

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

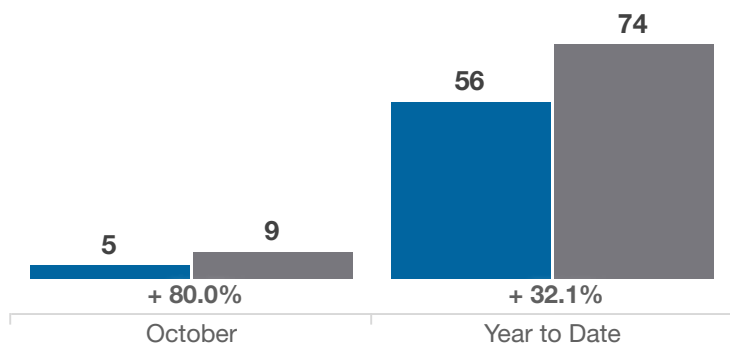
Madison County

Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Closed Sales	5	9	+ 80.0%	56	74	+ 32.1%
In Contracts	10	5	- 50.0%	62	78	+ 25.8%
Average Sales Price*	\$192,960	\$270,722	+ 40.3%	\$227,722	\$244,539	+ 7.4%
Median Sales Price*	\$185,000	\$218,000	+ 17.8%	\$171,000	\$200,000	+ 17.0%
Average Price Per Square Foot*	\$126.54	\$172.22	+ 36.1%	\$132.29	\$157.29	+ 18.9%
Percent of Original List Price Received*	101.9%	102.1%	+ 0.2%	100.2%	100.8%	+ 0.6%
Percent of Last List Price Received*	101.9%	101.9%	0.0%	101.1%	102.2%	+ 1.1%
Days on Market Until Sale	3	6	+ 100.0%	23	12	- 47.8%
New Listings	15	8	- 46.7%	71	85	+ 19.7%
Median List Price of New Listings	\$175,000	\$257,700	+ 47.3%	\$170,000	\$204,900	+ 20.5%
Median List Price at Time of Sale	\$175,000	\$204,900	+ 17.1%	\$169,900	\$199,900	+ 17.7%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	1.3	0.7	- 46.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

