

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

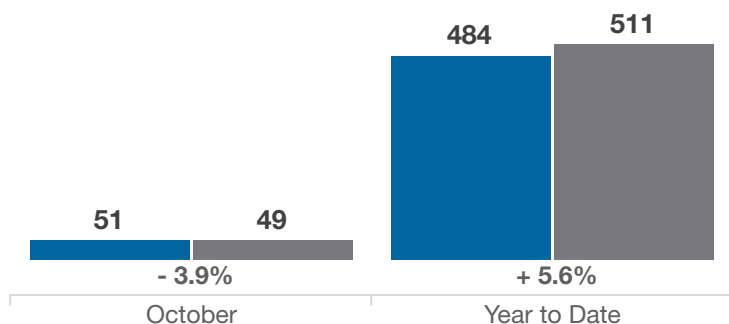
Franklin and Delaware Counties

Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Closed Sales	51	49	- 3.9%	484	511	+ 5.6%
In Contracts	45	57	+ 26.7%	502	546	+ 8.8%
Average Sales Price*	\$330,909	\$343,493	+ 3.8%	\$306,232	\$339,528	+ 10.9%
Median Sales Price*	\$310,000	\$321,000	+ 3.5%	\$305,000	\$341,000	+ 11.8%
Average Price Per Square Foot*	\$166.41	\$181.58	+ 9.1%	\$154.39	\$177.36	+ 14.9%
Percent of Original List Price Received*	100.6%	102.1%	+ 1.5%	100.3%	104.0%	+ 3.7%
Percent of Last List Price Received*	101.2%	102.6%	+ 1.4%	100.8%	104.4%	+ 3.6%
Days on Market Until Sale	13	12	- 7.7%	16	9	- 43.8%
New Listings	48	56	+ 16.7%	523	572	+ 9.4%
Median List Price of New Listings	\$299,900	\$339,900	+ 13.3%	\$299,900	\$329,900	+ 10.0%
Median List Price at Time of Sale	\$299,900	\$314,900	+ 5.0%	\$299,900	\$324,900	+ 8.3%
Inventory of Homes for Sale	33	24	- 27.3%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

