

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



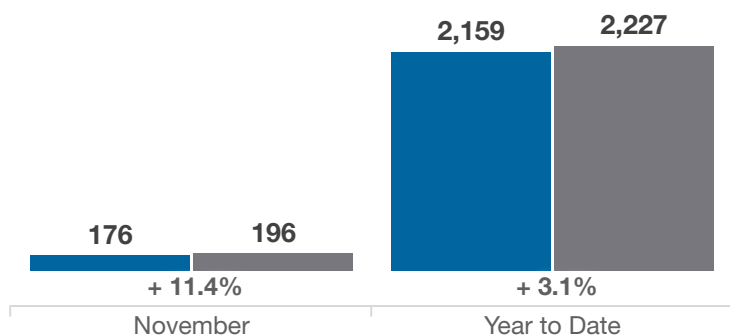
Fairfield County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	176	196	+ 11.4%	2,159	2,227	+ 3.1%
In Contracts	192	213	+ 10.9%	2,241	2,351	+ 4.9%
Average Sales Price*	\$244,490	\$317,138	+ 29.7%	\$251,587	\$293,905	+ 16.8%
Median Sales Price*	\$242,450	\$304,500	+ 25.6%	\$245,000	\$285,000	+ 16.3%
Average Price Per Square Foot*	\$131.36	\$161.34	+ 22.8%	\$128.38	\$150.57	+ 17.3%
Percent of Original List Price Received*	98.7%	100.6%	+ 1.9%	98.9%	102.0%	+ 3.1%
Percent of Last List Price Received*	99.7%	102.2%	+ 2.5%	99.8%	102.6%	+ 2.8%
Days on Market Until Sale	15	18	+ 20.0%	28	14	- 50.0%
New Listings	171	148	- 13.5%	2,271	2,469	+ 8.7%
Median List Price of New Listings	\$199,900	\$249,900	+ 25.0%	\$245,000	\$275,000	+ 12.2%
Median List Price at Time of Sale	\$230,950	\$299,900	+ 29.9%	\$243,950	\$275,000	+ 12.7%
Inventory of Homes for Sale	142	96	- 32.4%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

