

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion City

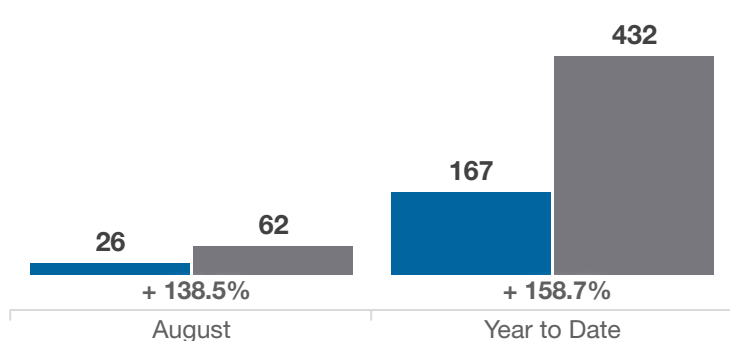
Marion County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	26	62	+ 138.5%	167	432	+ 158.7%
In Contracts	38	64	+ 68.4%	178	459	+ 157.9%
Average Sales Price*	\$126,825	\$154,042	+ 21.5%	\$130,314	\$160,570	+ 23.2%
Median Sales Price*	\$108,000	\$135,000	+ 25.0%	\$117,950	\$142,000	+ 20.4%
Average Price Per Square Foot*	\$74.15	\$99.47	+ 34.1%	\$75.05	\$99.35	+ 32.4%
Percent of Original List Price Received*	95.2%	100.4%	+ 5.5%	93.7%	100.7%	+ 7.5%
Percent of Last List Price Received*	97.6%	101.5%	+ 4.0%	95.3%	100.7%	+ 5.7%
Days on Market Until Sale	37	11	- 70.3%	42	34	- 19.0%
New Listings	37	68	+ 83.8%	212	539	+ 154.2%
Median List Price of New Listings	\$129,900	\$129,950	+ 0.0%	\$125,000	\$131,450	+ 5.2%
Median List Price at Time of Sale	\$108,400	\$134,900	+ 24.4%	\$119,450	\$139,900	+ 17.1%
Inventory of Homes for Sale	29	451	+ 1,455.2%	—	—	—
Months Supply of Inventory	1.2	7.7	+ 541.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

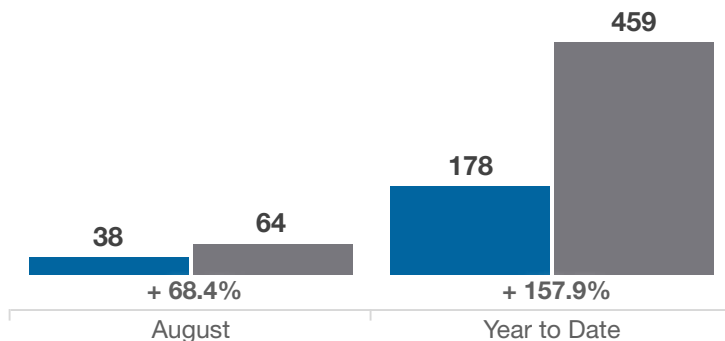
Closed Sales

■ 2020 ■ 2021



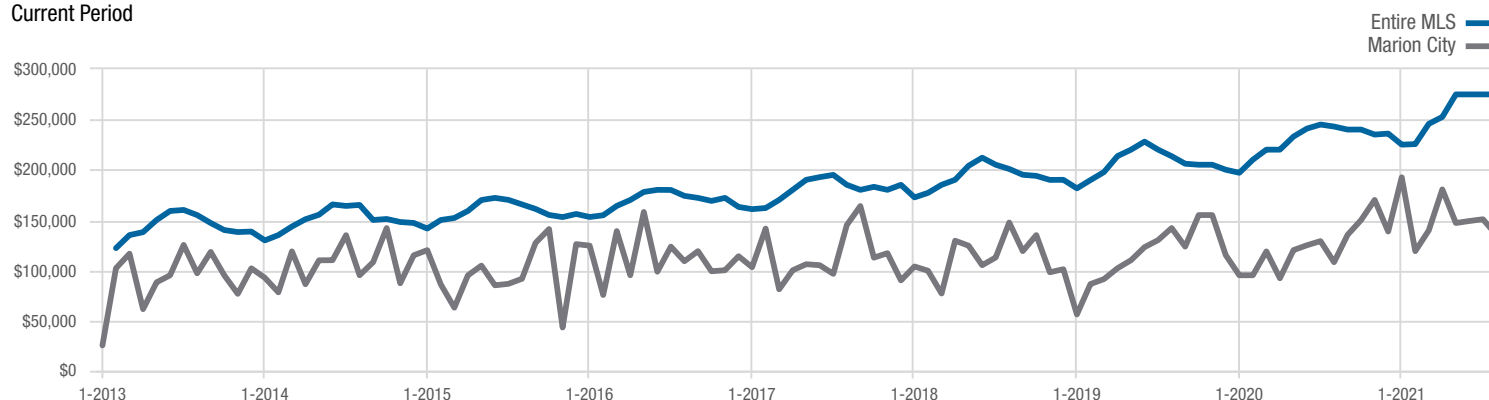
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

