

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



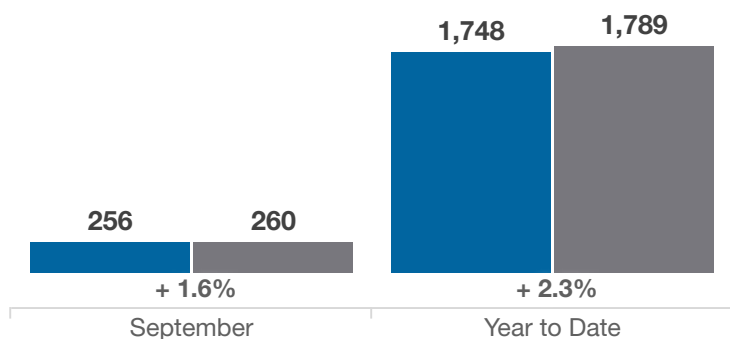
Fairfield County

Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Closed Sales	256	260	+ 1.6%	1,748	1,789	+ 2.3%
In Contracts	254	245	- 3.5%	1,892	1,954	+ 3.3%
Average Sales Price*	\$268,359	\$291,830	+ 8.7%	\$251,588	\$291,262	+ 15.8%
Median Sales Price*	\$260,000	\$290,000	+ 11.5%	\$244,900	\$280,000	+ 14.3%
Average Price Per Square Foot*	\$140.11	\$151.51	+ 8.1%	\$127.83	\$149.30	+ 16.8%
Percent of Original List Price Received*	100.1%	100.7%	+ 0.6%	98.8%	102.2%	+ 3.4%
Percent of Last List Price Received*	100.4%	101.5%	+ 1.1%	99.7%	102.7%	+ 3.0%
Days on Market Until Sale	20	13	- 35.0%	30	14	- 53.3%
New Listings	226	221	- 2.2%	1,889	2,102	+ 11.3%
Median List Price of New Listings	\$229,999	\$299,900	+ 30.4%	\$245,450	\$278,000	+ 13.3%
Median List Price at Time of Sale	\$250,000	\$279,900	+ 12.0%	\$244,900	\$270,000	+ 10.2%
Inventory of Homes for Sale	147	160	+ 8.8%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

