

Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

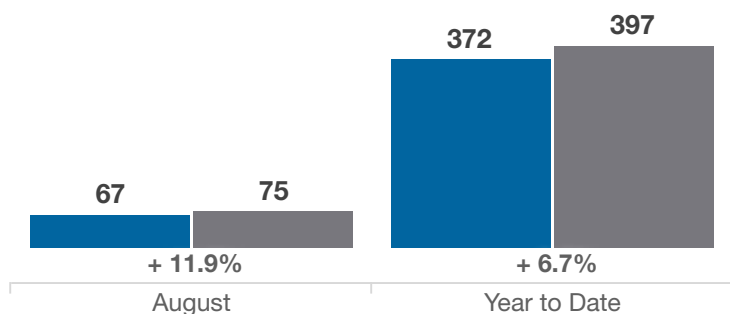
Franklin and Delaware Counties

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	67	75	+ 11.9%	372	397	+ 6.7%
In Contracts	77	72	- 6.5%	421	443	+ 5.2%
Average Sales Price*	\$299,604	\$353,233	+ 17.9%	\$303,687	\$341,322	+ 12.4%
Median Sales Price*	\$300,000	\$357,000	+ 19.0%	\$305,000	\$345,000	+ 13.1%
Average Price Per Square Foot*	\$157.82	\$177.31	+ 12.3%	\$152.45	\$176.17	+ 15.6%
Percent of Original List Price Received*	101.1%	104.0%	+ 2.9%	100.1%	104.6%	+ 4.5%
Percent of Last List Price Received*	101.5%	104.5%	+ 3.0%	100.7%	105.0%	+ 4.3%
Days on Market Until Sale	10	7	- 30.0%	17	9	- 47.1%
New Listings	61	50	- 18.0%	431	466	+ 8.1%
Median List Price of New Listings	\$299,900	\$312,500	+ 4.2%	\$299,900	\$329,900	+ 10.0%
Median List Price at Time of Sale	\$299,900	\$349,900	+ 16.7%	\$299,900	\$325,000	+ 8.4%
Inventory of Homes for Sale	28	23	- 17.9%	—	—	—
Months Supply of Inventory	0.6	0.5	- 16.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

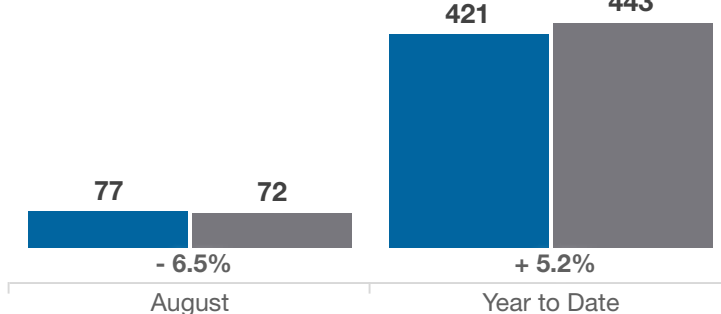
Closed Sales

■ 2020 ■ 2021



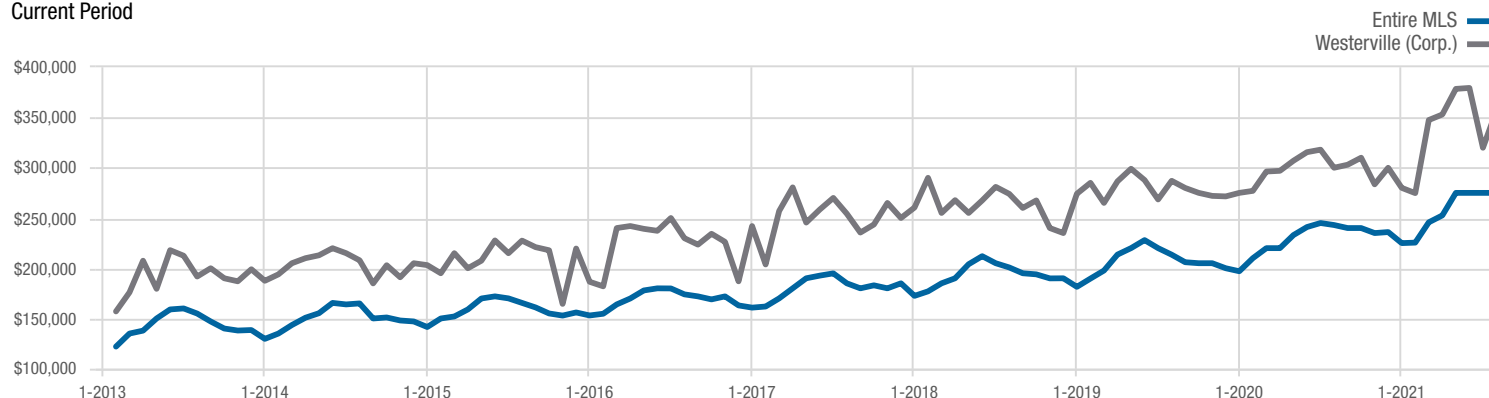
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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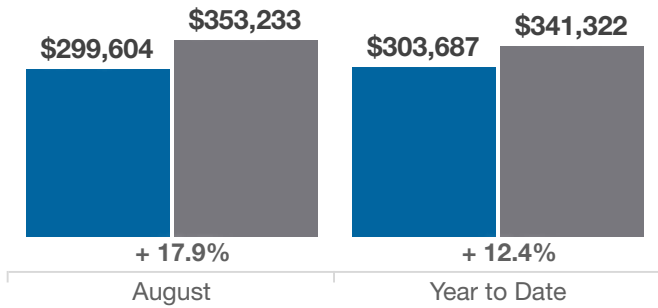


