

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

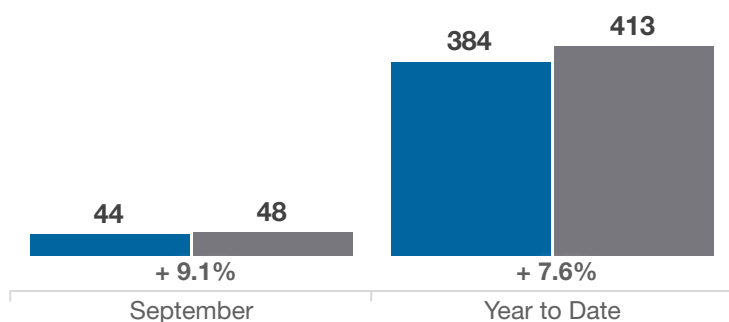
Franklin County

Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Closed Sales	44	48	+ 9.1%	384	413	+ 7.6%
In Contracts	52	40	- 23.1%	411	441	+ 7.3%
Average Sales Price*	\$300,749	\$369,465	+ 22.8%	\$310,394	\$346,727	+ 11.7%
Median Sales Price*	\$292,500	\$377,500	+ 29.1%	\$305,000	\$336,000	+ 10.2%
Average Price Per Square Foot*	\$162.20	\$185.35	+ 14.3%	\$157.15	\$181.16	+ 15.3%
Percent of Original List Price Received*	102.9%	104.8%	+ 1.8%	100.3%	104.6%	+ 4.3%
Percent of Last List Price Received*	103.2%	105.4%	+ 2.1%	100.9%	104.6%	+ 3.7%
Days on Market Until Sale	8	6	- 25.0%	19	7	- 63.2%
New Listings	47	38	- 19.1%	422	468	+ 10.9%
Median List Price of New Listings	\$294,700	\$346,950	+ 17.7%	\$299,900	\$325,000	+ 8.4%
Median List Price at Time of Sale	\$277,450	\$349,950	+ 26.1%	\$299,900	\$315,000	+ 5.0%
Inventory of Homes for Sale	23	20	- 13.0%	—	—	—
Months Supply of Inventory	0.5	0.4	- 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

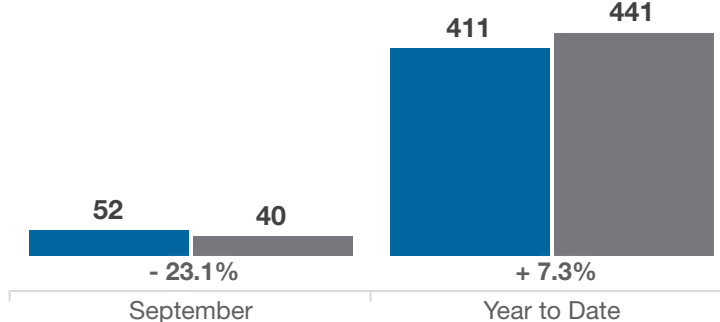
Closed Sales

■ 2020 ■ 2021



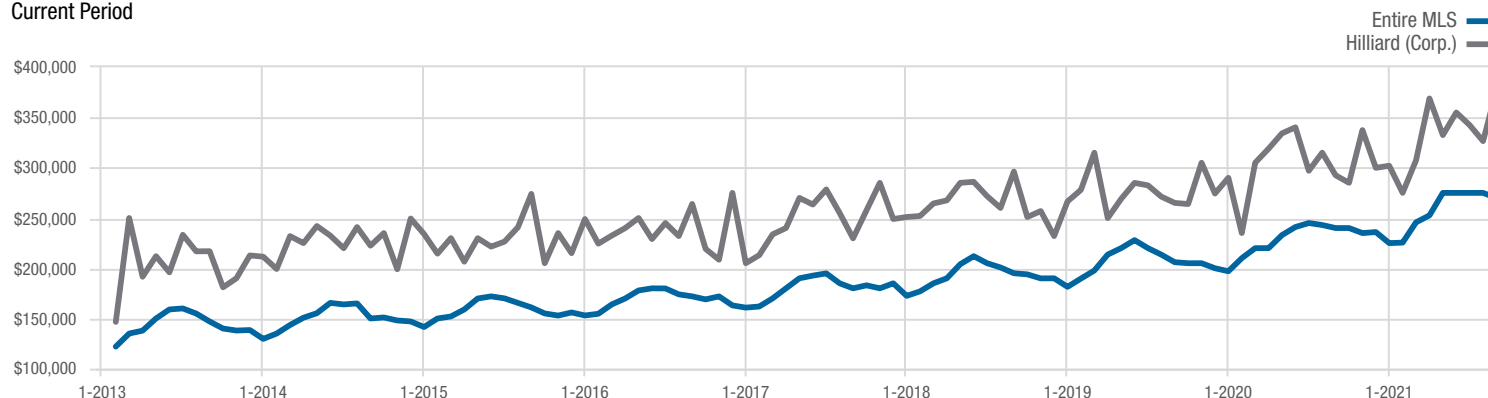
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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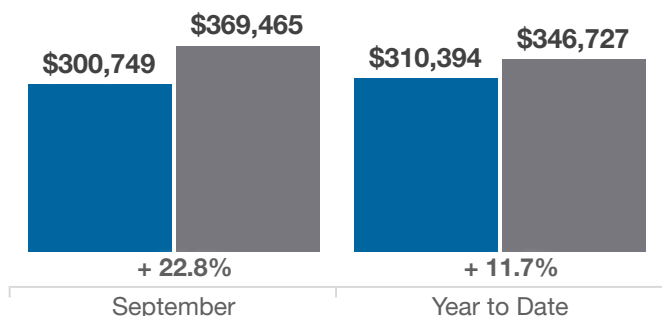


