

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



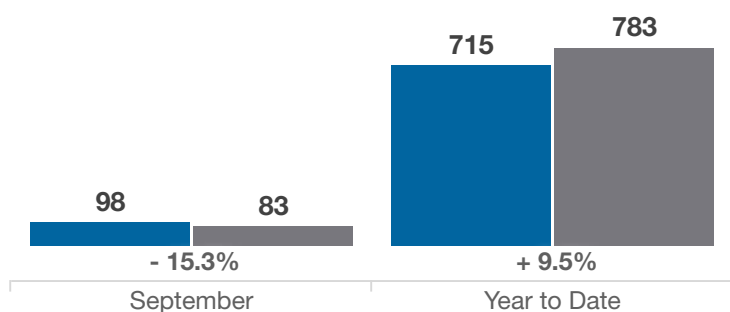
Union County

Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Closed Sales	98	83	- 15.3%	715	783	+ 9.5%
In Contracts	98	107	+ 9.2%	768	854	+ 11.2%
Average Sales Price*	\$334,326	\$369,615	+ 10.6%	\$324,905	\$390,228	+ 20.1%
Median Sales Price*	\$278,800	\$347,500	+ 24.6%	\$273,950	\$339,990	+ 24.1%
Average Price Per Square Foot*	\$141.98	\$168.29	+ 18.5%	\$140.03	\$166.29	+ 18.8%
Percent of Original List Price Received*	100.0%	100.4%	+ 0.4%	97.9%	101.8%	+ 4.0%
Percent of Last List Price Received*	101.2%	100.7%	- 0.5%	99.1%	102.2%	+ 3.1%
Days on Market Until Sale	26	12	- 53.8%	39	18	- 53.8%
New Listings	91	95	+ 4.4%	802	900	+ 12.2%
Median List Price of New Listings	\$289,000	\$295,000	+ 2.1%	\$297,945	\$346,396	+ 16.3%
Median List Price at Time of Sale	\$279,450	\$338,900	+ 21.3%	\$274,995	\$329,900	+ 20.0%
Inventory of Homes for Sale	109	77	- 29.4%	—	—	—
Months Supply of Inventory	1.4	0.8	- 42.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