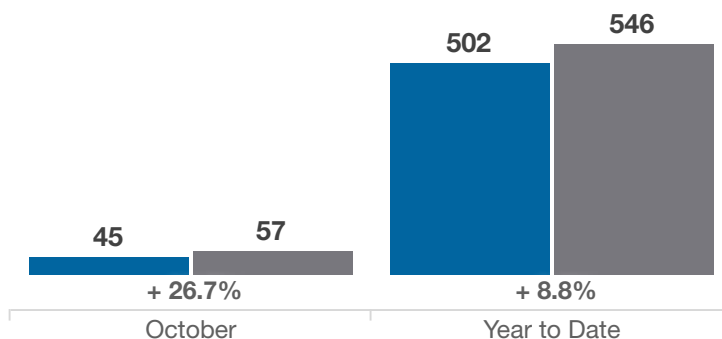
Closed Sales

■ 2020 ■ 2021



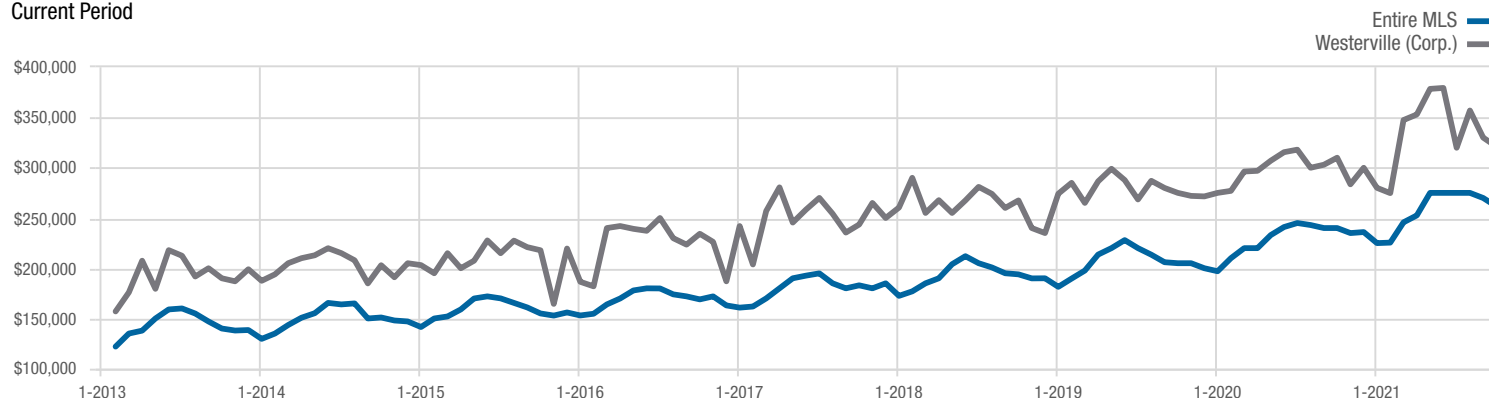
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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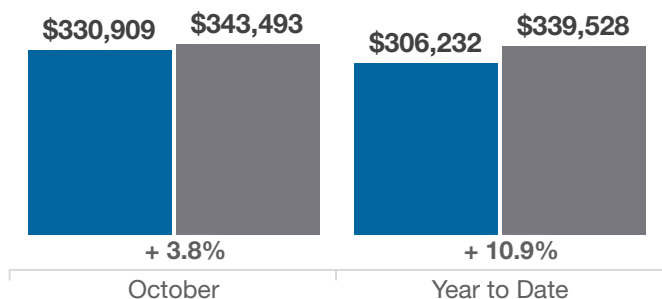


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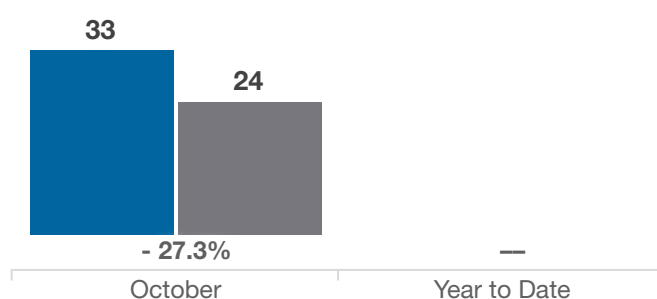
Average Sales Price

■ 2020 ■ 2021



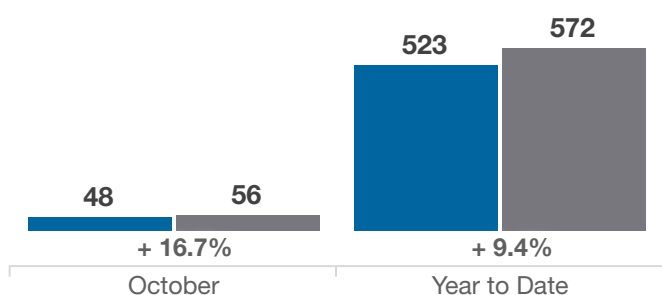
Inventory of Homes for Sale

■ 2020 ■ 2021



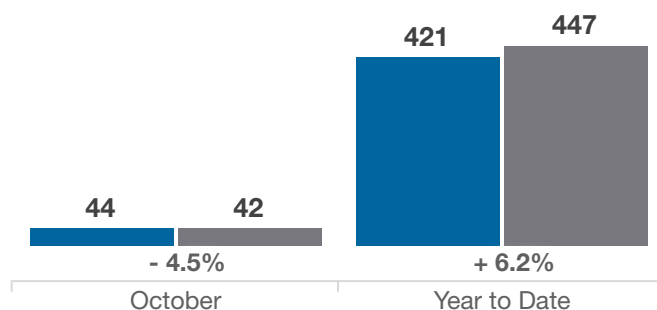
New Listings

■ 2020 ■ 2021



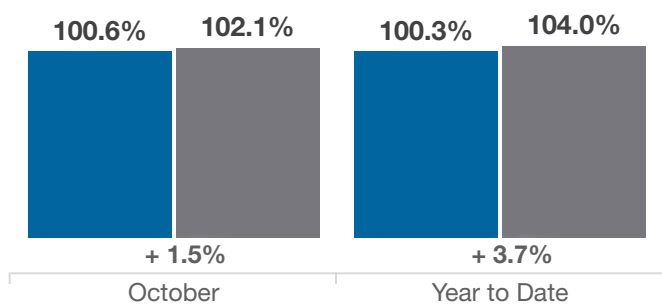
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

