

# Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

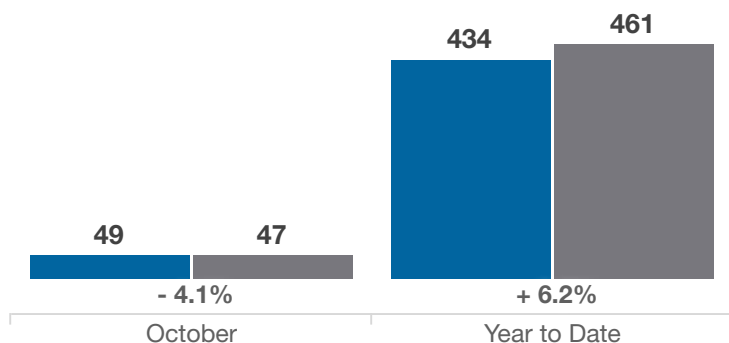
Franklin County

Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Closed Sales	49	47	- 4.1%	434	461	+ 6.2%
In Contracts	47	51	+ 8.5%	453	487	+ 7.5%
Average Sales Price*	\$308,690	\$361,123	+ 17.0%	\$309,982	\$348,115	+ 12.3%
Median Sales Price*	\$285,000	\$325,000	+ 14.0%	\$300,000	\$330,000	+ 10.0%
Average Price Per Square Foot*	\$158.41	\$194.34	+ 22.7%	\$157.28	\$182.48	+ 16.0%
Percent of Original List Price Received*	102.0%	101.4%	- 0.6%	100.5%	104.3%	+ 3.8%
Percent of Last List Price Received*	102.7%	102.1%	- 0.6%	101.1%	104.3%	+ 3.2%
Days on Market Until Sale	11	9	- 18.2%	18	8	- 55.6%
New Listings	50	43	- 14.0%	472	513	+ 8.7%
Median List Price of New Listings	\$323,700	\$307,450	- 5.0%	\$299,945	\$325,000	+ 8.4%
Median List Price at Time of Sale	\$274,900	\$299,900	+ 9.1%	\$299,000	\$315,000	+ 5.4%
Inventory of Homes for Sale	27	19	- 29.6%	—	—	—
Months Supply of Inventory	0.6	0.4	- 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

