

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

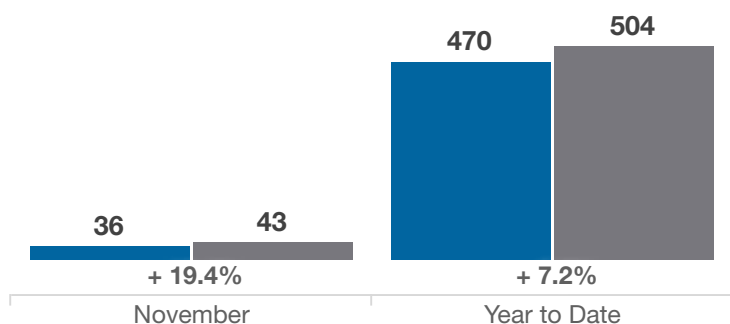
Franklin County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	36	43	+ 19.4%	470	504	+ 7.2%
In Contracts	34	44	+ 29.4%	484	527	+ 8.9%
Average Sales Price*	\$355,907	\$344,381	- 3.2%	\$313,500	\$347,796	+ 10.9%
Median Sales Price*	\$337,500	\$326,000	- 3.4%	\$305,000	\$330,000	+ 8.2%
Average Price Per Square Foot*	\$161.35	\$191.94	+ 19.0%	\$157.59	\$183.27	+ 16.3%
Percent of Original List Price Received*	100.9%	103.8%	+ 2.9%	100.6%	104.3%	+ 3.7%
Percent of Last List Price Received*	101.1%	103.6%	+ 2.5%	101.1%	104.3%	+ 3.2%
Days on Market Until Sale	15	11	- 26.7%	18	8	- 55.6%
New Listings	27	42	+ 55.6%	499	556	+ 11.4%
Median List Price of New Listings	\$349,645	\$314,500	- 10.1%	\$300,000	\$325,000	+ 8.3%
Median List Price at Time of Sale	\$342,450	\$325,000	- 5.1%	\$299,900	\$315,000	+ 5.0%
Inventory of Homes for Sale	19	18	- 5.3%	—	—	—
Months Supply of Inventory	0.5	0.4	- 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

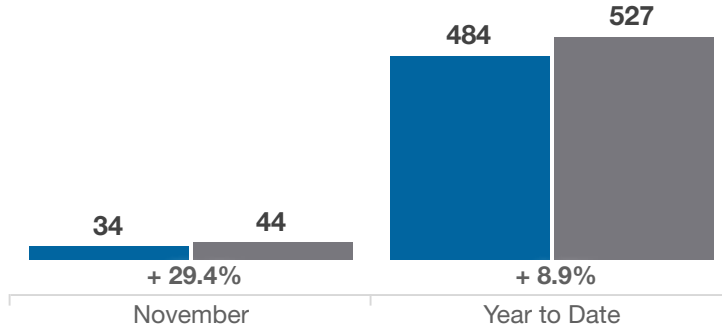
Closed Sales

■ 2020 ■ 2021



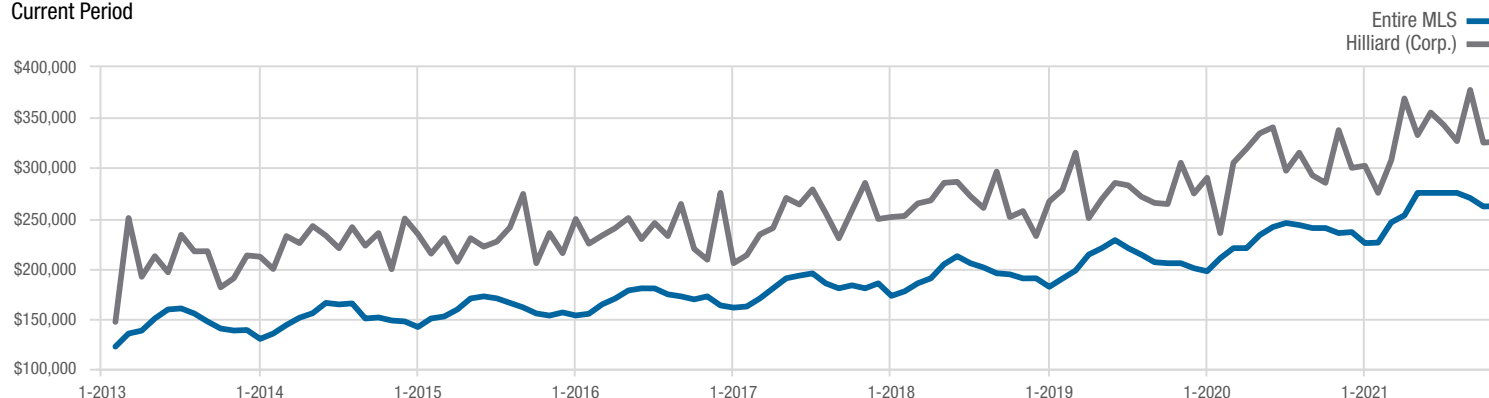
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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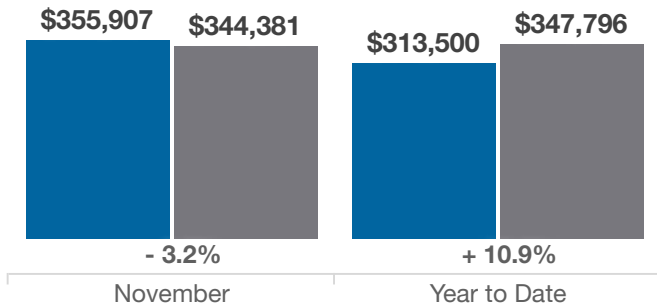


