

# Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



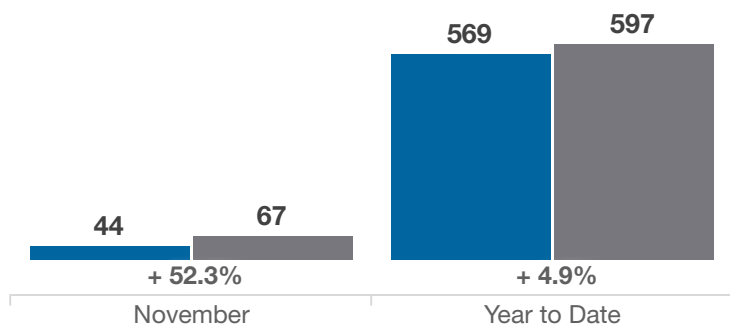
## Knox County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	44	67	+ 52.3%	569	597	+ 4.9%
In Contracts	60	48	- 20.0%	608	602	- 1.0%
Average Sales Price*	\$211,054	\$244,188	+ 15.7%	\$217,203	\$242,102	+ 11.5%
Median Sales Price*	\$168,410	\$196,500	+ 16.7%	\$180,000	\$200,000	+ 11.1%
Average Price Per Square Foot*	\$121.66	\$146.46	+ 20.4%	\$129.62	\$146.84	+ 13.3%
Percent of Original List Price Received*	98.5%	98.1%	- 0.4%	97.6%	100.1%	+ 2.6%
Percent of Last List Price Received*	99.7%	99.9%	+ 0.2%	99.1%	101.1%	+ 2.0%
Days on Market Until Sale	20	19	- 5.0%	35	17	- 51.4%
New Listings	57	50	- 12.3%	624	665	+ 6.6%
Median List Price of New Listings	\$164,900	\$230,000	+ 39.5%	\$179,950	\$210,000	+ 16.7%
Median List Price at Time of Sale	\$168,450	\$199,000	+ 18.1%	\$180,000	\$199,000	+ 10.6%
Inventory of Homes for Sale	46	56	+ 21.7%	—	—	—
Months Supply of Inventory	0.9	1.0	+ 11.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

