

# Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



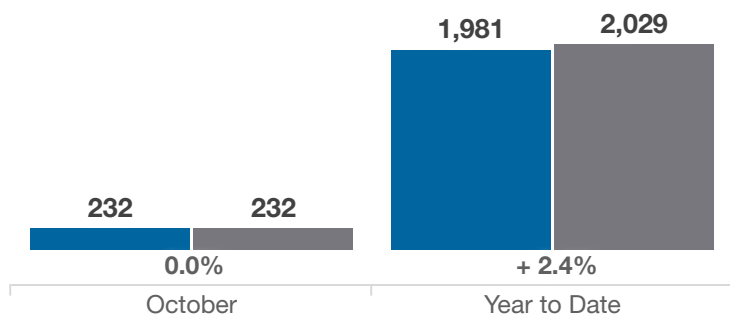
## Fairfield County

Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Closed Sales	232	232	0.0%	1,981	2,029	+ 2.4%
In Contracts	201	234	+ 16.4%	2,064	2,165	+ 4.9%
Average Sales Price*	\$256,076	\$295,288	+ 15.3%	\$252,112	\$291,518	+ 15.6%
Median Sales Price*	\$250,900	\$300,000	+ 19.6%	\$245,000	\$282,000	+ 15.1%
Average Price Per Square Foot*	\$130.24	\$151.83	+ 16.6%	\$128.12	\$149.53	+ 16.7%
Percent of Original List Price Received*	99.8%	101.0%	+ 1.2%	98.9%	102.1%	+ 3.2%
Percent of Last List Price Received*	100.3%	102.1%	+ 1.8%	99.8%	102.6%	+ 2.8%
Days on Market Until Sale	21	15	- 28.6%	29	14	- 51.7%
New Listings	205	209	+ 2.0%	2,095	2,317	+ 10.6%
Median List Price of New Listings	\$259,000	\$285,000	+ 10.0%	\$248,800	\$278,200	+ 11.8%
Median List Price at Time of Sale	\$249,900	\$290,000	+ 16.0%	\$244,900	\$274,900	+ 12.2%
Inventory of Homes for Sale	165	152	- 7.9%	—	—	—
Months Supply of Inventory	0.8	0.7	- 12.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

