

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



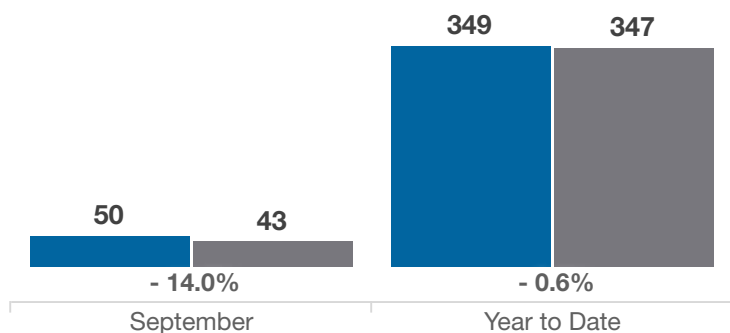
Madison County

Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Closed Sales	50	43	- 14.0%	349	347	- 0.6%
In Contracts	61	58	- 4.9%	387	383	- 1.0%
Average Sales Price*	\$239,900	\$245,385	+ 2.3%	\$221,303	\$265,168	+ 19.8%
Median Sales Price*	\$199,250	\$230,000	+ 15.4%	\$190,000	\$238,000	+ 25.3%
Average Price Per Square Foot*	\$136.56	\$151.05	+ 10.6%	\$129.15	\$148.15	+ 14.7%
Percent of Original List Price Received*	100.8%	96.8%	- 4.0%	97.9%	99.7%	+ 1.8%
Percent of Last List Price Received*	99.8%	98.6%	- 1.2%	98.9%	101.0%	+ 2.1%
Days on Market Until Sale	13	16	+ 23.1%	32	14	- 56.3%
New Listings	49	66	+ 34.7%	381	426	+ 11.8%
Median List Price of New Listings	\$217,500	\$234,250	+ 7.7%	\$195,000	\$238,000	+ 22.1%
Median List Price at Time of Sale	\$196,750	\$234,900	+ 19.4%	\$191,500	\$236,000	+ 23.2%
Inventory of Homes for Sale	26	52	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	1.3	+ 116.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

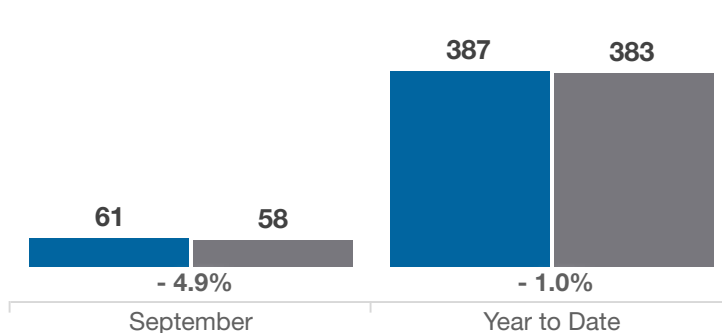
Closed Sales

■ 2020 ■ 2021



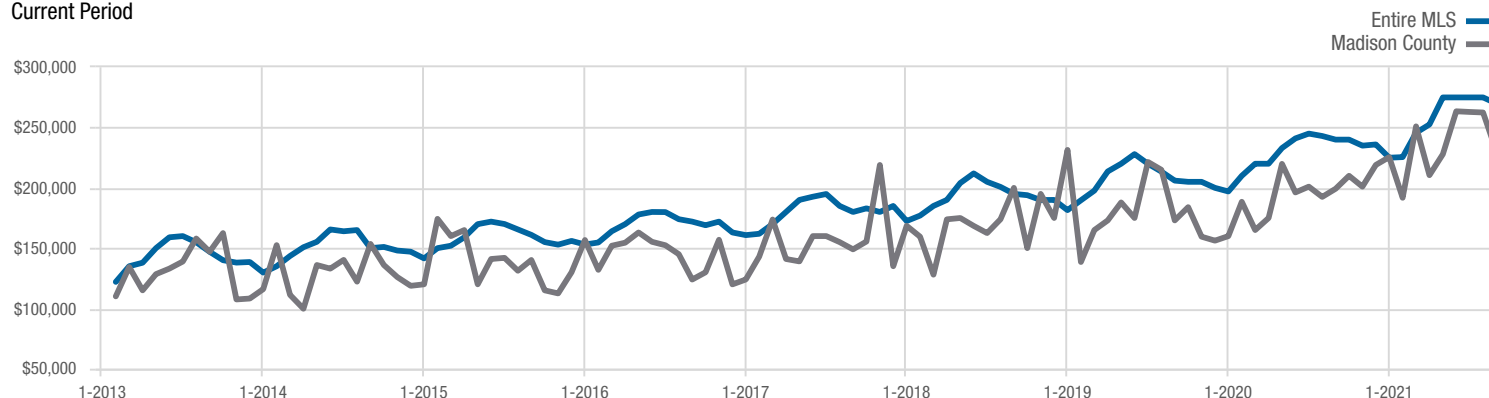
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – September 2021