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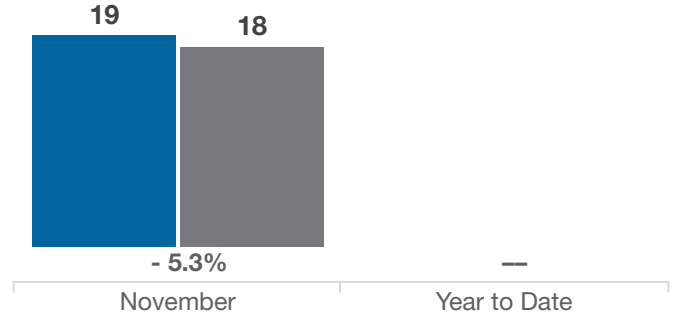
Average Sales Price

■ 2020 ■ 2021



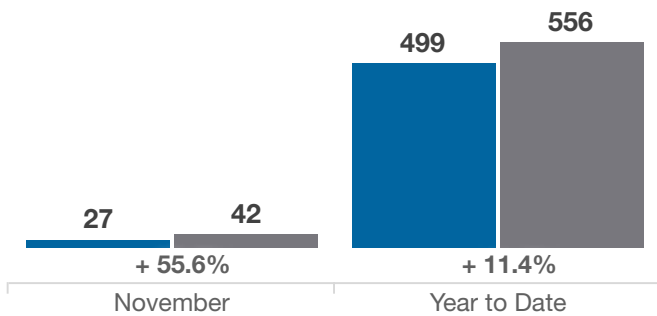
Inventory of Homes for Sale

■ 2020 ■ 2021



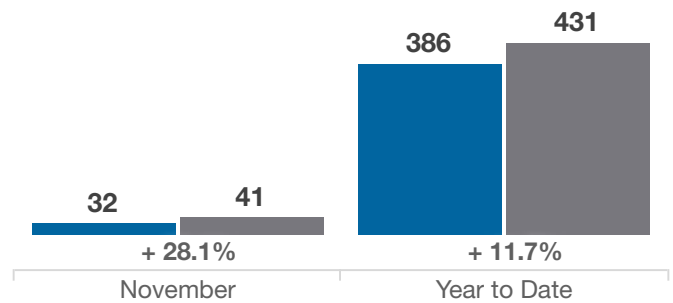
New Listings

■ 2020 ■ 2021



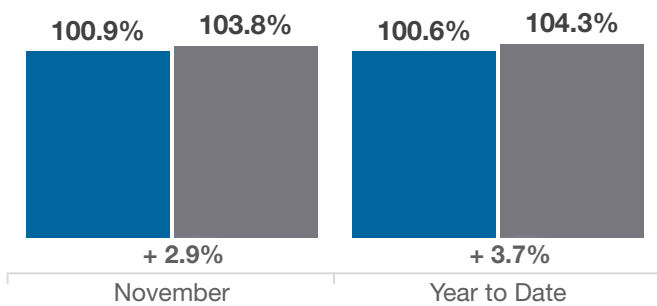
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

