

# Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

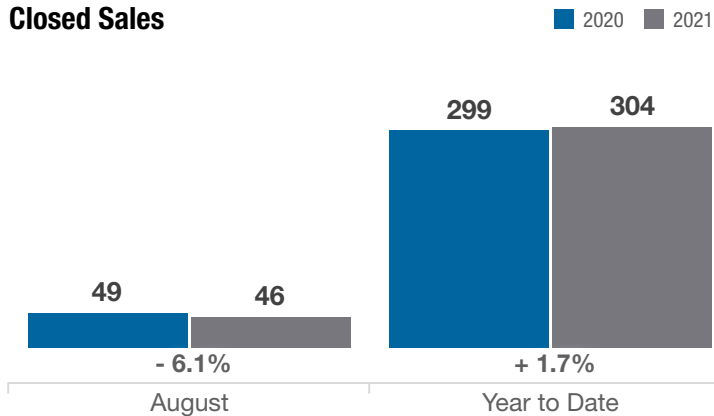


## Madison County

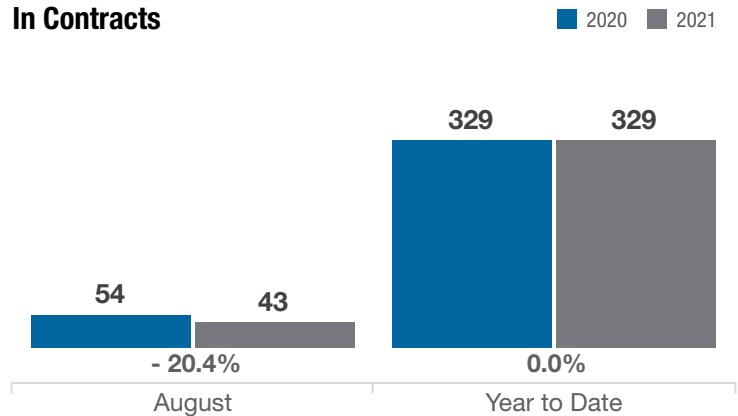
Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	49	46	- 6.1%	299	304	+ 1.7%
In Contracts	54	43	- 20.4%	329	329	0.0%
Average Sales Price*	\$238,101	\$277,173	+ 16.4%	\$218,317	\$267,967	+ 22.7%
Median Sales Price*	\$192,500	\$262,500	+ 36.4%	\$189,900	\$239,908	+ 26.3%
Average Price Per Square Foot*	\$142.60	\$149.82	+ 5.1%	\$127.98	\$147.74	+ 15.4%
Percent of Original List Price Received*	98.9%	96.8%	- 2.1%	97.4%	100.1%	+ 2.8%
Percent of Last List Price Received*	99.3%	100.5%	+ 1.2%	98.8%	101.4%	+ 2.6%
Days on Market Until Sale	25	15	- 40.0%	35	13	- 62.9%
New Listings	56	48	- 14.3%	332	360	+ 8.4%
Median List Price of New Listings	\$196,750	\$197,000	+ 0.1%	\$192,000	\$239,450	+ 24.7%
Median List Price at Time of Sale	\$194,900	\$250,000	+ 28.3%	\$190,000	\$239,250	+ 25.9%
Inventory of Homes for Sale	40	46	+ 15.0%	—	—	—
Months Supply of Inventory	1.0	1.2	+ 20.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