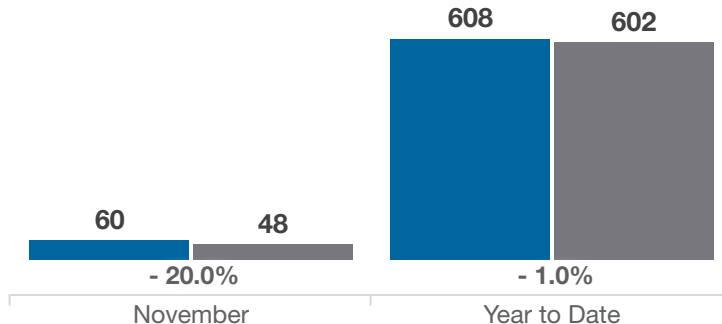
### Closed Sales

■ 2020 ■ 2021



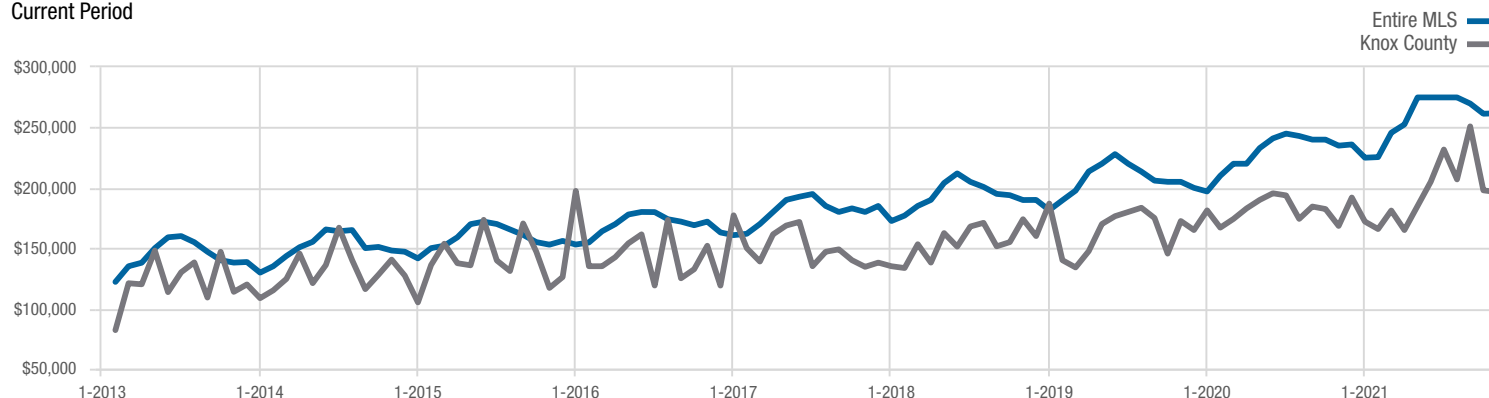
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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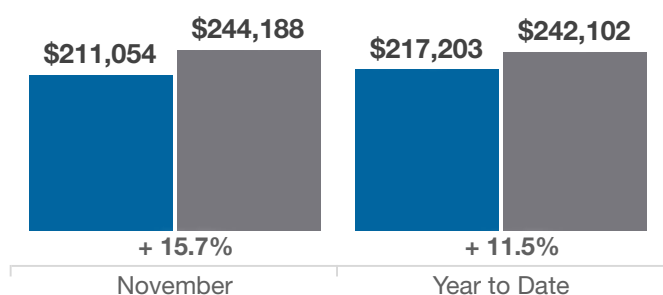
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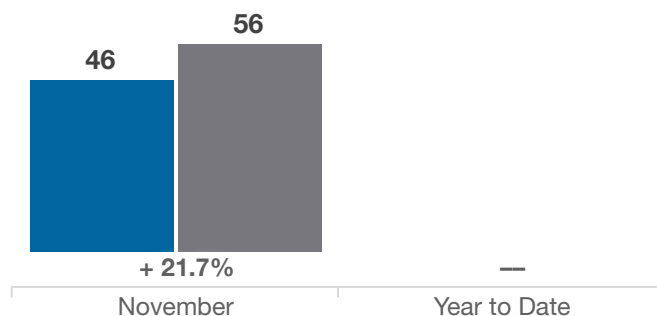
### Average Sales Price

■ 2020 ■ 2021



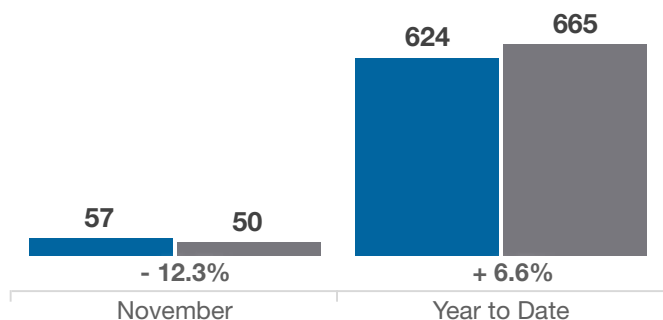
### Inventory of Homes for Sale

■ 2020 ■ 2021



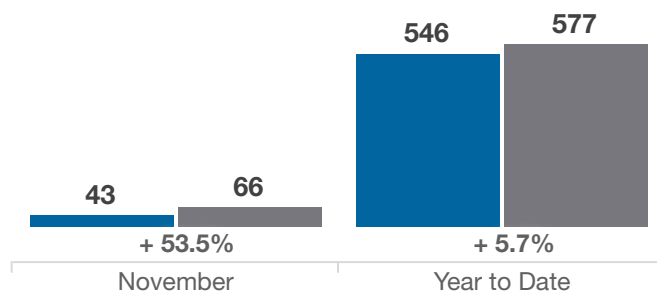
### New Listings

■ 2020 ■ 2021



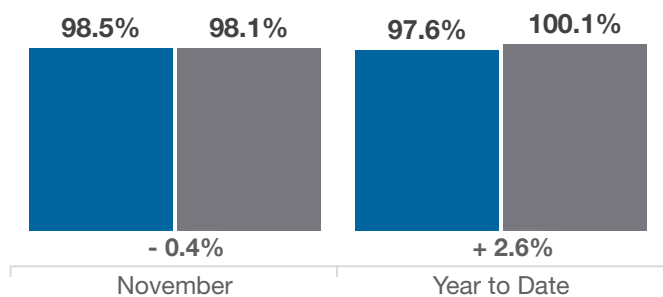
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