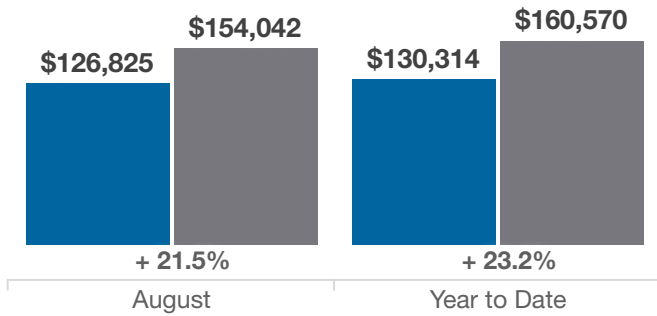


Marion City

Marion County

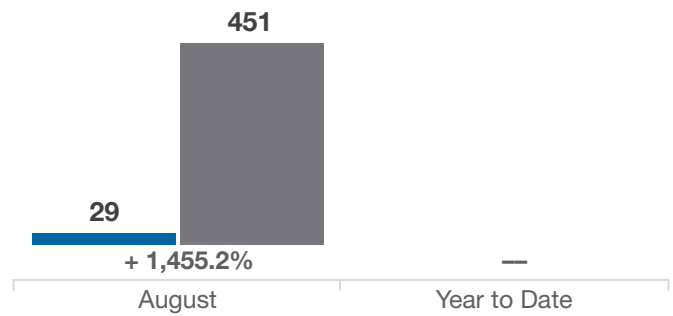
Average Sales Price

■ 2020 ■ 2021



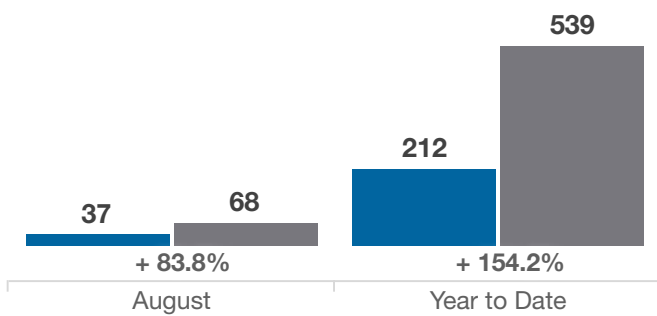
Inventory of Homes for Sale

■ 2020 ■ 2021



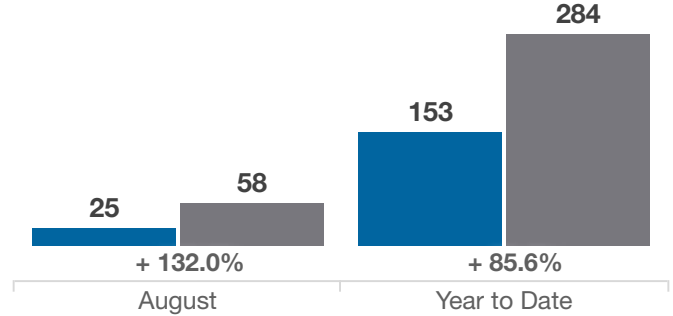
New Listings

■ 2020 ■ 2021



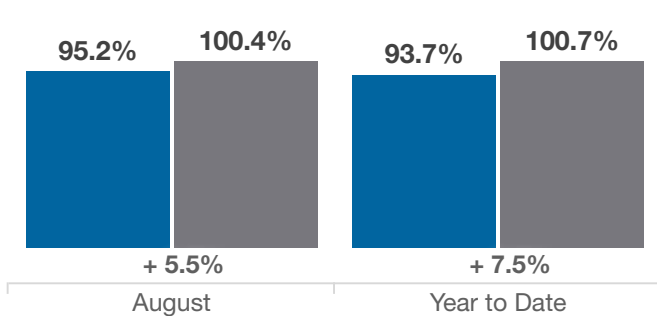
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