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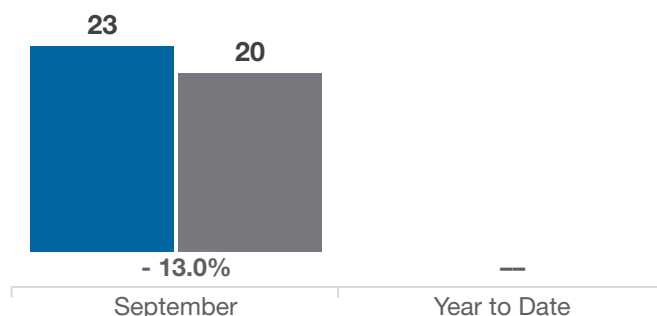
Average Sales Price

■ 2020 ■ 2021



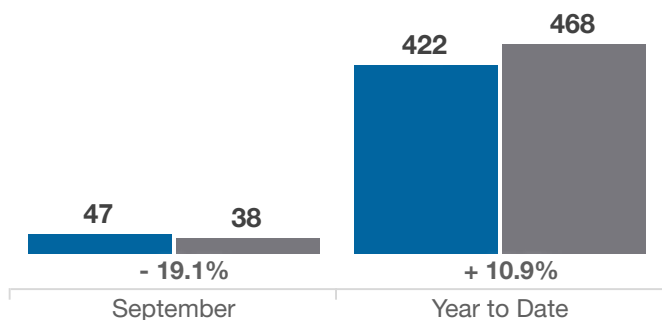
Inventory of Homes for Sale

■ 2020 ■ 2021



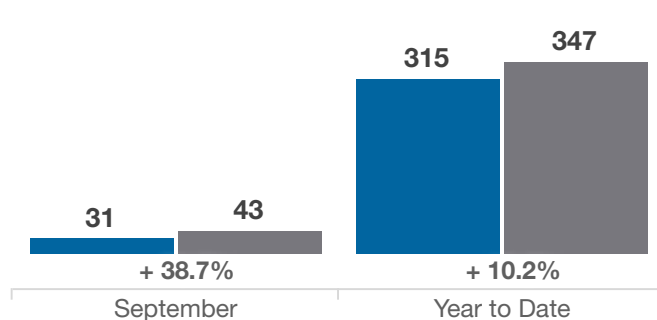
New Listings

■ 2020 ■ 2021



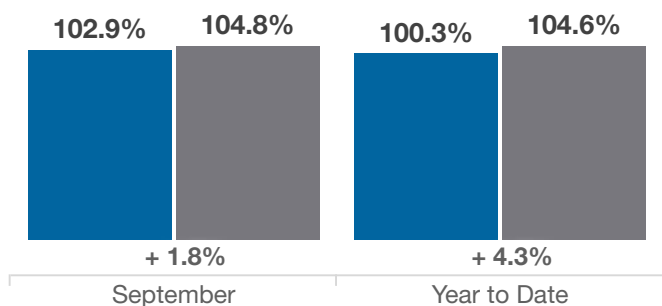
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