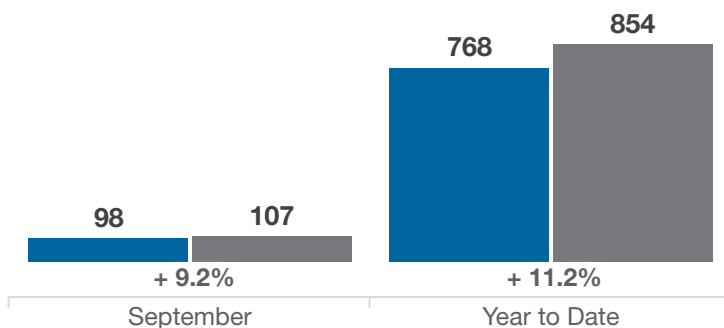
Closed Sales

■ 2020 ■ 2021



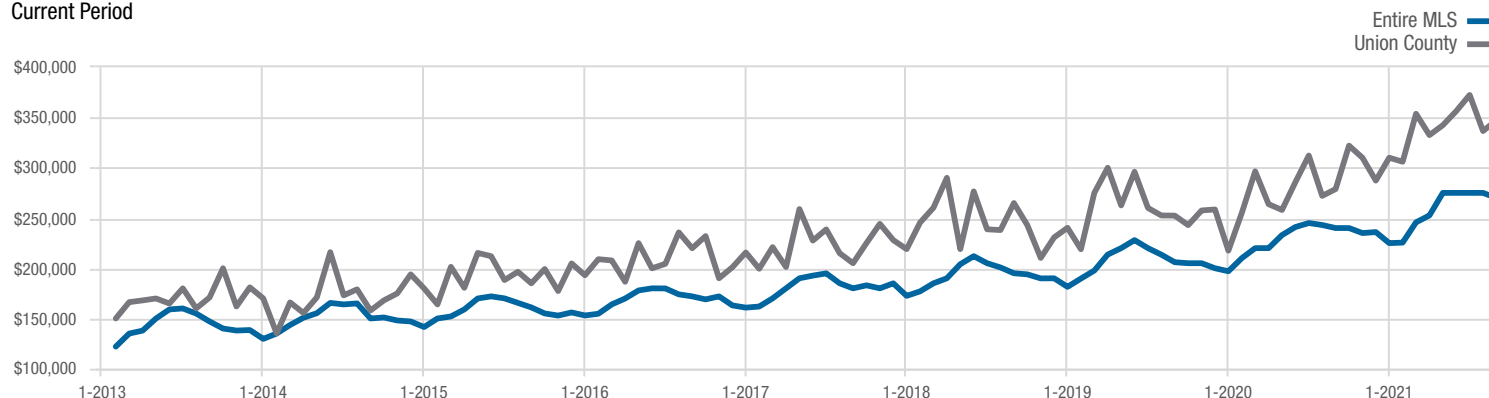
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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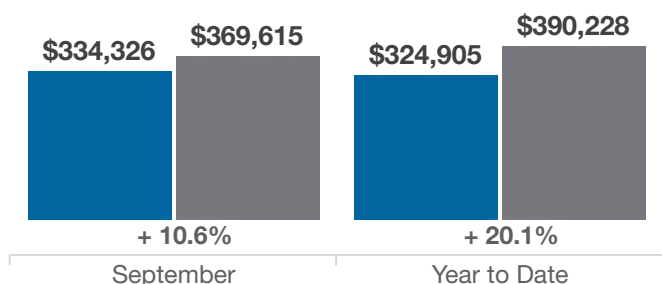
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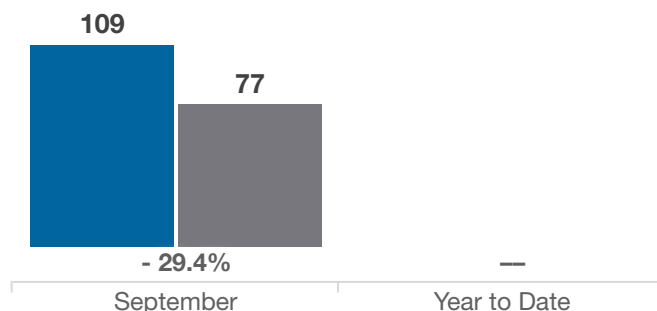
Average Sales Price

■ 2020 ■ 2021



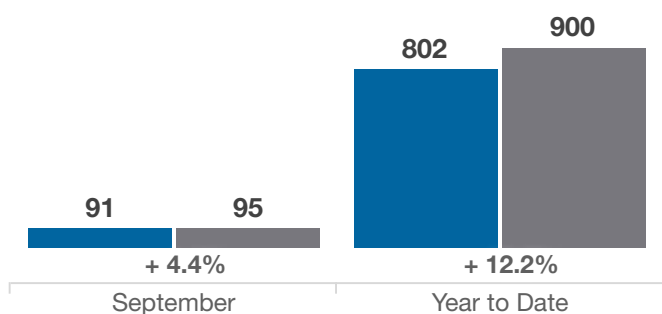
Inventory of Homes for Sale

■ 2020 ■ 2021



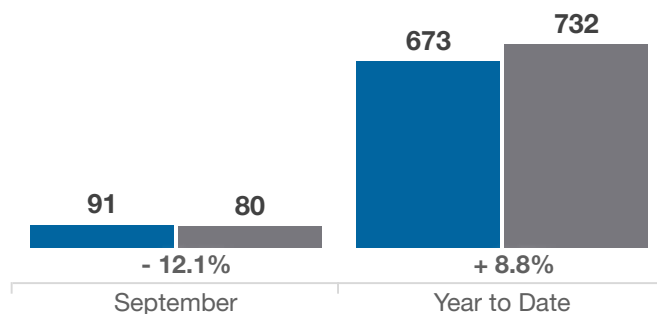
New Listings

■ 2020 ■ 2021



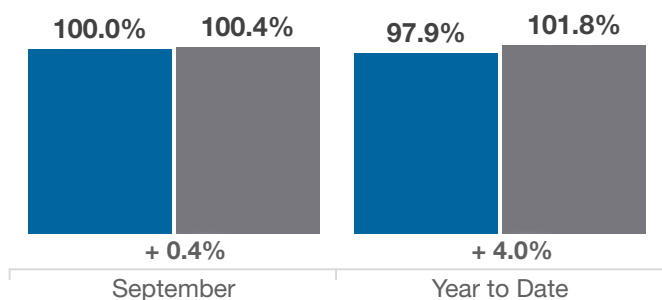
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