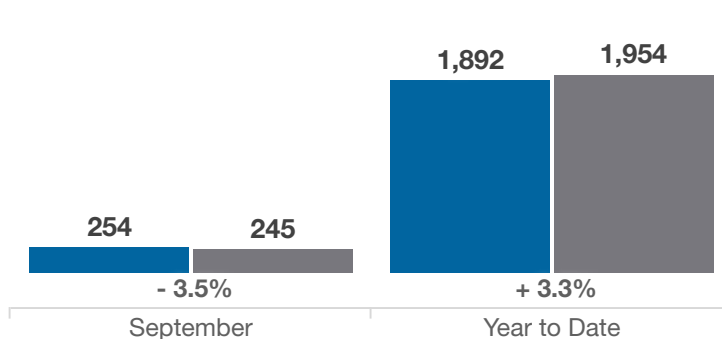
Closed Sales

■ 2020 ■ 2021



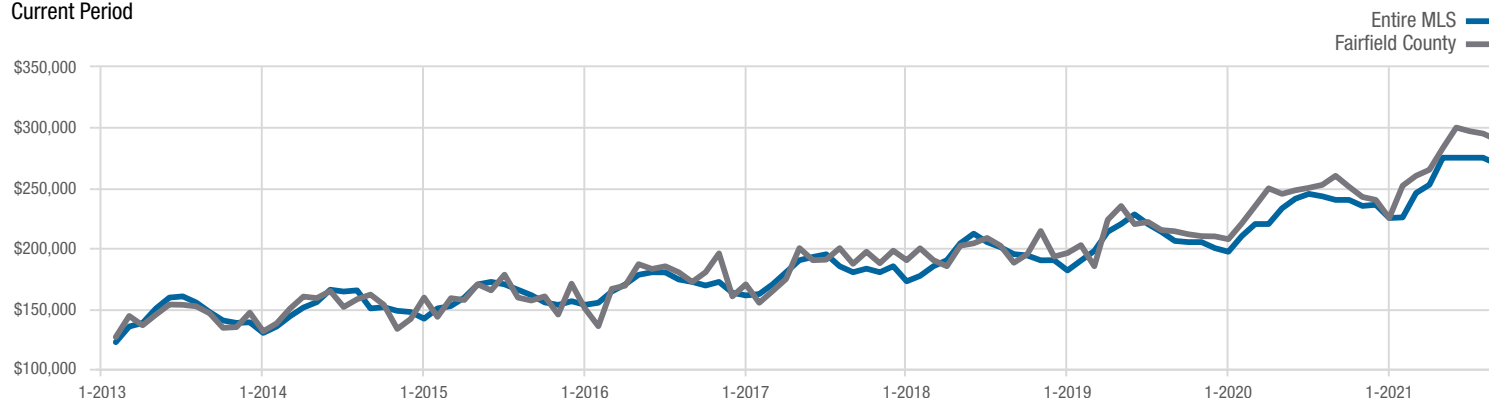
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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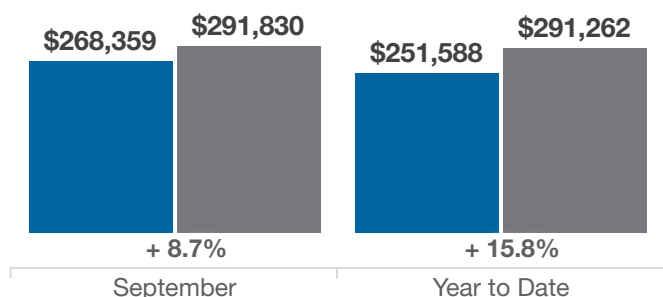
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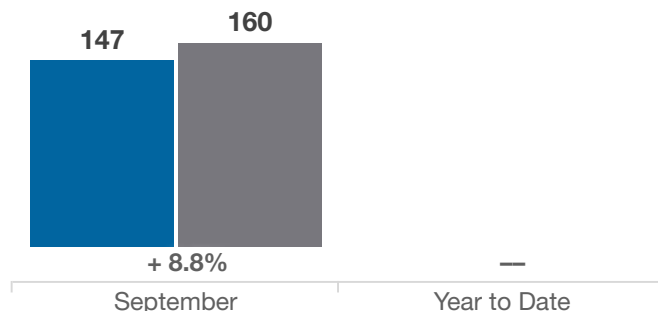
Average Sales Price

■ 2020 ■ 2021



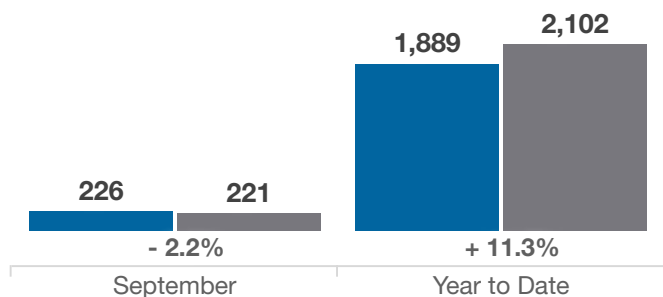
Inventory of Homes for Sale

■ 2020 ■ 2021



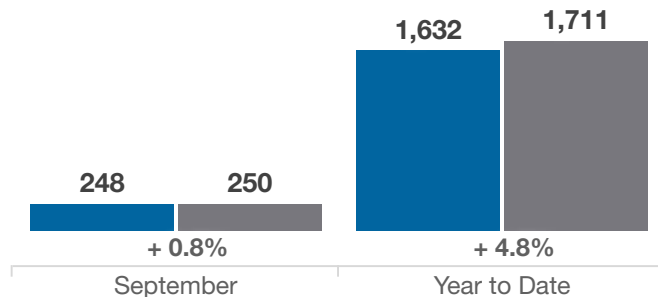
New Listings

■ 2020 ■ 2021



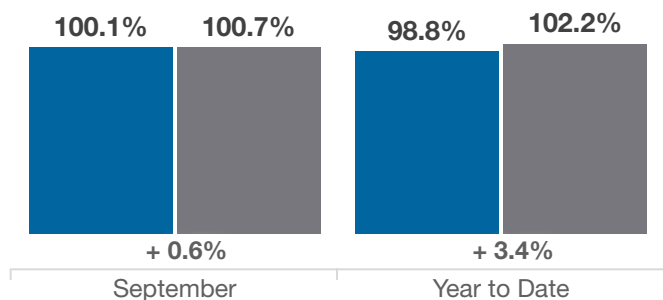
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