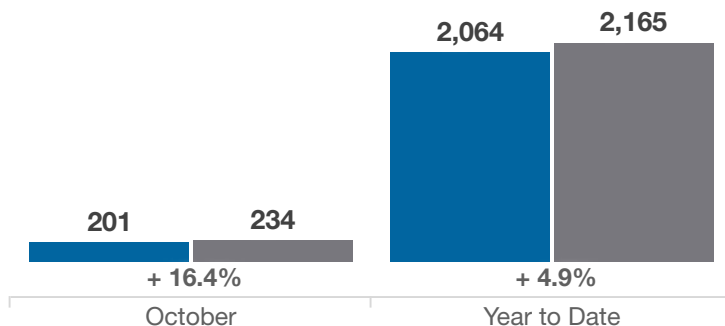
### Closed Sales

■ 2020 ■ 2021



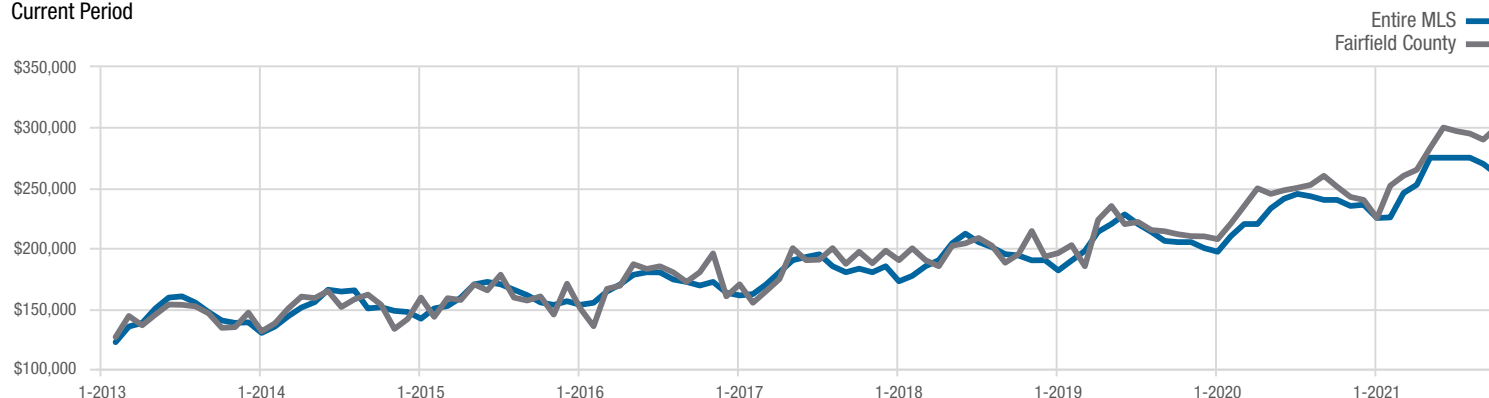
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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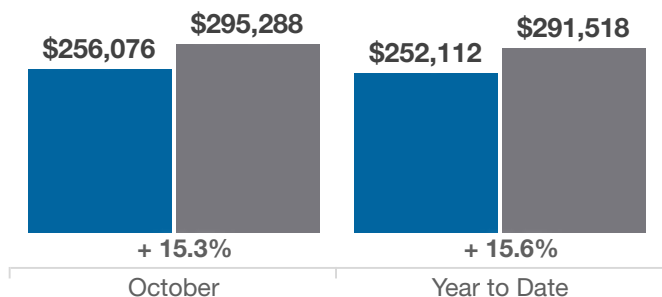
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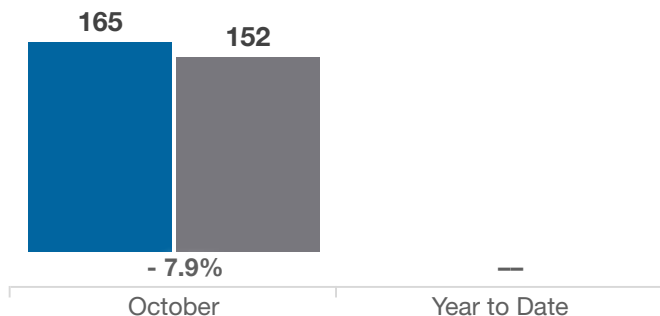
### Average Sales Price

■ 2020 ■ 2021



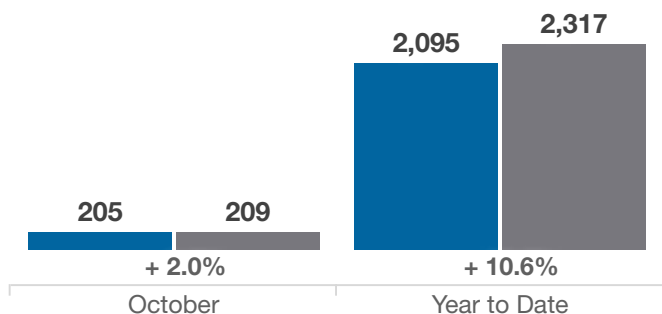
### Inventory of Homes for Sale

■ 2020 ■ 2021



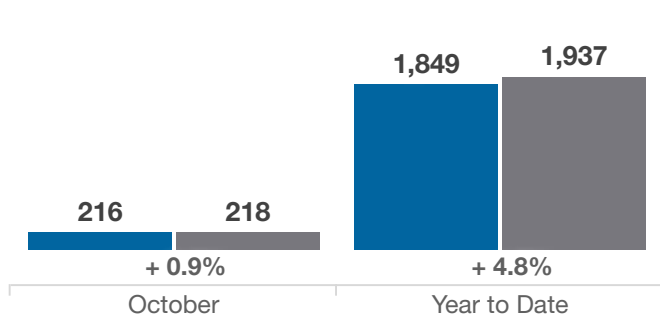
### New Listings

■ 2020 ■ 2021



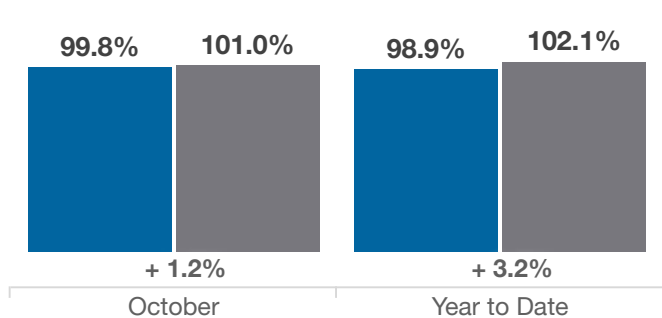
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