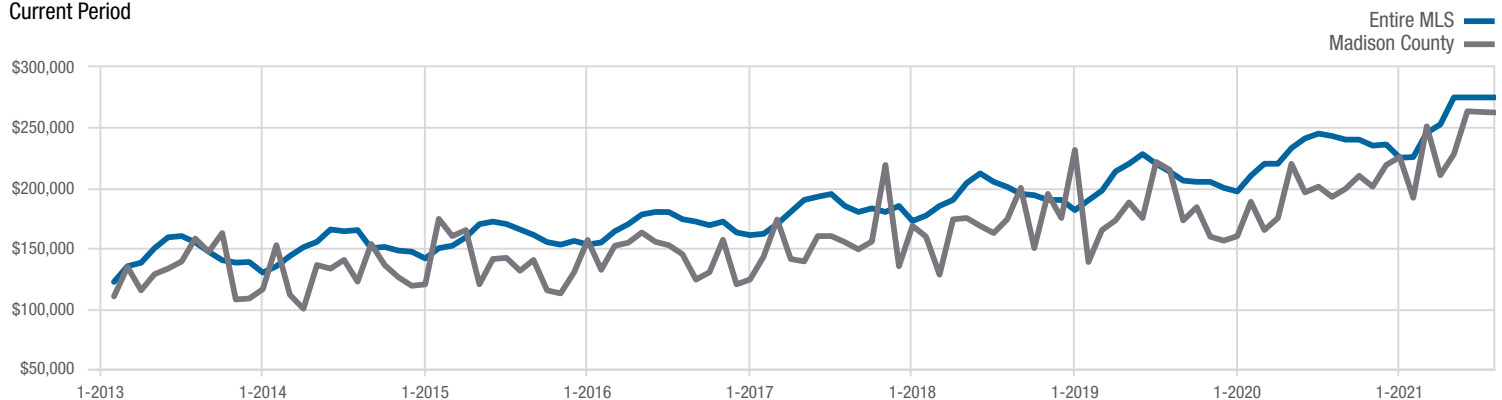


### In Contracts



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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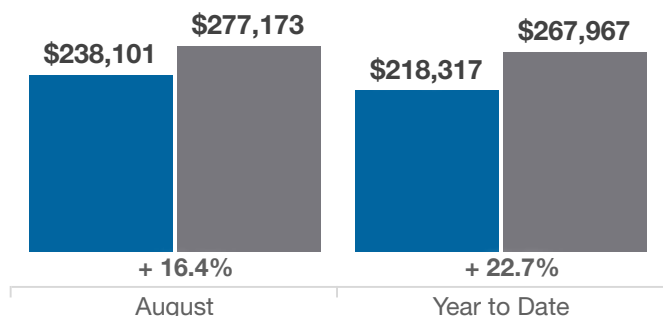
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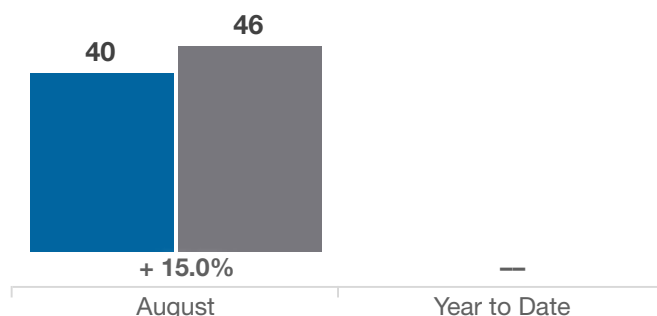
### Average Sales Price

■ 2020 ■ 2021



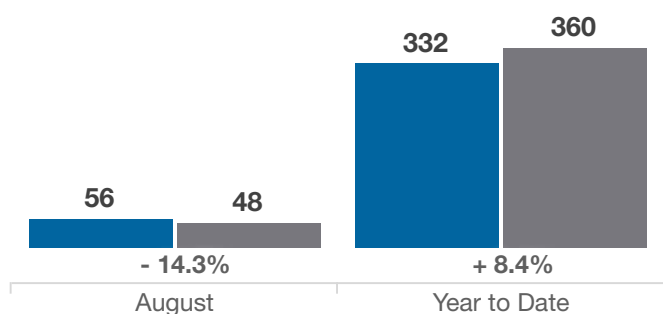
### Inventory of Homes for Sale

■ 2020 ■ 2021



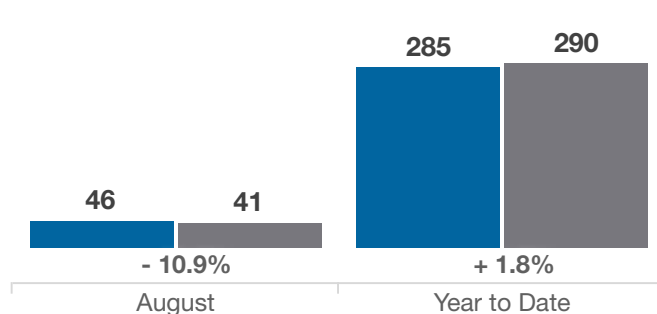
### New Listings

■ 2020 ■ 2021



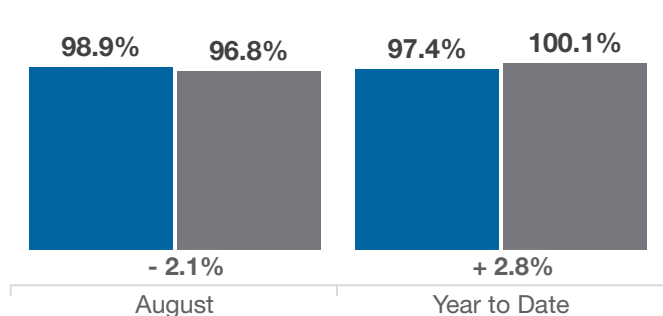
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