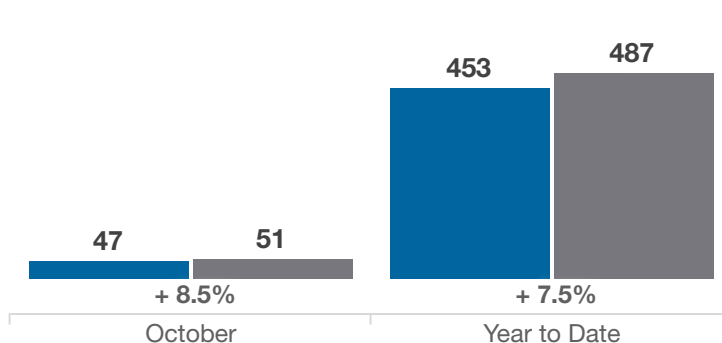
### Closed Sales

■ 2020 ■ 2021



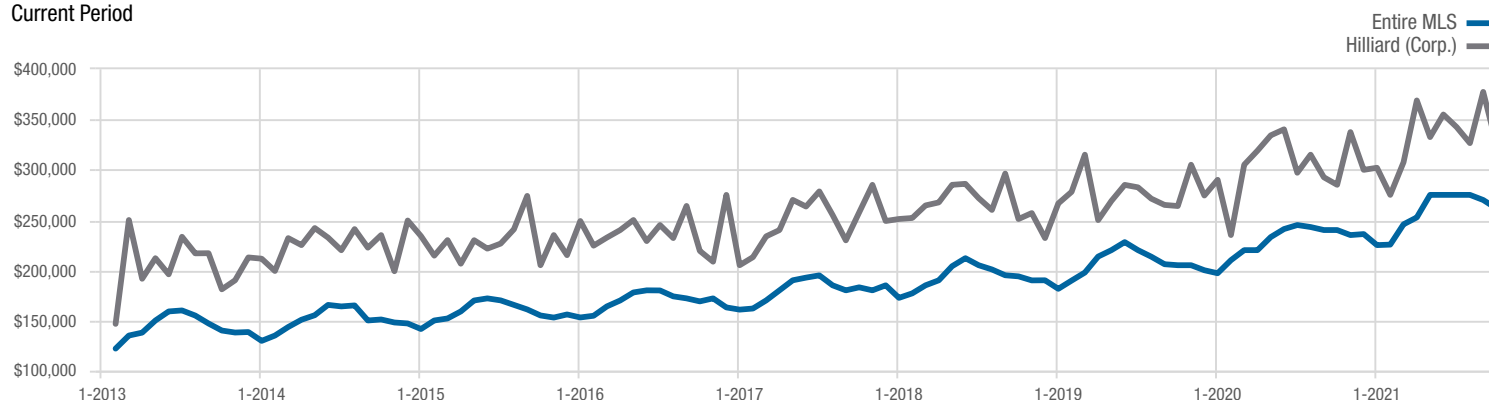
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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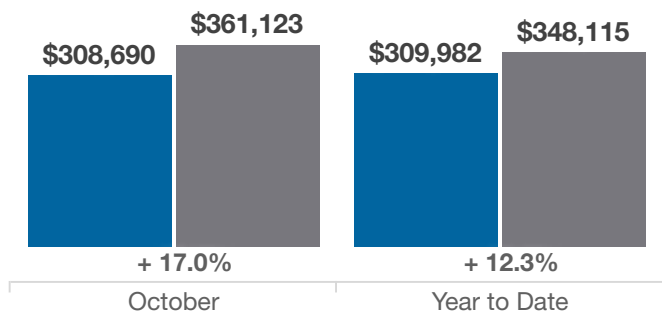


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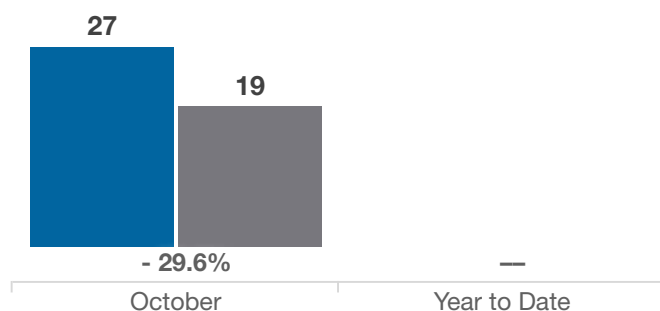
### Average Sales Price

■ 2020 ■ 2021



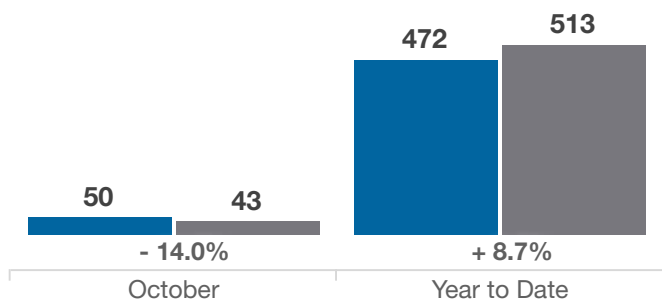
### Inventory of Homes for Sale

■ 2020 ■ 2021



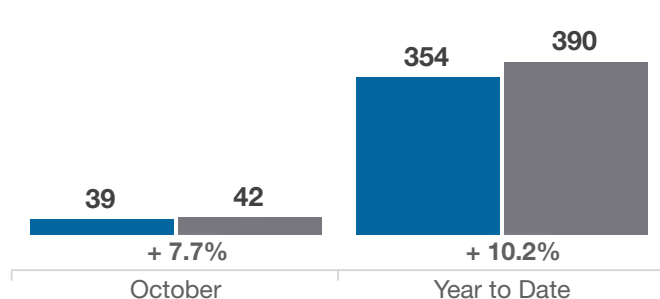
### New Listings

■ 2020 ■ 2021



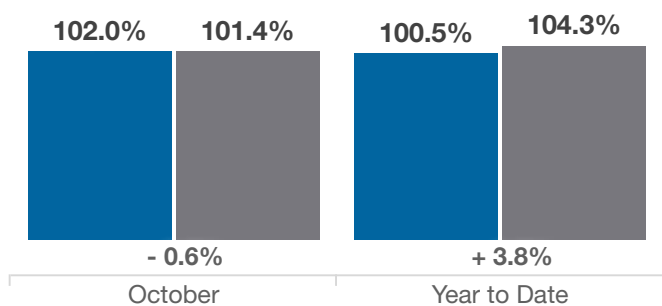
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