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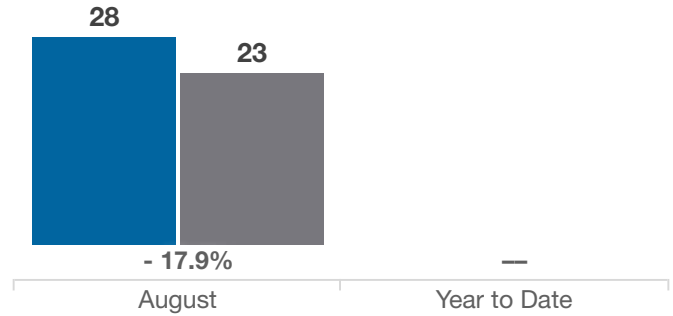
Average Sales Price

■ 2020 ■ 2021



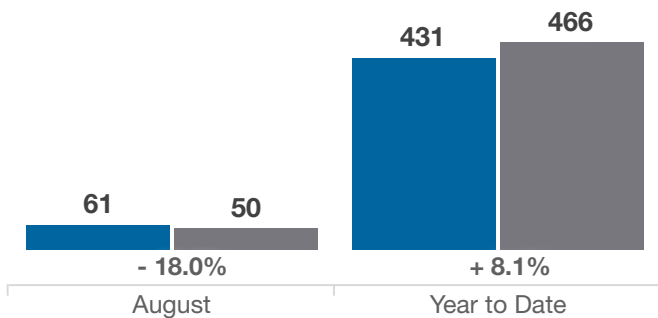
Inventory of Homes for Sale

■ 2020 ■ 2021



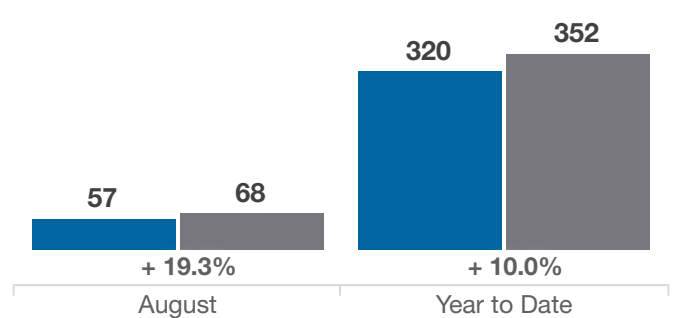
New Listings

■ 2020 ■ 2021



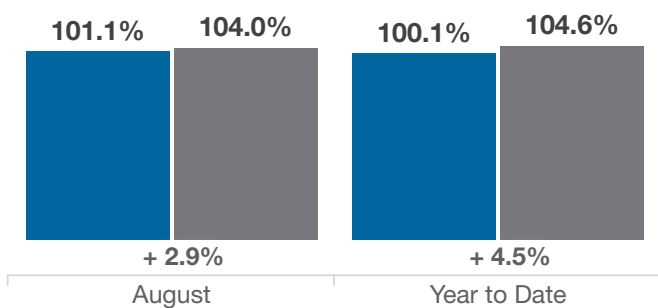
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