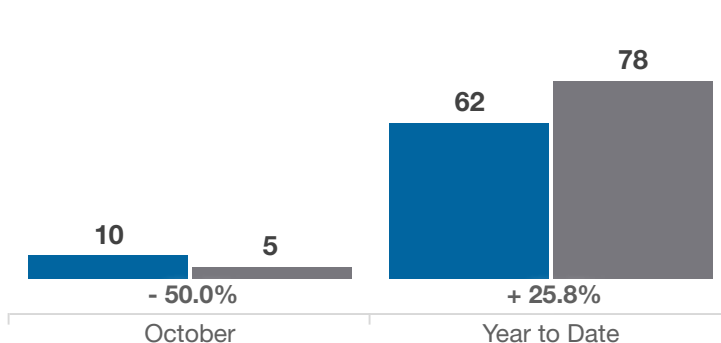
Closed Sales

■ 2020 ■ 2021



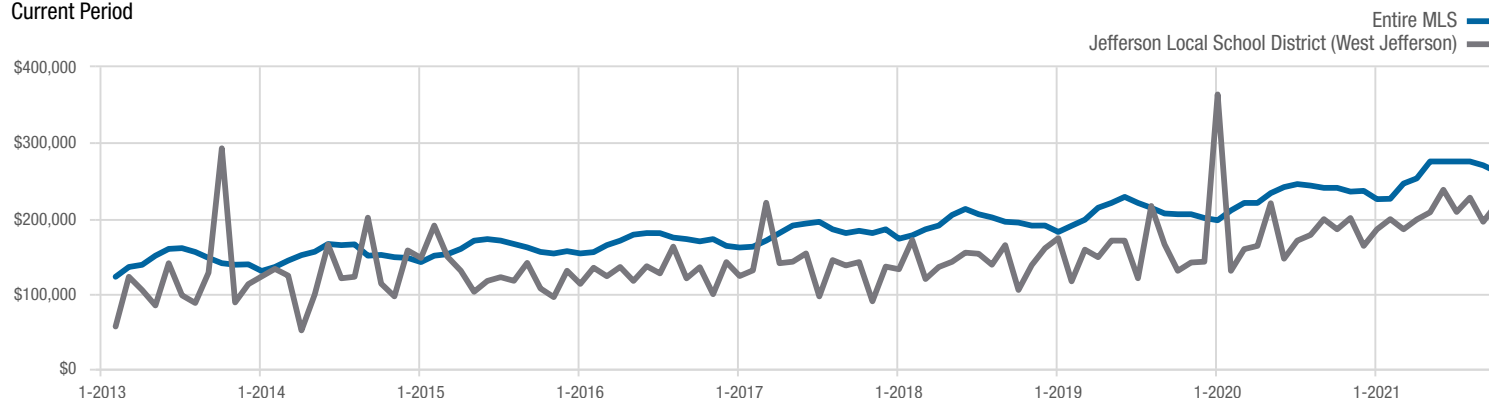
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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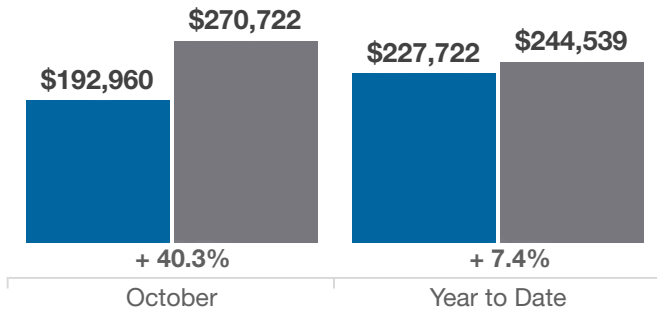


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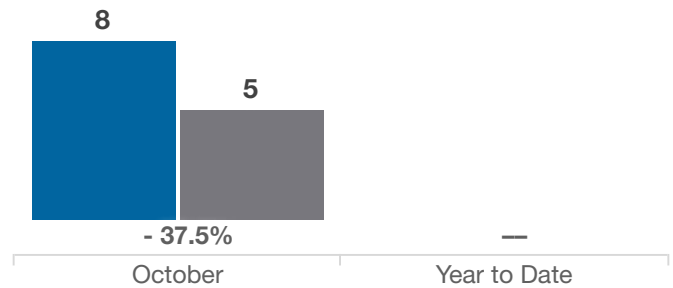
Average Sales Price

■ 2020 ■ 2021



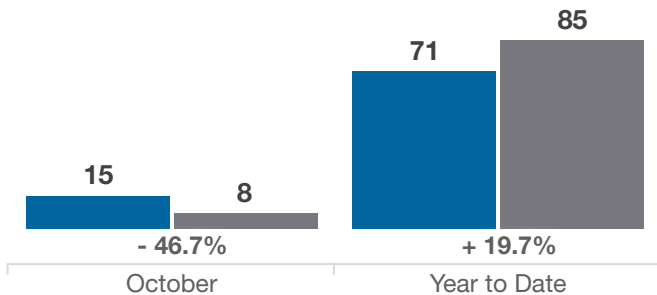
Inventory of Homes for Sale

■ 2020 ■ 2021



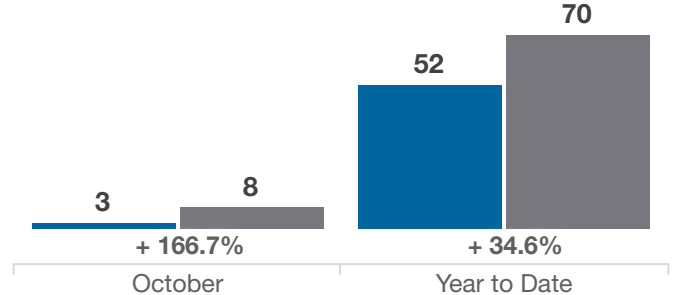
New Listings

■ 2020 ■ 2021



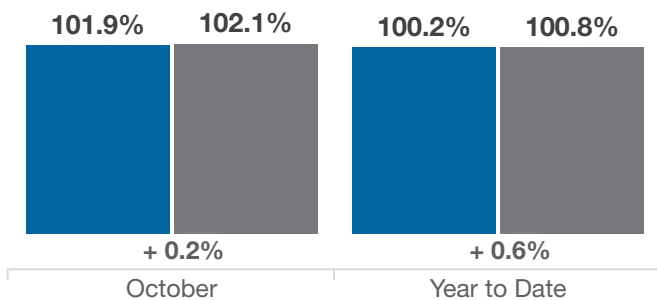
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

