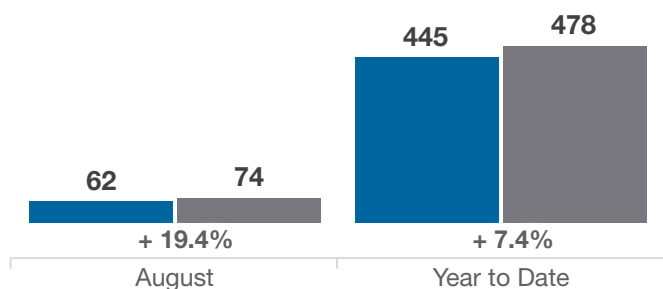
Inventory of Homes for Sale

■ 2020 ■ 2021



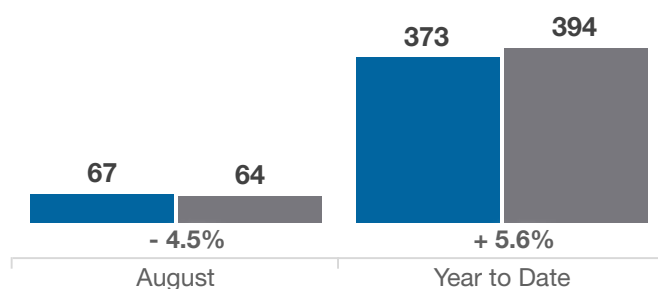
New Listings

■ 2020 ■ 2021



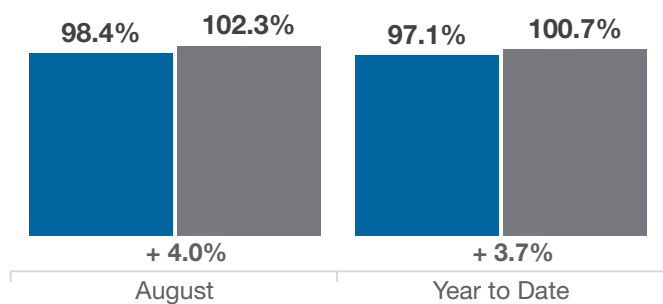
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