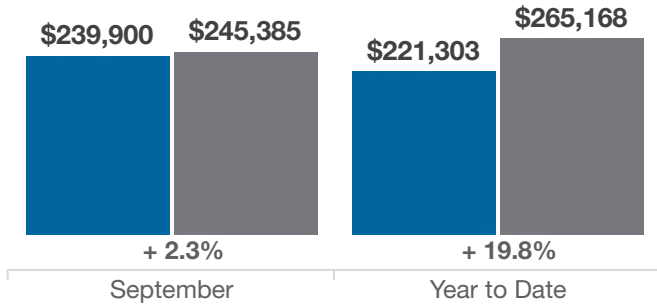
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Madison County

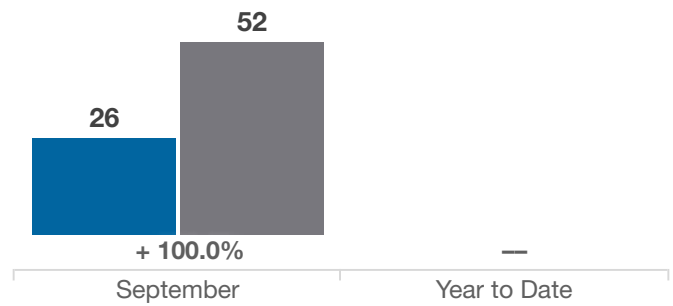
Average Sales Price

■ 2020 ■ 2021



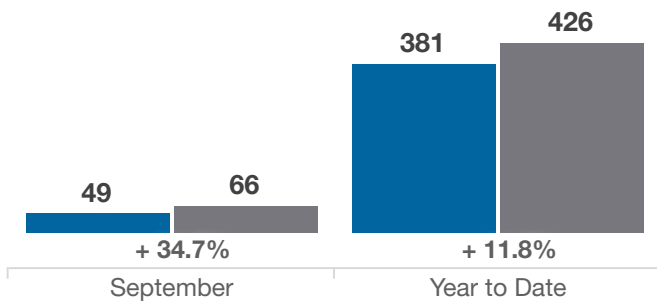
Inventory of Homes for Sale

■ 2020 ■ 2021



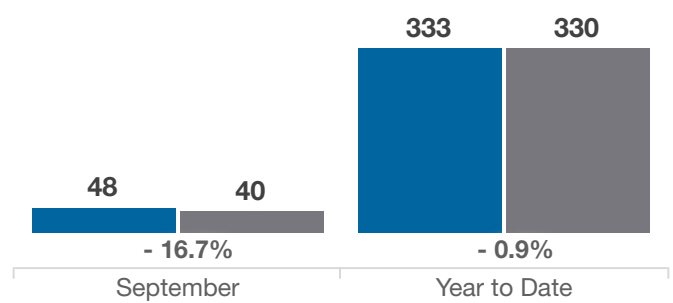
New Listings

■ 2020 ■ 2021



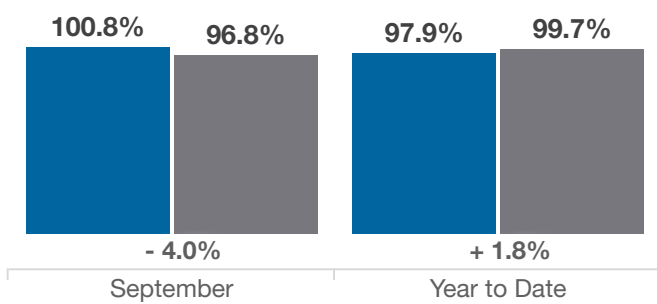
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