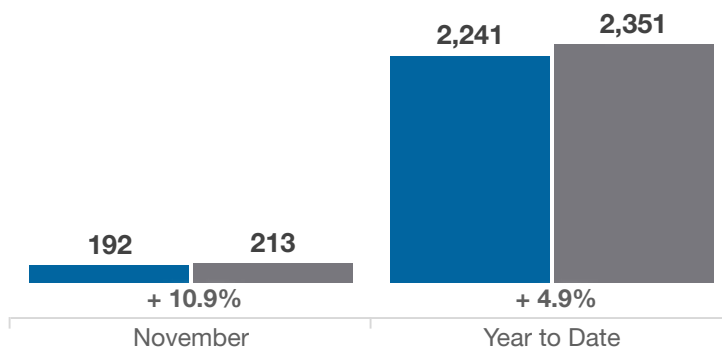
Closed Sales

■ 2020 ■ 2021



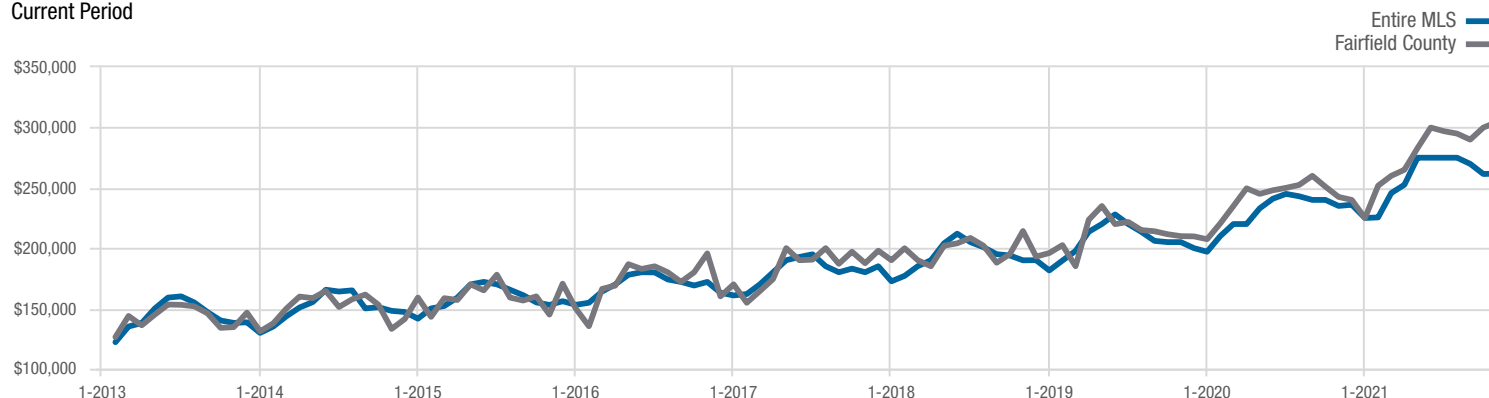
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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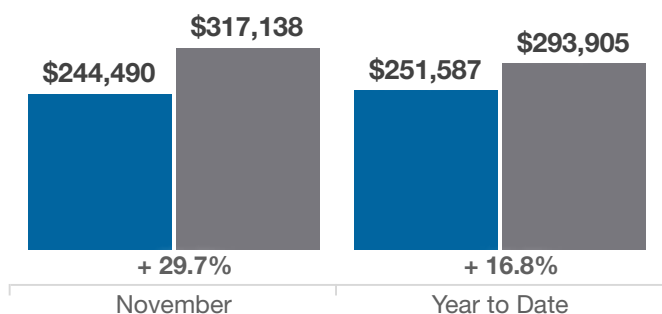
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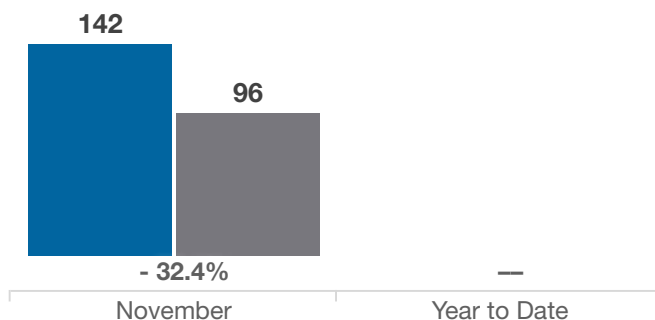
Average Sales Price

■ 2020 ■ 2021



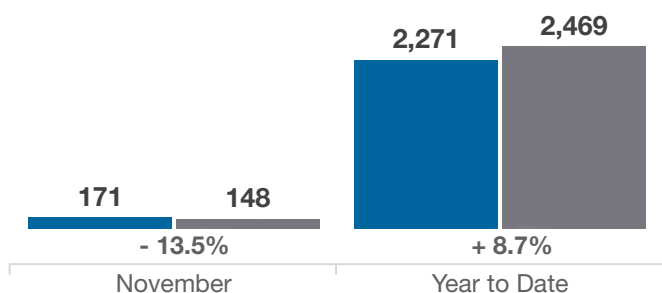
Inventory of Homes for Sale

■ 2020 ■ 2021



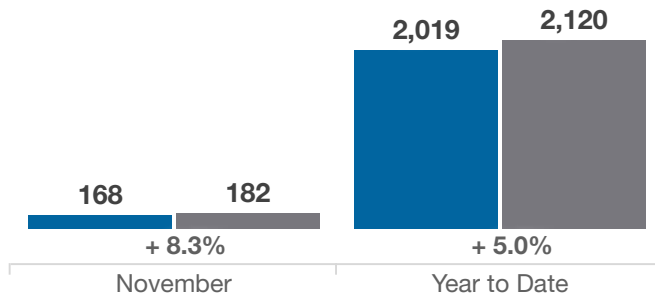
New Listings

■ 2020 ■ 2021



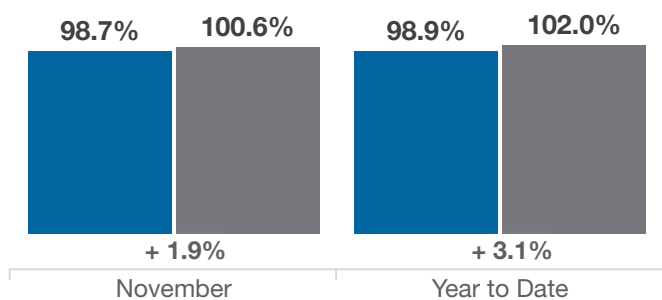
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

